

MILLER COLLEGE OF BUSINESS MINORS

Effective Fall 2020

BANKING			
		15 hours*	Not open to Finance majors
	FIN 320	3	Markets and Institutions
	FIN 445	3	Financial Statement Analysis
	FIN 470	3	Bank Management
	MGT 300	3	Managing Behavior in Organizations
	MKG 300	3	Principles of Marketing
*Non-business majors will also need to take ACC 201, FIN 300, and ECON 116 or 201 increasing hours to 24			
BUSINESS ADMINISTRATION FOR COMPUTER TECHNOLOGY			
		21 hours	Open only to Computer Technology majors
	CIS 226	3	Business Systems App Dev
	CIS 413	3	Database Management Systems
	ECON 116	3	Survey of Economic Ideas
	ISOM 125	3	Introduction to Business with Integrated Computer Applications
	ISOM 210	3	Business Information Systems
	ISOM 300	3	Project Management
	MGT 300	3	Managing Behavior in Organizations
BUSINESS ANALYTICS			
		15 hours	Open only to Miller College of Business majors
	BA 305	3	Introduction to Business Analytics
	BA 345	3	Data Mining for Business Analytics
	BA 436	3	Data Warehouse and Business Intelligence
	6 Credits from: BA 310 BA 482 CIS 413 ECON 321 ECON 330 ECON 424 LSCM 361	6	Data Visualization Business Analytics Research Database Management Systems Advanced Business Statistics Sports Economics Introduction to Econometrics Simulation, Modeling, and Optimization
BUSINESS INFORMATION TECHNOLOGY			
		15 hours	Not open to Miller College of Business majors
	ISOM 125	3	Introduction to Business with Integrated Computer Applications
	ISOM 210	3	Business Information Systems
	ISOM 249	3	Foundations of Business Communication
	3 Credits from: CIS 226 CIS 317 CIS 228 CIS 450 ISOM 300	3	Business Systems App Dev Computer Networks for Business Advanced Microcomputer Applications for Business E-Commerce Design/Applications Project Management

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COMPUTER TECHNOLOGY			18 hours	Open to all majors
	CT 111	3	Computer Assembly Troubleshooting	
	CT 210	3	Fundamentals of Network Design	
	CT 211	3	System Administration Fundamentals	
	CT 310	3	Internetwork Design and Administration	
	CT 311	3	Infrastructure Services	
	CT Elective	3	See Academic Advisor for Options	
ECONOMICS			18 hours	Open to all majors
	ECON 201	3	Elementary Microeconomics	
	ECON 202	3	Elementary Macroeconomics	
	Twelve (12) hours from electives in Economics with at least nine (9) hours from 300/400 level courses	12	See Academic Advisor for Options	
ENTREPRENEURIAL MANAGEMENT			18 hours	Open to all majors
	3 Credits from: ACC 201 ECON 116 ECON 201	3	Principles of Accounting 1 Survey of Economic Ideas Elementary Microeconomics	
	ENT 241	3	The Entrepreneurial Experience	
	ENT 342	3	Marketing for New Ventures	
	ENT 343	3	Venture Leadership	
	ENT 345	3	Management of New Ventures	
	3 Credits from: COMM 375 INTB 265 MGT 243 ENT 244 MGT 300 MGT 301 MGT 361 MGT 399 MGT 497 MKG 300 RMI 270	3	Presentational Communication Intro to International Business Dynamics of Family Business Social Entrepreneurship Managing Behavior in Organizations International Management Foundations of HR Management and Employee Relations Management Practicum (1-6 hours) Independent Study (1-9 hours) Principles of Marketing Principles of Risk Management and Insurance	

