

Vita

Thomas Holtgraves, Ph.D.

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Education

Ph.D. 1984 University of Nevada, Reno, NV
Major: Social Psychology

B.A. 1975 Marquette University, Milwaukee, WI
Majors: Psychology, Sociology

Professional Appointments

1995- Professor, Department of Psychological Science,
Ball State University, Muncie, IN

1992- Associate Professor, Department of Psychological Science, Ball State
University, Muncie, IN

1986-92 Assistant Professor, Department of Psychological
Science, Ball State University, Muncie, IN

1985-86 Visiting Assistant Professor, Department of Psychology, University of
Illinois, Champaign, IL

1984-86 NIMH Postdoctoral Research Fellow, Department of Psychology, University
of Illinois, Champaign, IL

1984 Instructor, Western Nevada Community College, Carson City, NV

Membership in Professional Organizations

Society for Experimental Social Psychology (Fellow)
Midwestern Psychological Association (Fellow)

Society for Personality and Social Psychology (Fellow)
Association for Psychological Science (Fellow)

Editorial Activities

Editorial boards:

Discourse Processes (2022-)
Semantics and Pragmatics (2020-)
PLOS ONE (2018-)
Journal of Language and Social Psychology (1992-)
Journal of Language Aggression and Conflict (2012 -2017)
Social Psychology Quarterly (2008-2012)
Human Communication Research (1995-1998; 2007-2012)
Journal of Politeness Research (2004-)
Pakistan Journal of Psychological Research (2007-)

Ad-hoc reviewer:

American Journal of Political Science
Applied Neuropsychology: Child
Brain Research
Current Directions in Psychological Science
Journal of Clinical and Experimental Neuropsychology
Journal of Visualized Experiments
Journal of Telematics and Informatics
Transactions on Human-Computer Interaction
Neuropsychologia
Psychological Science
Experimental Aging Research
Cognitive Science
Psychological Bulletin
Journal of Memory and Language
Social Cognition
Basic and Applied Social Psychology
Journal of Applied Social Psychology
Personality and Social Psychology Bulletin
British Journal of Social Psychology
Journal of Personality and Social Psychology (all three sections)
Behavior Research Methods, Instruments, & Computers
Group Processes and Intergroup Relations
Psychological Assessment
Journal of Experimental Social Psychology
Communication Monographs
Communication Research
Human Communication Research
Personality and Individual Differences

Journal of Pragmatics
Discourse Processes
Psychonomic Bulletin and Review
Journal of Personality
Journal of Computer Mediated Communication
Sex Roles
Journal of Asian Pacific Communication
Society for Text and Discourse
Journal of Language and Social Psychology
Organizational Behavior and Human Decision Processes
European Journal of Personality
Journal of Gambling Studies
Social Psychology Quarterly
Pragmatics and Cognition
Medical Decision Making
Language Learning
Applied Linguistics
Journal of Survey Statistics and Methodology
Review of General Psychology

Grant reviewer:

National Science Foundation
National Institute of Health
Research Grants Council - Hong Kong
Economic and Social Research Council – UK
Romanian National Council for Scientific Research
BSU Summer Faculty Research Grants
Canada SSHR
US-Israel Binational Science Foundation

Book reviewer:

Routledge
Erlbaum
Harper Collins
PWS-Kent
Allyn & Bacon
West

Ph.D. Examiner:

National Institute of Psychology, Centre of Excellence, Quaid-i- Axam University,
Islamabad, Pakistan.

Teaching Interests

Advanced Statistics*
Social Psychology*
Personality*
Statistics*
Experimental Psychology*
Psychology of Language*
Social Cognition
Cross-Cultural Psychology

*Indicates teaching experience

Department and University Service (Psychological Science, Ball State University)

University Committees:

Institutional Review Board 1998-2003, 2009-2017
Institutional Review Board Exempt reviewer: 2009-
University Research Committee, Member 1994-97 (Chair: 1996-97)
University Research Committee Ad-hoc member 1993-94
Animal Care and Use 1991-97
Hollis Grant Committee 2004-

Department Committees:

