TIER 3
VOLUNTEER
Toolkit





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Next Level Alumni Engagement Initiative

The Ball State Alumni Association will create a culture of innovation by creating a new business model that shifts from a tactical focus on events to a strategic focus on constituencies (our alumni and partners). This new business model will be informed by data and will be evaluated by measurable outcomes.

Key Priorities

While the Ball State Alumni Association continues to implement and monitor current operational initiatives, it will have a dual focus on two key priorities in the University's Destination 2040 Strategic Plan.

- 1. **Lifetime Learning** Augment and support the University's focus on implementing Goal 2 on Graduate Education and Lifetime Learning.
- 2. **Mentoring** Align with Goal 1.G. to engage with and provide opportunities for students to enhance the undergraduate experience and with Goal 2.E. to ensure that every graduate has access to a coach or mentor.



FOUNDATION ALUMNI ENGAGEMENT

The Foundation Alumni Engagement staff are here to help you keep that passion for Ball State alive. It's our job to help you stay connected, engaged, and most of all, remain a loyal Cardinal for life.

From Homecoming to networking events with your fellow alumni—we strive to be your advocate, to enrich your careers, and to keep you informed about not-to-be-missed events throughout the year. In addition, we are always looking to add meaningful services and experiences.

Staff Directory



Kate WebberSenior Director of
Strategic Initiatives



Sue GodfreyDirector of
Mentoring Programs



Kevin Mullaney Associate Director of Affinity Programs



Fallon Smith
Engagement Assistant



Michelle JohnsonDirector of Student, Young
Alumni and Athletics Programs



Dalton CoersAssociate Director of
Engagement Programs



Marley Fasipe Engagement Assistant



Chloe Turner Engagement Assistant



EVENT TIER BREAKDOWN

The purpose of this guide is to provide tools and resources which will empower our fantastic alumni volunteers to create their own customized programs which meet the needs of both Ball State University and our alumni constituents across the world. As the industry of alumni engagement continues to strategically evolve into an entrepreneurial model that blends advancement, alumni relations and stewardship under one umbrella, we are grateful for your dedication and enthusiasm and hope this will be a useful resource.



Tier One

Major initiatives must align with the University and Foundation's strategic goals; involving the president and/or BSU leadership. Foundation staff will lead program management. Examples of tier one events include, but are not limited to; Homecoming and One Ball State Day.



Tier Two

Targeted initiatives that align with the University/Foundation/unit's strategic goals. Program management will be jointly supported by Foundation staff and key campus units and/or volunteer partners. Examples of tier two events are; collegiate award programs, reunions, networking and mentoring intiatives.



Tier Three

Social events that alumni volunteers/campus units manage independently. Foundation staff will promote events on university channels. Examples of tier three events include, but are not limited to; professional sports game outings, happy hours at local restaurants/bars, and social based golf outings.



TIER THREE BREAKDOWN

Social events that alumni volunteers/campus units manage independently. Foundation staff will promote events on University channels, after Event Interest Form is completed.

Staff Support	What does this include?				
Assist in event promotion	 Promote on the University Alumni web calendar of events Provide social media and email tools Provide invitation lists as seen appropriate 				
Partner with volunteer point of contact for proper event follow up	Code all attendees in Foundation database system.				
Provide a "Party in a Box"	 Ball State University branded decorations Sign-in sheets and more 				
Volunteer Responsibilies					
Event Concept and Strategy					
Self-funded programming					
Manage all communications and marketing Utilize external reservation system					
					Coordinate details with venue and
Implement post-event follow-up protocols. (Provide staff with event attendee report, thank attendees, etc.).					



RESERVATION SYSTEM



EVENTBRITE

EventBrite is the preferred reservation system for the Alumni Association. The free platform is available to everyone and offers great resources to help you mange your event, including help articles and a support team who can troubleshoot any issues you may have. Here are a few links you may find useful:



How to get started on EventBrite



• How to set up your event



 How to promote your event with email campaigns



How to email attendees





9 Weeks
Decide on and reserve venue
Book catering for event
Determine any parking needs
Develop program elements, including speeches, A/V needs, entertainment/musicians
8 Weeks
Submit alcohol form, if on campus
Hire photographer and videographer
Order flowers if needed
5 Weeks
Send invitation to attendees
Develop staffing plan and notify all staff needed to assist with or attend the event
2 Weeks
Confirm event volunteers
Review food and beverage plan
Submit work orders with facilities, as necessary
1 Week
Create photo shoot list, if applicable
Finalize A/V materials
Send event timeline to all vendors
3 Days
Confirm attendance numbers with all vendors
Send event timeline to all vendors
1 Day
Print extra copies of final event timelines
Finalize nametags