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FASHION		18 hours	Not open to Apparel Design or Fashion Merchandising majors *students should take CHEM 100 for the University Core Curriculum to satisfy the prerequisite for FASH 230
	FASH 101	3	Dimensions of Clothing
	FASH 230*	3	Textiles for Apparel
	FASH 270	3	The Fashion Industry
	FASH 365	3	Fashion Forecasting
	6 Credits from: FASH 265 FASH 345 FASH 360 FASH 481	6	Fashion Illustration Visual Merchandising History of Costume Fashion Promotion
FINANCIAL PLANNING		27 hours	Open to all majors
	ACC 201	3	Principles of Accounting 1
	ACC 401	3	Introduction to Taxation
	BL 260	3	Principles of Business Law
	BL 367	3	Principles of Estate Planning
	FIN 300	3	Principles of Finance
	FIN 310	3	Investments
	FIN 480	3	Financial Planning Process
	RMI 270	3	Principles of Risk Management and Insurance
	RMI 330	3	Employee Benefits and Ret Planning
FOOD MANAGEMENT		18 hours	Not open to Hospitality & Food Management majors
	HOSP 105	1	Hospitality and Foodservice Industry
	HOSP 110	3	Principles of Food Prep and Food Science
	HOSP 147	1	Foodservice Sanitation
	HOSP 222	3	Advanced Culinary Techniques
	HOSP 400	4	Restaurant Management
	HOSP 475	3	Catering for Profit
	NUTR 275	3	Personal Nutrition
FOUNDATIONS OF BUSINESS		24 hours	Not open to Miller College of Business majors
	ACC 201	3	Principles of Accounting 1
	ACC 202	3	Principles of Accounting 2
	BL 260	3	Principles of Business Law
	ECON 201	3	Elementary Microeconomics
	ECON 202	3	Elementary Macroeconomics
	ECON 221	3	Business Statistics
	ISOM 125	3	Introduction to Business with Integrated Computer Applications
	ISOM 210	3	Business Information Systems

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FOUNDATIONS OF COMPUTER SYSTEMS			22-24 hours	Open to all majors
	CS 120	4	Computer Science 1	
	ISOM 210	3	Business Information Systems	
	CIS 226	3	Business Systems Application Development	
	CT 111	3	Computer Assembly Troubleshooting	
	3-4 Credits from: MATH 161 MATH 165	3 4	Applied Calculus 1 Calculus 1	
	6-7 Credits from: CS 121 CS 310 CT 221	4 3 3	Computer Science 2 Web Programming Alternative PC Operating Systems	
FOUNDATIONS OF MANAGEMENT			24 hours	Not open to Miller College of Business majors
	ACC 201	3	Principles of Accounting 1	
	3 Credits from: ECON 116 ECON 201	3	Survey or Economic Ideas Elementary Microeconomics	
	ISOM 125	3	Introduction to Business with Integrated Computer Applications	
	ISOM 210	3	Business Information Systems	
	ISOM 251	3	Introductory Operations Management	
	ENT 241	3	The Entrepreneurial Experience	
	MGT 300	3	Managing Behavior in Organizations	
	MGT 361	3	Foundations of HR Management and Employee Relations	
HOSPITALITY MANAGEMENT			22 hours	Open to all majors
	ACC 201	3	Principles of Accounting 1	
	HOSP 105	1	Hospitality and Foodservice Industry	
	HOSP 210	3	Customer Service	
	HOSP 250	3	Lodging Management	
	HOSP 300	3	Cost Control in Hospitality and Food Industry	
	HOSP 376	3	Introduction to Event Management	
	HOSP 450	3	Strategic Operation in Lodging Industry	
	HOSP 477	3	Advanced Event Management	
INFORMATION SYSTEMS FOR COMPUTER SCIENCE MAJORS			18 hours	Open only to Computer Science majors
	CIS 450	3	E-Commerce Design/Applications	
	ISOM 125	3	Introduction to Business with Integrated Computer Applications	
	ISOM 210	3	Business Information Systems	
	ISOM 300	3	Project Management	
	6 Credits from: ISOM 351 LSCM 361 CIS 415	6	Operations Management Simulation, Modeling, Optimization Information Systems Management	

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INFORMATION SYSTEMS FOR NON-COMPUTER SCIENCE MAJORS			
		18 hours	Not open to Computer Science majors
	CIS 226	3	Business Systems App Dev
	CIS 228	3	Advanced Microcomputer Applications for Business
	CIS 413	3	Database Management Systems
	ISOM 210	3	Business Information Systems
	ISOM 300	3	Project Management
	3 Credits from: CIS 317 CIS 415 CIS 450	3	Computer Networks for Business Information Systems Management E-Commerce Design/Applications
INTERNATIONAL BUSINESS		33 hours	Open only to Miller College of Business majors and requires a minor in a foreign language
	ECON 351	3	International Economics
	FIN 352	3	Global Finance
	INTB 265	3	Intro to International Business
	MGT 301	3	International Management
	MKG 470	3	International Marketing
	3 Credits from: INTB 300 INTB 369 INTB 490	3	Foreign Field Study in Business (0-15) Intern in International Business (1-6) Seminar in Intl Business Decisions (3)
	Minor in foreign language	15	See Course Catalog for Options
LOGISTICS AND SUPPLY CHAIN MANAGEMENT		15 hours	Open to all majors
	ISOM 300	3	Project Management
	ISOM 351	3	Operations Management
	LSCM 355	3	Quality Management and Lean Six Sigma
	6 Credits from: LSCM 361 LSCM 452 LSCM 453 LSCM 460	6	Simulation, Modeling, Optimization Inventory, Warehousing, and Negotiations Manufacturing Planning and Control Global Logistics and Transportation Mgt.
MARKETING		21 hours	Open to all students with an overall GPA of at least 2.25 / Not open to Marketing or Professional Selling majors
	3 Credits from: ECON 116 ECON 201	3	Survey or Economic Ideas Elementary Microeconomics
	MKG 300	3	Principles of Marketing
	15 hours from 300-400 level marketing electives with at least 6 credits from the MKG 400-level courses	15	See Academic Advisor for Options