Professional Policy Committee 1994-97 (Chair: 1994-95)
Resources Committee 1992-95; 1999 – 2004; 2016- (Chair 2003-04)
Promotion and Tenure Committee 1992-94, 1999-2004, 2006-2015, 2016- Secretary 1992-93; Chair 1999, 2006, 2011, 2016, 2023)
Graduate Committee 1987-92; 1999-2006; 2014- (Chair 1990-91, 2000-01, 2003-04; 2015-17; Secretary 1989-90)
Research Participation Committee 1986-87, 1996-2011, 2016- (Secretary 1986-87; Chair 2001-2011)

New faculty mentored: 4

Masters and Doctoral Committees:

Masters theses: 52 (29 chaired)
Doctoral dissertations: 15

Research Interests

Language and Social Psychology
Language Processing

Gambling and Risk-Taking
Cross-cultural psychology

Grants Funded (sole PI unless otherwise noted)

“When Communication Fails: Examining How, Why, and Where Communication Goes Wrong”. National Science Foundation, August 15, 2019 - July 31, 2022, \$287,820.

“Cross-cultural Assessment of Religious Language” Global Religion Research Initiative, May 1 2017 – April 31, 2018; \$24, 350. (PIs: Holtgraves, T., McNamara, P., Giordano, M).

“The Role of Interpersonal Processes in the Interpretation of Uncertainty Terms”. National Science Foundation, September 2012 – September 2016, \$165,000.00

“MRI: Acquisition of a ActiveTwo EEG/ERP Acquisition System”. National Science Foundation, 2013, \$86,303.00 (PIs: Simon-Dack, S., Holtgraves, T., Perone-McGovern, K., & Tagler, M.

“Interpreting Uncertainty Terms”. Ball State University Summer/Fall research grant. May 1, 2012 – May 5, 2013, \$8,500.00.

“Text Messaging: Themes, Traits and Tendencies”. Emerging Media Initiative, Ball State University. June 5, 2009 – June 30, 2010, \$7,800.00.

“Pragmatic Language Skills in Patients with Parkinson’s Disease.” National Institute of Health (1 RO1 DC007956-01A2; PIs: McNamara P. & Holtgraves, T.) April 1, 2007 – March 30, 2010, \$237,903.0 (Ball State subcontract amount).

“Problem Gambling: Structure, Availability, and Activity Types.” Ontario Problem Gambling Research Centre, March 31, 2007 – March 31, 2008, \$41,843.

“Hemispheric lateralization and the comprehension of speaker meaning.” Ball State University Summer/Fall Research grant, summer and fall 2006, \$16,068.00.

“Processing Conversational Utterances”, National Science Foundation (SBR- 0131877), August 1, 2002 - July 31, 2005, \$194,248.00.

“Development and Evaluation of a Conversation Bot”. Icommunication Faculty Fellowship, BSU, Summer 2002, \$14,100.

“Social Desirability and Self-Reports: Testing Models of Socially Desirable Responding.” Fetzer Institute. August 15, 2000 - December 31, 2001: \$28,206.00.

“Exploring the Role of Social Desirability in Responding to Self-Report Items. Ball State

University Summer Research Grant, summer 2000, \$11,806.00.

"Interpersonal Underpinnings of Language Use". National Science Foundation (SBR-9601311). August 15, 1996 - August 14, 1998: \$88,931.00.

"Individual Differences in Conversational Indirectness". Ball State University Summer Research Grant, Summer 1994, \$8,519.00.

"Social Cognition and Language Processing". National Institute of Mental Health (MH45847). May 1, 1991 - April 30, 1992, \$34,105.00.

"Pragmatics and Sentence Memory". Ball State University Summer Research Grant, Summer, 1990, \$5662.00.

"Social and Cognitive Consequences of Language Structure". Ball State University Summer Research Grant, Summer, 1987, \$4000.00

"Social and Cognitive Consequences of Language Structure". Ball State University New Faculty Research Grant, March 10, 1987 – June 30 1988, \$774.00.

Publications

Books:

Holtgraves, T. (2014). Editor. *Handbook of Language and Social Psychology*. Oxford University Press.

Holtgraves, T. (2002). *Language as social action: Social psychology and language use*. Mahwah, NJ: Erlbaum.

