

Shandy Husmann

MANAGING DIRECTOR
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Shandy is a founding member of Huron's Higher Education Consulting Practice where he currently serves as the Client Service Leader. In this role, Shandy helps colleges, universities and non-profit institutions with strategy, finance, operations and research related projects.

PROFESSIONAL EXPERIENCE

Shandy has over 20 years of experience helping higher education institutions accomplish their objectives related to strategy, finance, operations and other institutional initiatives. During his career, which includes 5 years at Vanderbilt University, he has served dozens of clients with the realization of their desired results.

SIGNATURE ENGAGEMENTS

Representative examples of Shandy's engagement experience with public and private universities as well as non-profit institutions include:

- + Assisted with the strategic position assessment and resulting determination of improvement initiatives to better achieve mission outcomes and advance in the rankings.
- + Reviewed operating results and financial position to recommend approaches to improve operating margin, strengthen the balance sheet and increase resources available for mission activities.
- + Conducted numerous operational assessments of administrative and operational units including colleges, divisions, centers and auxiliaries.
- + Assessed administrative units such as facilities, human resources, procurement, budget, information technology, grants administration and technology transfer to enhance service and efficiency.
- + Reviewed and redesigned organizational structures for the offices of Presidents, Provosts, Chief Financial Officers and Vice Presidents.
- Reviewed enrollment management and tuition discounting practices to improve enrollment results and increase net tuition revenue.
- + Assisted with the improvement of undergraduate retention.
- + Evaluated the efficiency and effectiveness of the business processes used to manage sponsored projects.
- + Conducted compliance risk assessments and identified risk mitigation tactics.
- Assisted with the investigation of grants accounting, cost allocation, and cost allowability matters and supported the audit resolution process.
- + Coordinated preparation and negotiation of the facilities and administrative cost rate calculation.
- + Assisted with the redesign of policies and procedures to improve efficiency and effectiveness.
- + Reviewed effort reporting, fringe benefit cost accounting and service center costing practices.
- + Evaluated and enhanced mission, governance, structure, operations and activity of related foundations and affiliated entities
- Reviewed budget practices and assisted with the implementation of revised budget models and procedures to enhance accountability and institutional effectiveness.
- + Assessed the utilization of campus buildings and space allocations and identified improvement opportunities.

EDUCATION AND CERTIFICATIONS

- + Master of Business Administration, Vanderbilt University's Owen Graduate School of Management, Nashville, Tennessee
- + Bachelor of Science, Accounting, University of Illinois, Urbana-Champaign, Illinois
- + Certified Public Accountant, Illinois



SPEAKING ENGAGEMENTS

+ Frequent speaker at client forums and conferences sponsored by the National Association of College and University Business Officers (NACUBO), National Council of University Research Administrators (NCURA) and other university associations.