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NETWORK ADMINISTRATION FOR NON-COMPUTER TECHNOLOGY MAJORS			
	18 hours		Not open to Computer Technology majors
CT 210	3		Fundamentals of Network Design
CT 310	3		Internetwork Design and Administration
CT 330	3		Internet Switching and Design
CT 340	3		Wireless Networks
CT 410	3		Scalable Internetworking
3 Credits from: CT 371 CT 430 CT 450	3		Voice over Internet Protocol Networking Convergent Network Systems Enterprise Infrastructure Design
MANAGEMENT AND ORGANIZATIONAL COMMUNICATION, CONCENTRATION 2			
	21 hours		Open only to the following majors: Human Resource Management, Entrepreneurial Management, and Business Administration
COMM 251	3		Business and Professional Communications
COMM 325	3		Interviewing
COMM 330	3		Small Group Decision Making
COMM 340	3		Leadership Communication
COMM 351	3		Organizational communication
ECON 116 or 201	3		Survey of Economic Ideas or Elementary Microeconomics
3 Credits from: MGT 241 MGT 300 MGT 361 MGT 363 MGT 467	3		The Entrepreneurial Experience Managing Behavior in Organizations Foundations of HR Management and Employee Relations Talent Management Leadership and Change Management
PROFESSIONAL SELLING			
	21 hours		Open to all students with an overall GPA of at least 2.25 / Not open to Marketing or Professional Selling majors
3 Credits from: ECON 116 ECON 201	3		Survey or Economic Ideas Elementary Microeconomics
MKG 300	3		Principles of Marketing
MKG 325	3		Professional Selling
MKG 427	3		Sales Management
MKG 429	3		Sales Technology Application
6 credits from: MKG 369 MKG 425 MKG 460 MKG 495 MKG 497	6		Professional Practice in Marketing (1-3) Seminar in Advanced Prof Selling Strategic Supply Chain Management Seminar in Marketing Independent Study in Marketing (1-3)

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RESIDENTIAL PROPERTY MANAGEMENT		21 hours	Open to all majors *Students must earn a C or better in FCPM 275 and must sit for the National Apartment Leasing Professional (NAPL) Exam
	PMGT 104	3	Housing Decisions
	PMGT 235	3	Introduction to Residential Property Management
	PMGT 275	3	Marketing & Leasing Residential Properties
	PMGT 305	3	Maintenance for Property Managers
	6 Credits from: HOSP 210 PMGT 123 PMGT 315 PMGT 350 PMGT 405	6	Customer Service Interior Design Basics Senior Housing: Design, Marketing, and Management Residential Equipment, Energy & Technology Management of Government-Assisted Housing
	3 Credits from: ACC 201 ECON 116 or ECON 201 MGT 300 MKG 300 RE 230 TDPT 213	3	Principles of Accounting 1 Survey or Econ Ideas or Elem Microeconomics Managing Behavior in Organizations Principles of Marketing Real Estate Principles Interior Construction Materials, Processes & Products
RISK MANAGEMENT AND INSURANCE		15 hours	Open to all majors, except Risk Management and Insurance
	RMI 270	3	Principles of Risk Management and Insurance
	RMI 378	3	Commercial Risk Management and Insurance
	RMI 474	3	Corporate Risk Management
	3 Credits from: BL 260 FIN 300	3	Principles of Business Law Principles of Finance
	3 Credits from: RMI 330 RMI 369 RMI 377 RMI 473	3	Employee Benefits and Ret Planning Risk Management and Insurance Internship Operations of Ins Enterprises Insurance Law
SIX SIGMA		18 hours	Open only to Miller College of Business majors
	ECON 221	3	Business Statistics
	ISOM 210	3	Business Information Systems
	LSCM 355	3	Quality Management & Lean Six Sigma
	LSCM 375	3	Six Sigma Foundations
	LSCM 475	3	Advanced Six Sigma
	3 Credits from: ACC 306 ISOM 300 LSCM 361 MKG 350	3	Intermediate Management Accounting Project Management Simulation, Modeling, Optimization Marketing Research & Analytics

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