

MANAGEMENT AND LEADERSHIP (75 HRS.)
Effective Fall 2023

COURSE	COURSE TITLE	HR	PREREQUISITE(S)
BUSINESS CORE REQUIREMENTS			
ACC 201	Principles of Financial Accounting	3.0	Completed 15 credit hours
ACC 202	Principles of Managerial Accounting	3.0	C- or better grade in ACC 201 or D- or better grade in ACC 200
BA 205	Foundations of Business Analytics	3.0	None
BL 260	Principles of Business Law	3.0	None
ECON 201	Elementary Microeconomics	3.0	None
ECON 202	Elementary Macroeconomics	3.0	C- or better grade in ECON 201
ECON 221	Business Statistics	3.0	C- or better in MATH 110 or MATH 111 or MATH 113, or an appropriate score on the SAT/ACT or on the mathematics placement test or a passing (D- or better) in MATH 125, MATH 132, MATH 161, or MATH 165
FIN 300	Principles of Finance	3.0	C- or better grade in ECON 116 or ECON 201
ISOM 210	Business Information Systems	3.0	None
ISOM 249	Fundamentals of Business Communications	3.0	None
ISOM 351	Operations Management	3.0	Prerequisite or parallel: ECON 221 or MATH 181 or MATH 221 or MATH 320 or MATH 321 or NUR 314 or PSYS 241 or SOC 382 or equivalent
MATH 125	Quantitative Reasoning	3.0	None
MCOB 100	Introduction to Miller College and World of Business	1.0	Open only to Miller College Business majors. Other majors by permission.
MCOB 200	Job Search Skills	1.0	Prerequisite: MCOB 100. Open only to Miller College Business majors. Open only to freshmen, sophomores, and juniors. Other majors by permission.
MCOB 300	Transition to the Profession	1.0	Credit in MCOB 100 Prereq or parallel enrollment in MCOB 200. Open only to Miller College Business majors. Other majors by permission.
MGT 300	Managing Behavior in Organizations	3.0	Sophomore standing
MGT 491	Business Policy and Strategic Management	3.0	Senior standing; completion of all Miller College of Business core classes including BL 260, FIN 300, ISOM 249, ISOM 351, MGT 300, MKG 300, MATH 132 or 161 or 162 or 165 or 166. No simultaneous enrollment allowed.
MKG 300	Principles of Marketing	3.0	Sophomore standing

MANAGEMENT AND LEADERSHIP REQUIREMENTS (27 HRS)

MGT 250	Lessons in Leadership	3.0	None
MGT 361	Foundations of Human Resource Management and Employee Relations	3.0	Prerequisite or parallel: MGT 300
MGT 364	Managing Equity, Diversity, and Inclusion in the Workplace	3.0	Prerequisite or parallel: MGT 300, MGT 361
MGT 367	Managerial Decision Making	3.0	Prereq or parallel: BA 205, ECON 221
MGT 370	Leadership Development	3.0	Prereq or parallel: MGT 250, MGT 300
MGT 409	Business for Good	3.0	Open only to junior or senior Miller College of Business majors, or by permission of the department chairperson.
MGT 467	Leadership and Change Management	3.0	MGT 300

DIRECTED ELECTIVES (6 HRS)

Choose 6 hours from:	<u>Management Directed Electives Track:</u> MGT 301, 363, 365, 369, 399, 461, 465, 469, 495, 497, 498, ENT 241, 244, 341 Or <u>People and Culture Directed Electives Track:</u> MGT 465, 469	6.0	See Course Catalog for specific course descriptions and requirements.
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MANAGEMENT AND LEADERSHIP

Freshman Year

1st semester	Hrs	2nd semester	Hrs
ENG 103 or 104 (placement)	3	ENG 104 or University Core course	3
	3		
University Core Course		MATH 125	3
ISOM 210	3	University Core Course	3
University Core Course	3	FIN 101	1
PFW Course	2	ECON 201 (Tier 1)	3
MCOB 100	1	MGT 250	3
	15		16

Sophomore Year

1st semester	Hrs	2nd semester	Hrs
ACC 201	3	ACC 202	3
ECON 202 (Tier 2)	3	ECON 221	3
ISOM 249	3	MGT 300	3
MCOB 200	1	BL 260	3
BA 205	3	University Core Course	3
University Core Course	3		
	16		15

Junior Year

1st semester	Hrs	2nd semester	Hrs
FIN 300	3	MGT 364	3
MKG 300	3	MGT 367	3
MGT 361	3	ISOM 351	3
MCOB 300	1	University Core Course	3
General Elective	3	General Elective	3
General Elective	3		
	16		15

Senior Year

1st semester	Hrs	2nd semester	Hrs
MGT 370	3	MGT 491 (Tier 3)	3
MGT 409	3	MGT 467	3
Major elective	3	Major elective	3
University Core Course	3	General elective	3
General elective	3		
	15		12

Minimum 120 hours

BOLD = required business courses

This document is a suggested guideline; it is the student's responsibility to meet with their advisor regularly to verify all requirements are being met for graduation.