**Networking & Relationship Development**

**MODERATOR**
Ron Dow (Ball State Miller College)

**CONTACTS**
- Emily Lawton (MyWay Logistics LLC)
- Nicholas Hoagland (Langham Logistics)
- Tony Schneider (BKD Capital Advisors LLC)
- Andrew Spears (Raymond James)

**VENUE**
WB - 141

**Categories**
- OPEN TO THE PUBLIC
- Professional Development

---

**Preparing for Your First Interview**

**MODERATOR**
Catherine Chen (ISOM)

**CONTACTS**
- Elisa Abner-Taschwer (FORUM Credit Union)
- Robert Barnes (ONI Risk Partners)
- Brian Cox (Roche Diagnostics)
- Jordan Scheiber (Gibson)

**VENUE**
WB - 138

**Categories**
- OPEN TO THE PUBLIC
- Professional Development

---

**Product and Service Development**

**MODERATOR**
Sangwon Lee (Marketing)

**CONTACTS**
- Wes Crouch (Tudr)
- Michele Dow (Eli Lilly and Company)
- Tim Pierce (Indiana Credit Union League)

**VENUE**
WB - 310

**Categories**
- OPEN TO THE PUBLIC
- Topic

---

**So, You Want to Be an Entrepreneur? —Risk & Reward**

**MODERATOR**
Imran Syed (Management)

**CONTACTS**
- Wes Crouch (Tudr)
- Steve Iskander (Masik Management Group)
- Scott Morris (L M L Estate Management)
- Bob Shipley (FoodScience Corp)

**VENUE**
WB - 148

**Categories**
- OPEN TO THE PUBLIC
- Topic

---

**Career Fair: Maximizing Your Experience**

**9:00 AM**

**10:00 AM**

The spring Ball State Career Fair is February 19th!
<table>
<thead>
<tr>
<th>Time</th>
<th>Event Description</th>
<th>Venue</th>
<th>Categories</th>
</tr>
</thead>
<tbody>
<tr>
<td>10:00 AM</td>
<td>Using Informational Interviews to Find the Perfect Internship</td>
<td>WB - 151</td>
<td>OPEN TO THE PUBLIC, Professional Development, Workshop</td>
</tr>
<tr>
<td>10:00 AM</td>
<td>Networking &amp; Relationship Development</td>
<td>WB - 300</td>
<td>OPEN TO THE PUBLIC, Professional Development</td>
</tr>
<tr>
<td>11:00 AM</td>
<td>Careers in the Financial Sector</td>
<td>WB - 148</td>
<td>Careers, OPEN TO THE PUBLIC</td>
</tr>
<tr>
<td>11:00 AM</td>
<td>Strategic Career Management</td>
<td>WB - 138</td>
<td>OPEN TO THE PUBLIC, Professional Development</td>
</tr>
<tr>
<td>11:00 AM</td>
<td>Networking &amp; Relationship Development</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Using Informational Interviews to Find the Perfect Internship**

The Ball State spring Career Fair is February 19th!

**Networking & Relationship Development**

**Careers in the Financial Sector**

**Strategic Career Management**

**Networking & Relationship Development**
**Sales and Consumer Behavior**

**MODERATOR**
Stephan Hunter (ISOM)

**CONTACTS**
- Allen Hutson (Louisville Gas & Electric - Kentucky Utilities)
- Jim Higgins (LWG GPAs and Advisors)
- Nicholas Hoagland (Langham Logistics)
- Bill Zilligen (Keurig Dr Pepper)

**VENUE**
WB - 144

**CATEGORIES**
- OPEN TO THE PUBLIC
- Professional Development

**11:00 AM**
11:50 AM

Wednesday
02/12/2020

**Building a Successful Supply Chain Career: Recommendations from Recent Ball State Graduates**

**MODERATOR**
Pat Rondeau (ISOM)

**CONTACTS**
- Erica McBride-Rapp (Allegation)
- Tim Perkey (Progress Rail)
- Madison Schuck (Progress Rail)
- William "Cole" Williams (Magna Powertrain)
- Logan Witt (Allegation)