One chapter reprinted in: Cahill, S. E. (2004). *Inside social life: Readings in microsociological psychology and microsociology* (4th edition). Los Angeles: Roxbury.

Book chapters and Invited Journal articles:

Holtgraves, T. (in press). Experimental pragmatics. In Kadar and Taguchi Eds., *Encyclopedia of Applied Linguistics*. Wiley.

Holtgraves, T., Kwon, G., Morales Zelaya, T. (2019). Psycholinguistics approach to L2 pragmatics research. To appear in: Naoko Taguchi (Ed.), *Routledge Handbook of Second Language Acquisition and Pragmatics*.

Holtgraves, T. (2019). Politeness. In Cummins, C., & Katsos, N. (Eds.) *Handbook of Experimental Semantics and Pragmatics*. Oxford University Press.

- Holtgraves, T., & Giordano, M. (2017). Parkinson's disease without dementia. In Louise Cummings (Ed.) *Research in Clinical Pragmatics*. Springer.
- Holtgraves, T., & Bonnefon, J-F. (2017). Experimental approaches to linguistic (im) politeness. In: J. Culpepper, M. Haugh, and D. Kadar (Eds.), *Palgrave Handbook of Linguistic (Im)Politeness*.
- Holtgraves, T. (2016) Solutions for improving communication with Parkinson's disease patients *Neurodegenerative Disease Management, 6, (6)*, 449-452.
- Gasiorek, J., Giles, H., Holtgraves, T., & Robbins, S. (2012). Celebrating 30 years of the JLSP: Analyses and prospects. *Journal of Language and Social Psychology*.
- Holtgraves, T. (2010). Social psychology and language: Words, utterances and conversations. In S. Fiske, D. Gilbert, & G. Lindzey (Eds.), *Handbook of Social Psychology*, 5th edition
- Holtgraves, T. M., & Anderson, B. (2009). Conversational pragmatics and social cognition. In H. Pishwa (Ed), pp. 183-201. *Language and social cognition*. Berlin: Mouton de Gruyter.
- Holtgraves, T. M. (2008). Face and facework in interpersonal communication. In Francesca Bargiela-Chiappini and Michael Haugh (editors) *Face, Communication and Social Interaction*, (pp. 192-207). London: Equinox.
- Holtgraves, T. M. (2008). Speaking and Listening. In G. Rickheit & H. Strohner (Eds.), *Handbook of Applied Linguistics Vol. 1: Communicative Competence of the Individual*, (pp. 207-224). Berlin: Mouton de Gruyter.
- Holtgraves, T. M. (2006). Conversation memory: Intentions, politeness and the social context (pp. 409-424) In H. Pishwa (Ed). *Language and memory: Aspects of knowledge representation*. Berlin: Mouton de Gruyter.
- Holtgraves, T. M. (2005). Politeness and social psychology. *Journal of Politeness Research, 1*, 73-94.
- Holtgraves, T. M. (2005). Comprehending conversational indirectness in a social context. In A.Katz & H. Colston (Eds.), *Social and cultural factors involved in figurative language processing* (pp. 73-98). Mahwah, NJ: Erlbaum.
- Holtgraves, T. M. (2004). Politeness. In P. Strazny (Ed.). *Encyclopedia of Linguistics*. New York: Routledge.
- Holtgraves, T. M. (2002). Comprehending speaker meaning. In W. Gudykunst (Ed.). *Communication Yearbook 26*. Mahwah, NJ: Erlbaum.

- Holtgraves, T. M. (2001). Politeness phenomena. In H. Giles and W. P. Robinson (Eds.) *The handbook of language and social psychology* (2nd edition). London: John Wiley and Sons.
- Holtgraves, T. (1998). Interpersonal foundations of conversational indirectness. In S. Fussell & R. Kreuz (Eds.), *Social and cognitive psychological models of interpersonal communication* (pp. 71-90). Hillsdale, NJ: Erlbaum.
- Holtgraves, T. (1990). The language of self-disclosure. In H. Giles & W. P. Robinson (Eds.), *The handbook of language and social psychology*, (pp. 191-207). London: John Wiley & Sons, LTD.
- Ginsburg, G. P., Argyle, M., Forgas, J.D., & Holtgraves, T. (1980). Reactions to rule-breaking. In M. Argyle, A. Furnham, & T. Graham (Eds.), *Social situations* (pp. 156-163). Cambridge: Cambridge University Press.

