

MINH T. NGUYEN

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Ball State University
Department of Economics
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ACADEMIC POSITION

Aug. 2019 - present Assistant Professor, Department of Economics, Ball State University

EDUCATION

- 2019 Ph.D., Economics, University of Illinois at Chicago (UIC)
2017 M.A., Economics, University of Illinois at Chicago (UIC)
2010 Certificate, Epidemiology for Global Tobacco Control, Johns Hopkins
Bloomberg School of Public Health, Johns Hopkins University
2008 M.A., International and Development Economics, Australian National
University (ANU)
2001 B.A., International Economics, Hanoi Foreign Trade University (FTU)

RESEARCH INTERESTS

Health Economics, Economics of Education, Labor Economics, Development Economics

PEER-REVIEWED PUBLICATIONS

- Nguyen, M.T., Rivkin, S., Sartain, L., Schiman, J. (2023). School District Investment in General Skills: The Case of Principal Residency Program, *IZA Journal of Labor Economics* (forthcoming)
- Nguyen, M. T. (2020). Re-examining the Effects of Public Health Insurance: The Case of Nonpoor Children in Vietnam, *Health Economics* 2020, 29 (3): 294-305.
- Nguyen, M. T., Dao, S. T., Nguyen, N Q., Bowling, M., Ross, H., and So, A. D. (2019). Illicit Cigarette Consumption and the Government Revenue Loss in Vietnam: Evidence from a Primary Data Approach. *International Journal of Environmental Research and Public Health* 2019, 16 (11), 1960.
- Pham H. A. T, Le T. T., Ross H., Nguyen, A. Q, Nguyen, B. L., and Nguyen, M. T. (2016). Direct and Indirect Costs of Smoking in Vietnam. *Tobacco Control* 2016; 25: 96-100.

- Nguyen, M. T., Denniston, R., Nguyen, H. T. T., Hoang, A. T., Ross, H., and So, A. D. (2014). The Empirical Analysis of Cigarette Tax Avoidance and Illicit Trade in Vietnam, 1998-2010. *PLOS One* 2014, 9 (1): e87272.
- Le, T. T. X, Hoang, V. M., Kim, B. G., Pham, T. Q. N., Phan, T. H., Nguyen, M. T., Hsia, J. (2013). Prevalence of Waterpipe Tobacco Smoking Among Population Aged 15 Years and Older, Vietnam, 2010. *Preventing Chronic Disease* 10:120100. DOI: <http://dx.doi.org/10.5888/pcd10.120100>.
- Hoang, V. M., Kim, B. G., Le, T. T. X, Pham, T. Q. N., Phan, T. H., Nguyen, M. T., Nguyen, T. Q., Hsia, J. (2012). Exposure to Second-Hand Smoke at Home and its Association Factors: Findings from Global Adult Tobacco Survey in Vietnam, 2010. *Cancer Causes and Control* 2012, 23 (1) Supplement, 99-107.
- Lee, K., Hoang, V. K., MacKenzie, R., Gilmore, A. B., Nguyen, M. T., Collin, J. (2008). Gaining Access to Vietnam's Cigarette Market: British American Tobacco's Strategy to Enter 'a Huge Market Which Will Become Enormous', *Global Public Health* 2008, 3 (1) 1-25.
- Hoang, V. K., Ross, H., Levy, D., Nguyen, M. T., Vu, T. B. N. (2006). The Effect of Imposing a Higher, Uniform Tobacco Tax in Vietnam. *Health Research Policy and Systems* 2006, 4 (6) doi:10.1186/1478-4505-4-6.

NON-PEER-REVIEWED PUBLICATIONS

- Rivkin, S., Ost, B., Morgan, A., Nguyen, M. T. (2020). A consideration of educator evaluation and compensation reform. *Hoover Education Success Initiative*. Stanford: Hoover Institution. At <https://www.hoover.org/research/consideration-educator-evaluation-and-compensation-reform>
- DeCicca, P. P., Fan, M., Nesson, E. T., Nguyen, M., Niekamp, P. (2020), The COVID-19 Pandemic in Indiana: Documenting its Spread and the Social Distancing Behavior of Hoosiers, *Miller College of Business Research Collection*.

WORKING PAPERS

- “Trade Liberalization and Investment in Children’s Human Capital: Evidence from the U.S.-Vietnam Bilateral Trade Agreement”. NBER Working Paper 29830 (with Robert Kaestner and Brian McCaig), 2022.
- “The Causal Effect of Maternal Education on Child Mortality: Evidence from the Education Reform in Vietnam” (with Dung Le and Yoko Ibuka), 2022
- “Long Term Effect of Minimum Drinking Age Laws on Organ Failure (with Nikolay Ushakov), 2021
- “The Spreading Power of the Pill: The Effect of Oral Contraceptives on Sexually Transmitted Diseases”, 2019.

“Impoverishment Effect of Regular Alcoholic Consumption in Developing Countries: The Case of Vietnam” (with Anh T. H. Pham and Thu Le), 2017.

“Getting Effective Educators in Schools Serving Disadvantaged Students” (with Andrew Morgan, Eric Hanushek, Ben Ost, and Steven G. Rivkin), 2018.

“An Evaluation of Principal and Teacher Evaluation and Pay Programs in the Dallas Independent School District” (with Steven G. Rivkin, Eric Hanushek, Ben Ost, and Andrew Morgan), 2019.

SELECTED RESEARCH IN PROGRESS

“Effect of Education on Women Labor Participation: Evidence from Vietnam” (with Anh Ngo).

“Trade, Pollution, and Child Mortality in Vietnam”.

“Teacher Strategic Behaviors in Response to Pay-For-Performance Scheme: A Regression Discontinuity Approach”.