**VENUE**
WB - 216 C

**CATEGORIES**
- OPEN TO THE PUBLIC
- Professional Development

**11:00 AM**
11:50 PM

Wednesday
02/12/2020

**Preparing for Your First Professional Interview**

**MODERATOR**
Carla Flores (Management)

**CONTACTS**
- Tiffany Hackett (Indiana Farm Bureau Insurance)
- Steven Moll (Edward Rose and Sons)
- JD Owens (Momentum Textiles and Wallcovering)
- Brittany Turner (Cintas)

**VENUE**
BL - 104

**CATEGORIES**
- OPEN TO THE PUBLIC
- Professional Development

**12:00 PM**
12:50 PM

Wednesday
02/12/2020

**Networking & Relationship Development**
ALL ITEMS

12:00 PM  
12:50 PM  
Wednesday  
02/12/2020

Managing Your Career & Personal Brand
MODERATOR  
Rebecca VanMeter  
(Marketing)
CONTACTS  
Susan Aford (Appirio)  
Kelvin Frye (Syndicate Sales Inc.)  
Scott Morris (L M L Estate Management)
VENUE  
WB - 144
CATEGORIES
OPEN TO THE PUBLIC  
Professional Development

1:00 PM  
1:50 PM  
Wednesday  
02/12/2020

Career Development: Skills That Set You Apart
MODERATOR  
Dan Royer  
(Accounting)
CONTACTS  
JD Owens (Momentum Textiles and Wallcovering)  
Stroh Brann (Seneca Consulting LLC)  
Karin Caudill (Cintas)  
Nathan Newburn (Somerset CPAs)
VENUE  
WB - 141
CATEGORIES
OPEN TO THE PUBLIC  
Professional Development

1:00 PM  
1:50 PM  
Wednesday  
02/12/2020

B2B Sales Careers
MODERATOR  
Deva Rangarajan  
(Marketing)
CONTACTS  
Robert Bering (Bering CPA Firm LLC)  
Kelvin Frye (Syndicate Sales Inc.)  
Jeff Hern (Sigma)  
David Paul (Hylant)
VENUE  
WB - 152
CATEGORIES
OPEN TO THE PUBLIC  
Topic

1:00 PM  
1:50 PM  
Wednesday  
02/12/2020

Careers in Banking
MODERATOR  
Manoj Athavale  
(Finance)
CONTACTS  
Mitchell Dudley (MutualBank)  
Tim Pierce (Indiana Credit Union League)  
Justin Proctor (Bath State Bank)
VENUE  
WB - 213
CATEGORIES
OPEN TO THE PUBLIC  
Topic