Book reviews:

Holtgraves, T. M. (2005). Review of: Watts, R. J. (2003). Politeness. Cambridge: Cambridge University Press. In *Journal of Language and Social Psychology*, 243, 97-99.

Holtgraves, T. (2000). The plural self. Multiplicity in everyday life. John Rowan & Mick Cooper (Eds.). London: Sage. *Personality and Individual Differences*, 28, 421-422.

Refereed:

Holtgraves, T., Bray, K., & Britton, K. (2023). How people perceive and talk about miscommunication, *Journal of Pragmatics*, 217, 140-152.
<https://doi.org/10.1016/j.pragma.2023.09.011>.

Holtgraves, T., & Bray, K. (2023). US liberals and conservatives live in different (linguistic) worlds: Ideological differences when interpreting business conversations. *Journal of Applied Social Psychology*, 53, 674–683. <https://doi.org/10.1111/jasp.12930>

Holtgraves, T. (2023). Emoji, speech acts, and perceived communicative success. *Journal of Language and Social Psychology*, 0(0). <https://doi.org/10.1177/0261927X231200450>

Holtgraves, T. (2022). Implicit communication of emotions via written text messages. *Computers in Human Behavior Reports*, 7, 100219.
<https://doi.org/10.1016/j.chbr.2022.100219>

Holtgraves, T. (2023). Microaggressions in Context: Linguistic and Pragmatic Perspectives. *Perspectives on Psychological Science*, 18(4), 733-737.
<https://doi.org/10.1177/17456916221133824>

- Holtgraves, T. (2021). Understanding miscommunication: Speech act recognition in digital contexts. *Cognitive Science*, **45(10)**, e13023.
20
- Togans, L. J., Holtgraves, T., Kwon, G., & Zelaya, T. E. M. (2021). Digitally saving face: An experimental investigation of cross-cultural differences in the use of emoticons and emoji. *Journal of Pragmatics*, **186**, 277-288.
20*
- Holtgraves, T., & Robinson, C. (2020). Emoji can facilitate recognition of conveyed indirect meaning. [PLoS One](https://doi.org/10.1371/journal.pone.0232361). 2020; 15(4): e0232361
- Holtgraves, T. & Jenkins, E. (2020). Texting and the language of everyday deception, *Discourse Processes*, **57:7**, 535-550. DOI: 10.1080/0163853X.2019.1711347
- Giordano, M., Upegui, E. V., Licea-Haquet, G. L., & Holtgraves, T. (2019). Speech act recognition in Spanish speakers. *Journal of Pragmatics*, **141**, 44-56.
- Kraus, B., & Holtgraves, T. (2019). The experience of insight facilitates long term semantic priming in the right hemisphere. *Journal of Creative Behavior*.
- Holtgraves, T., & Kraus, B. (2018). Processing scalar implicatures in conversational contexts: An ERP study. *Journal of Neurolinguistics*, **46**, 93-108.
- Holtgraves, T. (2017). Social desirability and the interpretation of uncertainty terms in self-report questions. *Applied Cognitive Psychology*, **31**, 623-631.
- Holtgraves, T., & Perdue, A. (2016). Politeness and the communication of uncertainty. *Cognition*, **154**, 1-10.
- Holtgraves, T., & Cadle, C. (2016). Communication impairment in patients with Parkinson's disease: Challenges and solutions. *Journal of Parkinsonism and Restless Legs Syndrome*, **6**, 45-65.
- Holtgraves, T. (2015). I think I am doing great but I feel pretty bad about it: Affective versus cognitive verbs and self-reports. *Personality and Social Psychology Bulletin*, **41**, 1-10.
- Bonnefon, J-F., Dahl, E., & Holtgraves, T. (2015). Some but not all dispreferred turn markers help to interpret scalar terms in polite contexts. *Thinking and Reasoning* **21**, 230-249.
- Simon-Dack, S.L., Holtgraves, T., Hernandez, K., & Thomas, C. (2015). Differential hemispheric resting EEG activity in correlation with the Poffenberger Paradigm. *Laterality*, **20**.