Ball State Brand Style Guide for Canva

Primary Color Palette



Cardinal Red

PMS 200 RGB: 186, 12, 47 CMYK: 3, 100, 70, 12 HEX: #BA0C2F



White

PMS N/A RGB: 255, 255, 255 CMYK: 0, 0, 0, 0 HEX: #FFFFFF

Secondary Color Palette



Dark Red

PMS 188 RGB: 121, 36, 47 CMYK: 33, 92, 73, 38 HEX: #79242F



Black

PMS process black RGB: 0, 0, 0 CMYK: 0, 0, 0, 100 HEX: #000000



Dark Grey

First Year Experience Color Palette



Light Blue

RGB: 187, 209, 224 CMYK: 17, 2, 0, 11 HEX: #BBD1E0

Headline Typeface

Acumin Pro Extra Condensed Bold

This typeface is used for headlines only

Acumin Pro Extra Condensed Bold

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

Ball State University Brand Mark

The Ball State University institution mark, often referred to as the logo, is used to endorse all communication materials that officially represent our University. Below are the vertical and horizontal marks.





Design Elements

Branded Patterns

These can be used to add visual interest and texture where appropriate.

















Primary Typeface

Helvetica Neue LT Std - Also labeled Neue Helvetica

If you do not have the Helvetica Neue LT Std typeface, and cannot obtain it, acceptable replacements are TeX Gyre Heros or Roboto which are available for free download.

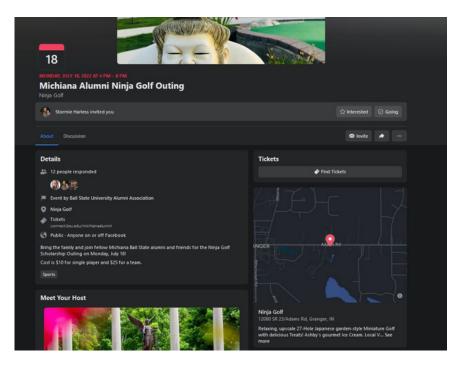
Helvetica Neue LT Std	86 Heavy Italic			
Helvetica Neue LT Std	66 Medium Italic 75 Bold 76 Bold Italic 85 Heavy			
Helvetica Neue LT Std				
Helvetica Neue LT Std				
Helvetica Neue LT Std				
Helvetica Neue LT Std	65 Medium			
Helvetica Neue LT Std	56 Italic			
Helvetica Neue LT Std	55 Roman			
Helvetica Neue LT Std	46 Light Italic			
Helvetica Neue LT Std	45 Light			
Helvetica Neue LT Std	36 Thin Italic			
Helvetica Neue LT Std	35 Thin			

Top Branding Rules to Follow

- To maintain legibility and quality, maintain a safe distance between any part of the Ball State University Brand Mark and other elements. Never surround the mark with competing shapes or images.
- To ensure consistency and vibrancy, Cardinal Red should never be screened. (Tinted or set to a lower opacity than 100 percent)
- 3. Never change the colors of the brand mark.
- Looking for photos? Download professional Ball State photos for your marketing needs in our <u>PhotoShelter</u> digital asset management system.

For further brand information, downloads, and photos, go to <u>bsu.edu/brand</u>.

SOCIAL MEDIA EXAMPLES FACEBOOK







SOCIAL MEDIA EXAMPLES INSTAGRAM







SOCIAL MEDIA EXAMPLES TWITTER

tı

1 Ball State Alumni Retweeted



Ball State Alumni @BallStateAlumni - Jun 20

Do you enjoy putt-putt, giving back, and catching up with @BallState alumni? Join us for our 2nd annual Ninja Golf Outing in Granger for a fun night of family putt-putt! All registration fees support the Michiana Scholarship Fund. #ChirpChirp

Register at connect.bsu.edu/michianaalumni





Ball State Alumni @BallStateAlumni ⋅ May 31 Indianapolis Alumni <

Join us for the Cardinal Networking Forum at the Columbia Club on June 7. The event provides a unique opportunity for @BallState alumni to connect without the pressures of a typical networking event.