1:00 PM  
1:50 PM  
Wednesday  
02/12/2020

Sales and Consumer Behavior
<table>
<thead>
<tr>
<th>Time</th>
<th>Session</th>
<th>Moderator</th>
<th>Contacts</th>
<th>Venue</th>
<th>Categories</th>
</tr>
</thead>
<tbody>
<tr>
<td>1:00 PM</td>
<td>Lessons in Life, Marketing and Your Path Forward</td>
<td>MODERATOR: George Gannage (Marketing)</td>
<td>CONTACTS: Ed Armantrout (Miller College Alumni Board) Todd Glover (State Farm Companies) Eric Toth (FlexPac)</td>
<td>VENUE BL - 104</td>
<td>CATEGORIES: OPEN TO THE PUBLIC, Topic</td>
</tr>
<tr>
<td>1:50 PM</td>
<td></td>
<td>MODERATOR: Jeff Greer (ISOM)</td>
<td>CONTACTS: Mike Fowler (Eli Lilly and Company)</td>
<td>VENUE WB - 211</td>
<td>CATEGORIES: Class Speaker, Classroom Students Only</td>
</tr>
<tr>
<td>2:00 PM</td>
<td>Careers &amp; Career Exploration</td>
<td>MODERATOR: Krystal Geyer (Entrepreneurship)</td>
<td>CONTACTS: Tracy Bassett (United Healthcare) Shelley Meador (Allegion) Eric Toth (FlexPac)</td>
<td>VENUE WB - 138</td>
<td>CATEGORIES: Careers, OPEN TO THE PUBLIC</td>
</tr>
<tr>
<td>2:00 PM</td>
<td>The Ins and Outs of Graduate School: Is a Graduate Degree for Me?</td>
<td>MODERATOR: Jason Webber (MBA)</td>
<td>CONTACTS: James Blackwell (Ball State Graduate Student)</td>
<td>VENUE WB - 152</td>
<td>CATEGORIES: Careers, OPEN TO THE PUBLIC</td>
</tr>
<tr>
<td>2:00 PM</td>
<td>Networking &amp; Relationship Development</td>
<td>MODERATOR: Ron Dow (Ball State Miller College)</td>
<td>CONTACTS: Steven Moll (Edward Rose and Sons) Jeff Hern (Sigma) Allen Hutson (Louisville Gas &amp; Electric - Kentucky Utilities) Brittany Turner (Cintas)</td>
<td>VENUE WB - 300</td>
<td>CATEGORIES: OPEN TO THE PUBLIC, Professional Development</td>
</tr>
<tr>
<td>2:00 PM</td>
<td>Why Logistics Pays</td>
<td>MODERATOR: Doug Read (ISOM)</td>
<td>CONTACTS: Braxton Forestal (TMC Transportation) Nicholas Hoagland (Langham Logistics) Jeff Routt (Trinity Logistics Solutions) Lauren Terhune (MillerCoors, Regional Transportaion Manager)</td>
<td>VENUE WB - 202</td>
<td>CATEGORIES: OPEN TO THE PUBLIC, Topic</td>
</tr>
<tr>
<td>Time</td>
<td>Event Title</td>
<td>Moderator(s)</td>
<td>Contacts</td>
<td>Venue</td>
<td>Categories</td>
</tr>
<tr>
<td>-------</td>
<td>------------------------------------------------</td>
<td>-----------------------------------</td>
<td>--------------------------------------------------------------------------</td>
<td>---------</td>
<td>-----------------------------------</td>
</tr>
<tr>
<td>2:00 PM</td>
<td>Lessons in Life, Marketing and Your Path Forward</td>
<td>MODERATOR Jeff Greer (ISOM)</td>
<td>CONTACTS Mike Fowler (Eli Lilly and Company)</td>
<td>VENUE</td>
<td>CATEGORIES Class Speaker</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>CATEGORIES CLASSROOM STUDENTS ONLY</td>
</tr>
<tr>
<td>3:00 PM</td>
<td>Careers in Financial Services</td>
<td>MODERATOR Yun Meng (FIN)</td>
<td>CONTACTS Robert Bering (Bering CPA Firm LLC) Vince Granieri (Predictive Resources LLC) David Paul (Hylant) Cory Spaulding (Greenleaf Trust)</td>
<td>VENUE</td>
<td>CATEGORIES Careers OPEN TO THE PUBLIC</td>
</tr>
<tr>
<td>3:00 PM</td>
<td>Atypical Career Paths: I NEVER Thought I'd Be Doing This!</td>
<td>MODERATOR John Ledbetter (Accounting)</td>
<td>CONTACTS Tracy Bassett (United Healthcare) Karin Caudill (Cintas) Randie Dial (CLA)</td>
<td>VENUE</td>
<td>CATEGORIES Careers OPEN TO THE PUBLIC</td>
</tr>
<tr>
<td>3:00 PM</td>
<td>Careers Outside Public Accounting</td>
<td>MODERATOR Jim Higgins (LWG GPAs and Advisors)</td>
<td>CONTACTS Shelley Meador (Allegation) Nathan Newburn (Somerset CPAs)</td>
<td>VENUE</td>
<td>CATEGORIES Careers OPEN TO THE PUBLIC</td>
</tr>
<tr>
<td>3:00 PM</td>
<td>Women in Economics</td>
<td>MODERATOR Minh Nguyen (ECON)</td>
<td>CONTACTS Amy Willis (Liberty Fund)</td>
<td>VENUE</td>
<td>CATEGORIES Careers OPEN TO THE PUBLIC</td>
</tr>
<tr>
<td>3:00 PM</td>
<td>Soft Skills You Need to Succeed</td>
<td>MODERATOR Jim Higgins (LWG GPAs and Advisors)</td>
<td>CONTACTS Shelley Meador (Allegation) Nathan Newburn (Somerset CPAs)</td>
<td>VENUE</td>
<td>CATEGORIES Careers OPEN TO THE PUBLIC</td>
</tr>
</tbody>
</table>
### MODERATOR
Ron Dow (Ball State Miller College)