- Holtgraves, T. (2014). Interpreting uncertainty terms. *Journal of Personality and Social Psychology – Attitudes and Social Cognition*, *107*, 219-228.
- Niccolai, L. M., & Holtgraves, T. (2014). Individual differences and hemispheric asymmetry while processing emotional words. *Journal of Individual Differences*, *35*, 137-143.
- Holtgraves, T. (2013). Cognitive consequences of individual differences in arousal asymmetry. *Brain and Cognition*, *83*, 21-26.
- Simon-Dack, S., Holtgraves, T., Marsh, L. & Fogle, K. (2013). Resting electroencephalography correlates of pseudoneglect: an individual differences approach. *NeuroReport*, *24*, 827-830.
- Holtgraves, T., & Paul, K. (2013). Texting versus talking: An exploration in telecommunication language. *Telematics and Informatics*, *30*, 289-295.
- Holtgraves, T., Fogle, K., & Marsh, L. (2013). Pragmatic language production deficits in Parkinson's Disease. *Advances in Parkinson's Disease*, *2*, 31-36.
- Sutter, N., & Holtgraves, T. (2013) Perceptions of public mobile phone conversations and conversationalists. *Telematics and Informatics*, *30*, 158-164.
- Holtgraves, T. (2012). The role of the right hemisphere in speech act comprehension. *Brain & Language*, *121*, 58-64.
- Holtgraves, T. (2011). Text messaging, personality, and the social context. *Journal of Research in Personality*, *45*, 92-99.
- Holtgraves, T., & Felton, A. (2011). Hemispheric Asymmetry in the Processing of Negative and Positive Words: A Divided Field Study. *Cognition and Emotion*, *25*, 691-699.
- Holtgraves, T., & McNamara, P. (2010). Parkinson's Disease and politeness. *Journal of Language and Social Psychology*, *29* (2), 178-193.
- McNamara, P., Holtgraves, T., Durso, R., & Harris, E. (2010). Social cognition of indirect speech: Evidence from Parkinson's Disease. *Journal of Neurolinguistics*, *23* (2), 162-171.
- Holtgraves, T., McNamara, P., Durso, R., & Cappaert, K. (2010). Linguistic correlates of asymmetric motor symptom severity in Parkinson's Disease. *Brain and Cognition*, *72* (2), 189-196.
- Holtgraves, T., & McNamara, P. (2010). Pragmatic comprehension deficit in Parkinson's disease. *Journal of Clinical and Experimental Neuropsychology*, *32* (4), 388-397.
- Holtgraves, T. (2009). Evaluating the problem gambling severity index. *Journal of*

Gambling Studies, **25**, 105-120.

Holtgraves, T. (2009). Gambling, gambling activities, and problem gambling. *Psychology of Addictive Behaviors*, **23**, 295-302.

Holtgraves, T., & Kashima, Y. (2008). Language, meaning and social cognition. *Personality and Social Psychology Review*, **12**, 73-94.

Holtgraves, T. (2008). Automatic intention recognition in conversation processing. *Journal of Memory and Language*, **58**, 627-645.

Holtgraves, T. (2008). Conversation, speech acts, and memory. *Memory and Cognition*, **36**, 361-374.

Holtgraves, T. (2007). Second language learners and speech act comprehension. *Language Learning*, **57**.

Byle, K. A., & Holtgraves, T. (2008). Integrity testing, personality, and design: the personal reaction blank. *Journal of Business and Psychology*, **22(4)**, 287-295.

Holtgraves, T., & Han, T. L. (2007). A procedure for studying on-line conversational processing using a chat bot, *Behavior Research Methods*, **39**, 156-163.

Holtgraves, T., Ross, S., Weywadt, C., & Han, T. L. (2007). Perceiving artificial social agents. *Computers in Human Behavior*, **5**, 2163-2174,

Holtgraves, T. (2005). Diverging interpretations associated with the perspectives of the speaker and recipient in conversations. *Journal of Memory and Language*, **53**, 551-566.