Register and learn more here: bit.ly/3rqdrwz





EMAIL EXAMPLES INVITATION

Hi Nicole,

Greetings from Muncie! I hope you're doing well.

I'm reaching out to invite you to join us for an exciting new BSU event in Indianapolis on November 2nd for both students and local alumni:

Please see the details below:

- Where: Charlie's Clubhouse in Indianapolis
- **When:** Tuesday, November 2nd from 4 pm-5:30 pm, with a potential BSU vs. Akron Watch Party to follow
- Who: President Mearns, alumni leaders, students, and university staff
- **Why:** To bring students and alumni together for meaningful career conversations and relationship building, to engage university leadership, and to build community/employer partnerships in the Indy area

As one of our most engaged alums and members of the Marketing Advisory Board, we hope you'll consider this opportunity to connect with BSU President Mearns, BSUAA, and Career Center staff as well as current students, and fellow alumni.

Please respond to this email or simply confirm your attendance here if you're interested and available. Any questions, please feel free to respond to this email or give me a call at the number listed below.

Thanks!

Kevin



EMAIL EXAMPLES REMINDER

Hi everyone,

Thanks for registering for the Cardinals Connect – In Person! event tomorrow, November 2nd from 4:00-5:30 pm.

Please see the details below:

Venue: The event is at Charlie's Clubhouse on the north side of Indianapolis. The address is 1918 E 80th St, Indianapolis, IN 41918. When you arrive, pull around to the back of the building and you'll see free parking.

Expectations: Be ready for a casual evening of networking. We'll have some facilitated activities to encourage folks to get to know each other, as well as a brief program from 4:30-5 pm.

PS...Some students might be a little shy at first if they're just starting out in their professional journeys. We gave them a heads up that this will be casual and provided them with some tips and tricks, but just something to keep in mind as you're conversing with students.

Dress Code: The dress code is business casual. You are encouraged to wear branded gear with your employer logo and/or a professional nametag so folks can quickly identify where you work.

Food: Snacks and beverages will be provided during the event. When the event wraps up at 5:30 pm, the Indianapolis Alumni Chapter will host a Happy Hour at Sun King Brewery.

Guests: We're expecting about 70 guests including alumni, students, faculty, and staff. If you have any BSU alumni friends who would like to come and haven't registered yet, please invite them! The more the merrier.

Please let me know if you have any questions. Thanks so much and I look forward to meeting you all tomorrow.

Sincerely, Kevin



EMAIL EXAMPLES THANK YOU

Hello,

Thanks so much for attending the Cardinals Connect – In Person Event on Tuesday! It was great to see all of you and we appreciate your participation. If you have any feedback or suggestions for future events, please don't hesitate to share those with me via email.

The Indianapolis Alumni Chapter similarly expresses their gratitude for your participation. If you don't already, we would love for you to follow their page on Facebook for more Ball State events hosted in the Greater Indianapolis Area.

We also invite you to Ball State Day at the Colts hosted by Indianapolis Alumni Chapter on November 14, 2021 at 1:00 p.m. vs. Jacksonville Jaguars. They have already sold over 200 tickets to alumni in the area, so you will NOT want to miss out! Get your tickets here and see the interactive map that shows where different alumni are sitting around the arena and pick your seats close to your friends.

Last but not least, we had a great experience working with the team at Charlie's Clubhouse, and they graciously offered two great deals to our event attendees. If interested in the offers listed below, simply complete this survey and mention the Offer Code: BSUalumni in the comments section.

- A 10% discount on any events booked at Charlie's Clubhouse before the end of 2021.
- 1-month free for a locker, small, or large office membership.

Thanks again! Chirp Chirp! Sincerely, Kevin



FAQ's ?

Will an email automatically be sent out for every event?

 No, not necessarily. Social media is encouraged, as peer-to-peer promotion is proven to be more effective.

Is there another option besides social media and email?

- Yes, create an event in Cardinals Connect to share with alumni, staff, and students on the platform.
- Create a group for your club or region in Cardinals Connect to have a built-in network!

Which events will staff members be present at?

• Tier 1 & 2

If a staff member isn't attending an event, how will I get my event materials (decorations, etc.)?

• You'll receive Party-in-a-Box at least 2 days before your event.

Do I need to mail back the Party-in-a-Box?

• No, you're welcome to hang on to it for future events!

What should I do when an event is done?

- Send a follow-up email to attendees.
- Provide the Alumni Engagement staff liaison with a list of attendees, as well as noteworthy interactions with guests.