### CONTACTS
K. Scott Hartzell (Indiana Farmers Insurance)
Allen Hutson (Louisville Gas & Electric - Kentucky Utilities)
Jerry Norman (Pedcor Homes Corporation)
Tony Walker (Separators Inc.)

### VENUE
WB - 152

### CATEGORIES
- Professional Development

#### 3:00 PM
3:50 PM
Wednesday 02/12/2020

**Lessons in Life, Marketing and Your Path Forward**

**MODERATOR**
Jeff Greer (ISOM)

**CONTACTS**
Mike Fowler (Eli Lilly and Company)

**VENUE**
WB - 211

**CATEGORIES**
- Class Speaker
- Class Speaker

#### 4:00 PM
4:50 PM
Wednesday 02/12/2020

**You Supply, They Demand: How Your Knowledge of Economics Will Help You in the Long Run**

**MODERATOR**
John Horowitz (ECON)

**CONTACTS**
Will Huiras (Huiras Legal Services)
Allen Hutson (Louisville Gas & Electric - Kentucky Utilities)
Jonathan Lamb (Lamb Investments)

**VENUE**
AJ - 175

**CATEGORIES**
- Careers
- Open to the Public

#### 4:00 PM
4:50 PM
Wednesday 02/12/2020

**The Mentor/Mentee Relationship**

**MODERATOR**
Michele Dow (Eli Lilly and Company)

**CONTACTS**
Eric Toth (FlexPac)
Stroh Brann (Seneca Consulting LLC)
Randie Dial (CLA)
Cory Spaulding (Greenleaf Trust)

**VENUE**
WB - 152

**CATEGORIES**
- Careers
- Open to the Public

#### 4:00 PM
4:50 PM
Wednesday 02/12/2020

**Lessons in Life, Marketing and Your Path Forward**

**MODERATOR**
Jeff Greer (ISOM)

**CONTACTS**
Mike Fowler (Eli Lilly and Company)

**VENUE**
WB - 211

**CATEGORIES**
- Class Speaker
- Class Speaker

#### 5:00 PM
6:00 PM
Wednesday 02/12/2020

**How Applied Economics/Data Analytics Can Jump-Start Your Career**
<table>
<thead>
<tr>
<th>Time</th>
<th>Event Description</th>
<th>Moderator</th>
<th>Contacts</th>
<th>Venue</th>
<th>Categories</th>
</tr>
</thead>
<tbody>
<tr>
<td>5:00 PM</td>
<td>CANCELLED -- F. A. Hayek: Economics, Political Economy and Social Philosophy -- CANCELLED</td>
<td>N/A</td>
<td>Peter Boettke (George Mason University)</td>
<td>TC - 120</td>
<td>OPEN TO THE PUBLIC, Speaker Series Lecture, Topic</td>
</tr>
<tr>
<td>9:30 AM</td>
<td>CANCELLED - Soft Skills You Need to Succeed - CANCELLED</td>
<td>N/A</td>
<td>No Contacts</td>
<td>No Venue</td>
<td>2 ModeratorNeeded, 2 PanelistsNeeded, OPEN TO THE PUBLIC, Professional Development</td>
</tr>
<tr>
<td>9:30 AM</td>
<td>Challenges Facing Tax Pros</td>
<td>UNASSIGNED (Ball State University Miller College of Business)</td>
<td>TJ Bush (Whitinger &amp; Company LLC) Stacy Murphy (LWG CPAs &amp; Advisors)</td>
<td>WB - 302</td>
<td>CLASSROOM STUDENTS ONLY, Topic</td>
</tr>
<tr>
<td>9:30 AM</td>
<td>Interview Preparedness &amp; YOU: Skills That Get You to &quot;Yes!&quot;</td>
<td>Amy Moudy (Accounting)</td>
<td>Laura Bowles (BorgWarner) William Stephan (Crew Carwash)</td>
<td>WB - 144</td>
<td>OPEN TO THE PUBLIC, Professional Development</td>
</tr>
<tr>
<td>9:30 AM</td>
<td>Healthcare in the U.S.</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Note:**
- CANCELLATION status indicated in event descriptions.
- Categories reflect the nature of the event and its accessibility.
<table>
<thead>
<tr>
<th>Time</th>
<th>Session Title</th>
<th>Moderator</th>
<th>Contacts</th>
<th>Venue</th>