Holtgraves, T. (2005). The production and perception of implicit performatives. *Journal of Pragmatics*, **37**, 2024-2043.

Blankenship, K., & Holtgraves, T. (2005). The role of different markers of linguistic powerlessness in persuasion. *Journal of Language and Social Psychology*, **24**, 3-24.

Holtgraves, T. M. (2004). Social desirability and self-reports: Testing models of socially desirable responding. *Personality and Social Psychology Bulletin*, **30**, 161-172.

Ashley, A., & Holtgraves, T. M. (2002). Repressors and memory: Effects of self-deception, impression management, and mood. *Journal of Research in Personality*, **37**, 284-296.

Stockdale, G. D., Gridley, B. E., Balogh, D. W., & Holtgraves, T. M. (2002). Confirmatory factor analysis of single- and multiple-factor competing models of the dissociative experiences scale in a nonclinical sample. *Assessment*, **9**, 94-106.

- Holtgraves, T. M., & Ashley, A. (2001). Comprehending illocutionary force. *Memory & Cognition*, *29*, 83-90.
- Holtgraves, T. M. (2000). Preference organization and reply comprehension. *Discourse Processes*, *30*, 87-106.
- Holtgraves, T. M. (1999). Comprehending indirect replies: When and how are their conveyed meanings activated? *Journal of Memory and Language*, *41*, 519-540.
- Holtgraves, T. M., & Lasky, B. (1999). Linguistic power and persuasion. *Journal of Language and Social Psychology*, *18*, 196-204.
- Holtgraves, T. M. (1998). Interpreting indirect replies. *Cognitive Psychology*, *37*, 1-27.
- Holtgraves, T. M. (1997). Styles of language use: Individual and cultural variability in conversational indirectness. *Journal of Personality and Social Psychology*, *73*, 624-637. Portions reprinted in: Franzoi, S. (2002). *Psychology: A journal of discovery*. Atomic Dog
- Holtgraves, T. M. (1997). Politeness and memory for the wording of remarks. *Memory & Cognition*, *25*, 106-116.
- Holtgraves, T. M. (1997). Yes, but.....Positive politeness in conversation arguments. *Journal of Language and Social Psychology*, *16*, 222-239.
- Holtgraves, T. M., Eck, J., & Laskey, B. (1997). Face management, question wording, and social desirability. *Journal of Applied Social Psychology*, *27*, 1650-1672.
- Holtgraves, T. M., & Stockdale, G. (1997). The assessment of dissociative experiences in a non-clinical population: Reliability, validity, and factor structure of the dissociative experiences scale. *Personality and Individual Differences*, *22*, 699-706.
- Holtgraves, T., & Raymond, S. (1995). Implicit causality and memory: Evidence for a priming model. *Personality and Social Psychology Bulletin*, *21*, 5-12.
- Holtgraves, T., & Hall, R. (1995). Repressors: What do they repress and how do they repress it? *Journal of Research in Personality*, *29*, 306-317.
- Holtgraves, T. (1994). Communication in context: The effects of speaker status on the comprehension of indirect requests. *Journal of Experimental Psychology: Learning, Memory, and Cognition*, *20*, 1205-1218.
- Holtgraves, T., & Grayer, A. (1994). I am not a crook: Effects of denials on perceptions of a defendant's guilt, personality, and motives. *Journal of Applied Social Psychology*, *24*, 2132-2150.

