



**BALL STATE  
UNIVERSITY**

R. Wayne Estopinal College  
of Architecture and Planning

# Real Estate Development

## Graduate Certificate

15 credit hours

The real estate development certificate is a 15-credit hour program suitable for both graduate students as well as professionals seeking a greater understanding of the development and redevelopment of property. Courses offer a unique perspective of demonstrating how real estate development should maximize returns on private investment, like any entrepreneurial activity, while also maximizing community benefits by adhering to principles of sound planning, placemaking, and sustainability. The program includes a nine-credit hour core sequence in real estate development principles, finance, and law. Students supplement this core sequence with concentrated elective courses in a variety of specialized topics which may include sustainable development, market analysis, affordable housing, and public/private partnerships. Courses are also offered in various modalities, including both traditional in-person classes and on-line synchronous courses.

### REQUIRED COURSES

9 CREDIT HOURS

<b>PLAN 511</b> .... Property Law .....	1
<b>PLAN 543</b> .... Contract Law for Real Estate Development .....	1
<b>PLAN 544</b> .... Management Law for Real Estate Development ..	1
<b>PLAN 587</b> .... Introduction to Real Estate Development.....	3
<b>PLAN 588</b> .... Advanced Topics in Real Estate Development .....	3

### ELECTIVE COURSES

6 CREDIT HOURS

Choose **six credit hours** from the following courses.

<b>PLAN 530</b> .... Housing and Community Development.....	3
<b>PLAN 571</b> .... Sustainable Development Principles.....	1
<b>PLAN 572</b> .... Storytelling with Data Visualization .....	1
<b>PLAN 573</b> .... Transit-Oriented Development: A tool in equitable city building .....	1
<b>PLAN 574</b> .... Affordable Multifamily Development and Finance .....	1
<b>PLAN 575</b> .... Commercial and Mixed-Use Real Estate Principles .....	1
<b>PLAN 576</b> .... Economic Development Incentives .....	1
<b>PLAN 585</b> .... Introduction to Community Development and Enterprise Planning .....	3

## Questions

**Contact Sanglim Yoo**, Associate  
Professor and Graduate Program Director  
at [syoo@bsu.edu](mailto:syoo@bsu.edu)

### Department of Urban Planning

AB 327 | 765-285-1963

[bsu.edu/planning](http://bsu.edu/planning) | [planning@bsu.edu](mailto:planning@bsu.edu)

## Directory

### Graduate School

866-285-GRAD (toll-free)

[gradschool@bsu.edu](mailto:gradschool@bsu.edu)

[bsu.edu/gradschool](http://bsu.edu/gradschool)

### Graduate Catalog

[bsu.smartcatalogiq.com](http://bsu.smartcatalogiq.com)

### Office of Financial Aid and Scholarships

800-227-4017 (toll-free)

[finaid@bsu.edu](mailto:finaid@bsu.edu) | [bsu.edu/finaid](http://bsu.edu/finaid)

### Estopinal College of Architecture and Planning

Ball State University, Muncie, IN 47306

765-285-5879 | [cap@bsu.edu](mailto:cap@bsu.edu)