<th>Category</th>
</tr>
</thead>
<tbody>
<tr>
<td>9:30 AM</td>
<td>Emotional Intelligence: A Catalyst for High Performance</td>
<td>N/A</td>
<td>Sarah Turner (The Faurote Group)</td>
<td>BL - 104</td>
<td>OPEN TO THE PUBLIC</td>
</tr>
<tr>
<td>9:30 AM</td>
<td>Seasoned Experts Talk About Opportunities in Hospitality Today</td>
<td>Craig Webster</td>
<td>Jolene Annes (Alexander Hotel) Jihad Lotfi (Revenue Generation, the Witness Group) Barry Miller (Barry Miller &amp; Associates) Katie Wietbrock (Lucas Oil Statium)</td>
<td>WB - 136</td>
<td>OPEN TO THE PUBLIC</td>
</tr>
<tr>
<td>9:30 AM</td>
<td>Effectively Managing Client Relationships</td>
<td>Deva Rangarajan</td>
<td>Tim Clary (JP Morgan) Peter Fellegy (Deep South Communications LLC) Bill French (Cushman &amp; Wakefield) Andy Kruger (Capital Group)</td>
<td>WB - 138</td>
<td>OPEN TO THE PUBLIC Professional Development</td>
</tr>
<tr>
<td>9:30 AM</td>
<td>Analyzing Financial Statements</td>
<td></td>
<td></td>
<td></td>
<td>OPEN TO THE PUBLIC</td>
</tr>
<tr>
<td>Time</td>
<td>Event</td>
<td>Moderator</td>
<td>Contacts</td>
<td>Venue</td>
<td>Categories</td>
</tr>
<tr>
<td>--------</td>
<td>------------------------------------------------------------</td>
<td>--------------------</td>
<td>--------------------------------------------------------------------------</td>
<td>--------</td>
<td>--------------------</td>
</tr>
<tr>
<td>9:30 AM</td>
<td><strong>So, You Want to Be an Entrepreneur? — Risk &amp; Reward</strong></td>
<td>Bradley Benson</td>
<td>Aaron Burton (National Credit Union Administration)</td>
<td>BL - 104</td>
<td>OPEN TO THE PUBLIC</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Darcy Keith (State Auto Insurance)</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Erin Weesner (Indy Eleven)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>11:00 AM</td>
<td><strong>Early Careers in Insurance</strong></td>
<td>Krystal Geyer</td>
<td>Peggy Cenova (Indiana Small Business Development Center)</td>
<td>WB - 200</td>
<td>OPEN TO THE PUBLIC</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Brian Geiselhart (Allison Transmission Inc.)</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Chris Quiocho (Offland Media)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>11:00 AM</td>
<td><strong>Building &amp; Crafting The Perfect Resume</strong></td>
<td>Kevin Gatzlaff</td>
<td>K. Scott Hartzell (Indiana Farmers Insurance)</td>
<td>WB - 152</td>
<td>Careers</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Darcy Keith (State Auto Insurance)</td>
<td></td>
<td>OPEN TO THE PUBLIC</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Jordan Scheiber (Gibson)</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Dan Sills (Auto-Owners Insurance Company)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>11:00 AM</td>
<td><strong>Powered For Life: Using Energy Management for Personal &amp; Professional Success</strong></td>
<td>N/A</td>
<td>William Stephan (Crew Carwash)</td>
<td>WB - 141</td>
<td>OPEN TO THE PUBLIC</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Jeff Williams (Major Health Partners &amp; Major Hospital)</td>