- Holtgraves, T., & Dulin, J. (1994). The Muhammad Ali effect: Differences between African Americans and European Americans in their perceptions of a truthful bragger. *Language and Communication* (special issue on language attitudes), *14*, 275-285.
- Holtgraves, T., & Skeel, J. (1992). Cognitive biases in playing the lottery: Estimating the odds and choosing the numbers. *Journal of Applied Social Psychology*, *22*, 934-952.
- Holtgraves, T. (1992). The linguistic realization of face management: Implications of language production and comprehension, person perception, and cross-cultural communication. *Social Psychology Quarterly* (Special issue: Theoretical advances in social psychology), *55*, 141-159. Reprinted in: G. Fine & G. Smith, (Eds.), *Erving Goffman*. London: Sage.
- Holtgraves, T., & Yang, J. (1992). The interpersonal underpinnings of request strategies: General principles and differences due to culture and gender. *Journal of Personality and Social Psychology*, *62*, 246-256. To be reprinted in: *Key Readings in Language and Communication*, Gun Semin, Editor. Psychology Press.
- Socall, D., & Holtgraves, T. (1992). Attitudes toward the mentally ill: The effects of label and behavior. *The Sociological Quarterly*, *33*, 435-445.
- Holtgraves, T., & Athanassopoulou, M. (1991). Depression and processing information about others. *Journal of Research in Personality*, *25*, 445-453.
- Holtgraves, T., & Bailey, C. (1991). Premise acceptability and message effectiveness. *Basic and Applied Social Psychology*, *12*, 157-176.
- Holtgraves, T. (1991). Interpreting questions and replies: Effects of face-threat, question form and gender. *Social Psychology Quarterly*, *54*, 15-24.
- Holtgraves, T., & Yang, J. N. (1990). Politeness as universal: Cross-cultural perceptions of request strategies and inferences based on their use. *Journal of Personality and Social Psychology*, *59*, 719-729.
- Holtgraves, T., & Srull, T. (1990). Ordered and unordered retrieval strategies in person memory. *Journal of Experimental Social Psychology*, *26*, 63-81.
- Holtgraves, T., & Srull, T. (1989) The effects of positive self-descriptions on impressions: General principles and individual differences. *Personality and Social Psychology Bulletin*, *15*, 452-462.
- Holtgraves, T., Srull, T., & Socall, D. (1989). Conversation memory: The effects of speaker status on memory for the assertiveness of conversation remarks. *Journal of Personality and Social Psychology*, *56*, 149-160.
- Holtgraves, T. (1989). The form and function of remedial moves: Reported use, psychological

reality, and perceived effectiveness. *Journal of Language and Social Psychology*, **8**, 1-16.

Holtgraves, T. (1988). Gambling as self-presentation. *Journal of Gambling Behavior*, **4**, 78-91.

Holtgraves, T. (1986). Language structure in social interaction: Perceptions of direct and indirect speech acts and interactants who use them. *Journal of Personality and Social Psychology*, **51**, 305-314.

Davis, D., & Holtgraves, T. (1984). Perceptions of unresponsive others: Attribution, attraction, understandability, and memory for their utterances. *Journal of Experimental Social Psychology*, **20**, 383-408.

Recent Invited Presentations

Holtgraves, T. (2023, September). "Miscommunication: Examining When, Where, and Why Communication Goes Wrong". The 10th biennial meeting of Experimental Pragmatics, Paris, France.

Holtgraves, T. (2017, December). Two talks: "Experimental Pragmatics: Examining the Comprehension of Speaker Meaning", and "Uncertainty Terms: How Interpersonal Processes Influence their Use and Interpretation". Instituto de Neurobiología, UNAM Queretaro, Mexico

Holtgraves, T. (2014, April). Comprehending Conversational Utterances: Experimental Studies of the Comprehension of Speaker Meaning" DePauw University, Greencastle, IN

Holtgraves, T. (2014, April). Understanding Ambiguity. Researcher of the Year Address, Ball State University, Muncie, IN.

Holtgraves, T. (2013, July). "How WEIRD are they? Disentangling psychological and pragmatic processes?" Universality and Empirical Validity in Pragmatics. A workshop at the 2013 LSA Linguistic Institute. Ann Arbor, MI.

Holtgraves, T. (2012, August). Face-work and Utterance Interpretation. Keynote speaker. Experimental and Empirical Approaches to Politeness and Impoliteness. LIAR 3, University of Illinois, Champaign-Urbana IL.

Holtgraves, T. (2012, June). Comprehending Conversational Utterances: Experimental Studies of the Comprehension of Speaker Meaning. Keynote speaker. International Conference on Language and Social Psychology. Leeuwarden, The Netherlands.

Holtgraves, T. (2011, May). Gambling and Gambling Activities. Columbia University Seminar on Drugs and Society, Columbia University, NY.

Holtgraves, T. (2010, April 22). Psychological Reality of Conversational Implicatures. Dept. of

Linguistics. University of Illinois at Urbana-Champaign.