

EXHIBIT C: E&I COOPERATIVE SERVICES

Ball State University is a member of *Educational & Institutional Cooperative Services, Inc.* (E&I). E&I is a member-owned non-profit sourcing cooperative serving over 5000 educational communities and related institutions throughout the United States, such as four-year colleges, universities, junior or community colleges, nonprofit teaching healthcare facilities affiliated with a university, technical or vocational schools, and private, public or charter schools providing educational programming for students in the primary and secondary grades. E&I currently maintains a large and robust portfolio of contracts. Learn more about E&I by visiting their web site at <http://www.eandi.org>.

Vendors responding to this RFP have the opportunity to be considered for inclusion in the E&I portfolio. Participation in this cooperative procurement is voluntary. Vendors wishing to be considered should sign and return this form with their response to this RFP, and indicate within their response willingness to work with E&I to allow for cooperative procurement. The University will forward copies of final, resulting contracts with Vendors that check "YES" below to E&I, to facilitate inclusion of the Vendor's offerings in the E&I portfolio.

E&I and the Vendor may negotiate revisions to the terms and conditions of the Vendor's contract with the University to accommodate specific governing laws, regulations, policies and business goals required by E&I, including a negotiated Contract Administrative Fee and reporting requirements. Any such modifications will apply solely between E&I and the Vendor.

Acceptance and terms for participation will be between E&I and the Vendor. If authorized by the Vendor and approved by E&I, resultant contract(s) will be extended to members of E&I to purchase goods and services in accordance with resulting contract terms.

If desired, Vendor shall affirm within their proposal their willingness to work with E&I to allow for cooperative procurement through this solicitation and potential awarded contract.

Affirmation: YES _____ NO _____

Printed Name _____

Authorized signature _____

Title _____

Company _____