<td></td>
<td>Professional Development</td>
</tr>
<tr>
<td>11:00 AM</td>
<td><strong>Careers Paths in Banking</strong></td>
<td>N/A</td>
<td>Sarah Turner (The Faurote Group)</td>
<td>BL - 104</td>
<td>OPEN TO THE PUBLIC</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Professional Development</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Workshop</td>
</tr>
<tr>
<td>11:00 AM</td>
<td><strong>Careers Paths in Banking</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Time</td>
<td>Event Title</td>
<td>Moderator(s)</td>
<td>Contacts</td>
<td>Venue</td>
<td>Categories</td>
</tr>
<tr>
<td>------------</td>
<td>------------------------------------------------------------------</td>
<td>------------------------------------------------------------------------------</td>
<td>--------------------------------------------------------------------------</td>
<td>---------</td>
<td>--------------------------------</td>
</tr>
<tr>
<td>11:00 AM</td>
<td>So You Want to Go to Law School?</td>
<td>Diane Nesson (Business Law)</td>
<td>Tim Clary (JP Morgan) and Rachel Conner (Indiana Soybean Alliance)</td>
<td>WB - 308</td>
<td>Open to the Public</td>
</tr>
<tr>
<td>11:00 AM</td>
<td>Supply Chain Management: Why It Should Be on Your Resume</td>
<td>Doug Read (ISOM)</td>
<td>Joe Devine (UPS, Ohio Valley), Braxton Forestal (TMC Transportation),</td>
<td>WB - 212A</td>
<td>Open to the Public</td>
</tr>
<tr>
<td>11:00 AM</td>
<td>Networking and Relationship Development</td>
<td>Stephanie Wilson (Ball State University Career Center)</td>
<td>Aaron Burton (National Credit Union Administration), Scott Sylte</td>
<td>BL - 104</td>
<td>Open to the Public, Professional Development</td>
</tr>
<tr>
<td>11:00 AM</td>
<td>Professionalism, Etiquette &amp; The Job Search Essentials</td>
<td>Richard Culp (Accounting)</td>
<td>Peter Fellegy (Deep South Communications LLC), Janette Helm (Indiana State Medical Association), Andy Kruger (Capital Group), Stacy Murphy (LWG CPAs &amp; Advisors)</td>
<td>WB - 300</td>
<td>Open to the Public, Professional Development</td>
</tr>
<tr>
<td>11:00 AM</td>
<td>Soft Skills You Need to Succeed</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Thursday 02/13/2020**
<table>
<thead>
<tr>
<th>Time</th>
<th>Event Title</th>
<th>Moderator</th>
<th>Contacts</th>
<th>Venue</th>
<th>Categories</th>
</tr>
</thead>
<tbody>
<tr>
<td>11:00 AM</td>
<td>Entrepreneurial Experience Lecture Series - Andy Sparks</td>
<td>Jim Higgins (LWG GPAs and Advisors)</td>
<td>Peggy Cenova (Indiana Small Business Development Center) Bill French (Cushman &amp; Wakefield) Zach Hartley (Paradigm Talent Agency) Barry Miller (Barry Miller &amp; Associates)</td>
<td>WB - 153</td>
<td>Professional Development</td>
</tr>
<tr>
<td>12:15 PM</td>
<td></td>
<td>Peggie Cenova</td>
<td>No Contacts</td>
<td>AJ - 175</td>
<td>OPEN TO THE PUBLIC</td>
</tr>
<tr>
<td>12:30 PM</td>
<td>Atypical Career Paths: I NEVER Thought I'd Be Doing This!</td>
<td>Krystal Geyer (Entrepreneurship)</td>
<td>No Contacts</td>
<td>WB - 148</td>
<td>OPEN TO THE PUBLIC</td>