“Strategic Behaviors of School Administrators in Response to Pay-for-Performance Scheme – An Implication for Evaluation Based on Teacher Value-Added”.

EXTERNAL RESEARCH GRANTS

2013-2017 International Development Research Center (IDRC) 107200-002, Co-Principal Investigator (with Anh T. H. Pham, Huong T. T. Le, Nam V. Huynh and Thu T. Le), “Facilitating Alcohol Control Law Development in Vietnam through Evidence”, CA\$298,480

2011-2014 Duke University, National Institutes of Health (NIH) R01TW007924, Principal Investigator, “Survey on Illicit Cigarette Consumption in Vietnam”, US\$99,156

2011 SEATCA, Principal Investigator (with Ha K. T. Tran), “SEATCA Tobacco Industry Surveillance, Monitor and Counteractions”, US\$5,000

2008-2009 Duke University, Co-Principal Investigator (with Hien T. T. Nguyen), “Empirical Analysis of Cigarette Tax Avoidance in Vietnam”, US\$8,656

2004 Johns Hopkins University, Co-Principal Investigator (with Hoang Dang), “Cigarette Label Monitoring and Surveillance”, US\$3,000

FELLOWSHIPS, AWARDS AND HONORS

2017 Research Excellence Award in Applied Microeconomics, UIC

2015 Academic Excellence Award in Postgraduate Coursework, UIC

2012 University Fellowship (\$132,200), UIC

2010 Certificate Program Scholarship (\$22,000), Johns Hopkins Bloomberg School of Public Health

- 2008 Commendation Letter for Outstanding Academic Performance, ANU Chancellor
 2006 Australian Development Scholarship (AU\$108,000), Australian Government

ACADEMIC CONFERENCE PRESENTATIONS AND INVITED SEMINARS

- 2023 Midwest Classical Liberals, Ball State University; Mid-Continent Regional
 2022 Science Association
 2021 Midwest Economic Theory and International Economics Meetings, University
 of Notre Dame
 Applied Economic Workshop, Institute for Economic Studies, Keio University,
 Japan
 2020 Indiana University – Purdue University Indianapolis
 2019 Bloomington Mini Health Economics Conference; Southern Economic
 Association; AEFP Annual Conference; Midwest Economics Association; Ball
 State University; University of Massachusetts Amherst; University of Alaska at
 Anchorage; Elon University
 2018 AEFP Annual Conference; APPAM Fall Research Conference; Illinois
 Economics Association; Midwest Economics Association
 2017 UIC Economics Research Seminar; Midwest Economics Association; Illinois
 Economics Association
 2016 Southern Economic Association; Missouri Valley Economic Association;
 Illinois Economics Association
 2015 University of Michigan’s Interdisciplinary Seminar Series in Health, History,
 Demography and Development
 2014 World Health Organization Regional Workshop on Tobacco Taxation and Illicit
 Trade, Manila, Philippines; NIH Forgarty Workshop, Bangsean, Thailand
 2013 Asia Pacific Conference on Tobacco or Health, Chiba, Japan

TEACHING EXPERIENCE

- Fall 2023 Business Statistics (Undergraduate), Instructor, Ball State University
 Elementary Microeconomics (Undergraduate), Instructor, Ball State University
 Spring 2023 Business Statistics (Undergraduate), Instructor, Ball State University
 Fall 2022 Business Statistics (Undergraduate), Instructor, Ball State University

Spring 2022 Business Statistics (Undergraduate), Instructor, Ball State University

Fall 2021 Health Economics (Undergraduate), Instructor, Ball State University
Business Statistics (Undergraduate), Instructor, Ball State University

Spring 2021 Business Statistics (Undergraduate), Instructor, Ball State University

Fall 2020 Health Economics (Undergraduate), Instructor, Ball State University
Business Statistics (Undergraduate), Instructor, Ball State University

Spring 2020 Business Statistics (Undergraduate), Instructor, Ball State University

Fall 2019 Health Economics (Undergraduate), Instructor, Ball State University
Business Statistics (Undergraduate), Instructor, Ball State University

Fall 2018 Econometrics (Undergraduate), Teaching Assistant, UIC

Spring 2018 Economics of Education (Undergraduate), Instructor, UIC

Fall 2017 Micro-econometrics (Ph.D.), Teaching Assistant, UIC
Development Economics (Undergraduate), Teaching Assistant, UIC

Summer 2017 Principles of Microeconomics (Undergraduate), Instructor, UIC

Fall 2013 Microeconomics I (Ph.D.), Teaching Assistant, UIC
Intermediate Microeconomics (Undergraduate), Teaching Assistant, UIC

DEPARTMENT SERVICE

Department Representative, AOL/HLC (AACSB) Assessments, 2023-2024

Member, Departmental Committee of Undergraduate Curriculum/Assessment, 2021-2024

Department Representative, Professional Development Program Committee, 2019

Member, AOL/HLC (AACSB) Assessments, 2019

ACADEMIC SERVICE

Supervision of Graduate Student Research: Nikolay Ushakov, Department of Economics, Michigan State University, PhD. (2021)

Referee: *Health Economics, Economics and Human Biology, National Tax Journal, Tobacco Control, International Journal of Environmental Research and Public Health, PLOS ONE, Healthcare, Sustainability*

Conference Discussant: Mid-Continent Regional Science Association (2023); Southern Economic Association (2019); Midwest Economics Association (2018); Illinois Economics Association (2018); Midwest Economics Association (2017); Illinois Economics Association (2017); Missouri Valley Economic Association (2016);

Session Chair: Mid-Continent Regional Science Association (2023); Southern Economic Association (2019)