</tr>
<tr>
<td>1:45 PM</td>
<td></td>
<td>Ann Reichle (Accounting)</td>
<td>Richard Poppa (RAPt Consulting LLC) Scott Sylte (Allegion)</td>
<td>WB - 148</td>
<td>Speaker Series Lecture, OPEN TO THE PUBLIC</td>
</tr>
<tr>
<td>1:45 PM</td>
<td>Career Development: Marketing Skills That Set You Apart</td>
<td>Rebecca VanMeter (Marketing)</td>
<td>Chris Cooper (AgriGold Hybrids) Katie Huston (Endress +Hauser) Nicole MacLean (Empilify) Jeff Mantock (The National Bank of Indianapolis)</td>
<td>WB - 311</td>
<td>OPEN TO THE PUBLIC</td>
</tr>
<tr>
<td>12:30 PM</td>
<td>Professional Designations in Finance</td>
<td>Bradley Benson (Finance)</td>
<td>Carol Abner (GSW Tool Group) Chris Cook (MutualBank/ MutualFirst Financial) Jeff Dowden (Wallington Asset Management) Darcy Keith (State Auto Insurance)</td>
<td>WB - 136</td>
<td>OPEN TO THE PUBLIC</td>
</tr>
<tr>
<td>Time</td>
<td>Event Title</td>
<td>Moderator</td>
<td>Contacts</td>
<td>Venue</td>
<td>Categories</td>
</tr>
<tr>
<td>--------------</td>
<td>--------------------------------------------------</td>
<td>------------------------------------</td>
<td>--------------------------------------------------------------------------------------------------</td>
<td>---------</td>
<td>--------------------------</td>
</tr>
<tr>
<td>12:30 PM</td>
<td>Professional Presence and the Interview</td>
<td>Unassigned</td>
<td>Sharon Haynes (Procter &amp; Gamble (retired)) Allen Hutson (Louisville Gas &amp; Electric - Kentucky Utilities) Stephen Tepner (Indiana Public Retirement System)</td>
<td>WB - 144</td>
<td>OPEN TO THE PUBLIC, Professional Development</td>
</tr>
<tr>
<td>12:30 PM</td>
<td>Workplace Behaviors &amp; Job Performance</td>
<td>Richard Culp (Accounting)</td>
<td>Laura Bowles (BorgWarner) Brent Shopp (Purpose.ly)</td>
<td>WB - 151</td>
<td>OPEN TO THE PUBLIC, Professional Development</td>
</tr>
<tr>
<td>12:30 PM</td>
<td>Financial Planning: Baby Boomers vs. Generation Z</td>
<td>Reza Houston (FIN)</td>
<td>Kevin Ervin (Market Street Wealth Management Advisors LL) Mike Harris (TIAA) Rob Tyler (Tyler Wealth Management)</td>
<td>WB - 211</td>
<td>OPEN TO THE PUBLIC, Topic</td>
</tr>
<tr>
<td>12:30 PM</td>
<td>Marketing Communication Planning: Strategic Integration</td>
<td>Russ Wahlers (Marketing)</td>
<td>Eric Eicher (RightHand) Brian Geiselhart (Allison Transmission Inc.) Chris Quiocho (Offland Media) Betsy Ross (Game Day Communications)</td>
<td>BL - 104</td>
<td>OPEN TO THE PUBLIC, Topic</td>
</tr>
<tr>
<td>2:00 PM</td>
<td>Careers in The Financial Services Sector</td>
<td>UNASSIGNED (Ball State University Miller College of Business)</td>
<td>Kevin Ervin (Market Street Wealth Management Advisors LL) Stephen Tepner (Indiana Public Retirement System)</td>
<td>WB - 136</td>
<td>OPEN TO THE PUBLIC, Careers</td>
</tr>
<tr>
<td>Time</td>
<td>Event</td>
<td>Moderator</td>
<td>Contacts</td>
<td>Venue</td>
<td>Categories</td>
</tr>
<tr>
<td>--------------</td>
<td>------------------------------------------------------------------------</td>
<td>-------------------------------</td>
<td>--------------------------------------------------------------------------</td>
<td>---------</td>
<td>-----------------------------------</td>
</tr>
<tr>
<td>2:00 PM</td>
<td>Corporate Employee Compensation &amp; Benefits</td>
<td>Stephen Avila (Finance)</td>
<td>Jerry Filipiak (USI Insurance Services)</td>
<td>WB - 141</td>
<td>Classroom Students Only, Topic</td>
</tr>
<tr>
<td>2:00 PM</td>
<td>Utilizing Technology in Fashion: The Cost of Apps &amp; How to Use Them</td>
<td>Amy Harden (Marketing)</td>
<td>Leslee Hill (RidMe)</td>
<td>AJ - 175</td>
<td>Open to the Public, Topic</td>
</tr>
<tr>
<td>2:00 PM</td>
<td>Career Fair: Maximizing Your Experience</td>
<td>Stephanie Wilson (Ball State University Career Center)</td>
<td>Stephanie Wilson (Ball State University Career Center)</td>
<td>BL - 104</td>
<td>Open to the Public, Professional Development, Workshop</td>
</tr>
<tr>
<td>2:00 PM</td>
<td>Technology and Me - Is There a Career For Me?</td>
<td>Fred Kitchens (ISOM)</td>
<td>Robert Cooney (eVision Partners Inc.)</td>
<td>WB - 211</td>
<td>Open to the Public</td>
</tr>
<tr>
<td>2:00 PM</td>
<td>Your First Hospitality Job After College: What to Expect and How to be Prepared</td>
<td>Craig Webster (Management)</td>
<td>Brandy Fiechter (Bluffton Parks Department)</td>
<td>AT - 181</td>
<td>Open to the Public</td>
</tr>
<tr>
<td>3:30 PM</td>
<td>Atypical Career Paths: I NEVER Thought I'd Be Doing This!</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Time</td>
<td>Event Title</td>
<td>Moderator</td>
<td>Contacts</td>
<td>Venue</td>
<td>Categories</td>
</tr>
<tr>
<td>--------</td>
<td>--------------------------------------------------</td>
<td>-----------------</td>
<td>--------------------------------------------------------------------------</td>
<td>-------</td>
<td>--------------------------</td>
</tr>
<tr>
<td>3:30 PM</td>
<td>Developing Your Personal Brand</td>
<td>Terry Moran (ISOM)</td>
<td>Betsy Ross (Game Day Communications) Sharon Haynes (Procter &amp; Gamble retired) Roger Ronk, Offland Media (Independent Insurance Agents of IN) Brent Shopp (Purpose.ly)</td>
<td>WB - 142</td>
<td>Careers, OPEN TO THE PUBLIC</td>
</tr>
<tr>
<td>3:30 PM</td>
<td>Technology Careers - How to Get My Foot in the Door</td>
<td>Fred Kitchens (ISOM)</td>
<td>Jeff Mantock (The National Bank of Indianapolis) Scott Wenclewicz (Scott Wenclewicz Insurance Group) Robert Cooney (eVision Partners Inc.) Jason Harrington (Ontario Systems) Travis Parisi (Accenture Ltd.)</td>
<td>WB - 136</td>
<td>OPEN TO THE PUBLIC, Professional Development</td>
</tr>
<tr>
<td>3:30 PM</td>
<td>Digital Marketing Analytics</td>
<td>Kesha Coker (Marketing)</td>
<td>Eric Eicher (RightHand) Katie Huston (Endress +Hauser) Nicole MacLean (Emplify)</td>
<td>WB - 214</td>
<td>OPEN TO THE PUBLIC, Topic</td>
</tr>
<tr>
<td>4:00 PM</td>
<td>You Supply;They Demand: How Your Knowledge of Economics Will Help You in the Long Run</td>
<td>John Horowitz (ECON)</td>
<td>Allen Hutson (Louisville Gas &amp; Electric - Kentucky Utilities) Grace MCLain (United Actuarial Services, Inc.)</td>
<td>AJ - 175</td>
<td>Careers, OPEN TO THE PUBLIC</td>
</tr>
</tbody>
</table>