

# MILLER COLLEGE OF BUSINESS

## VITA

### PROFESSIONAL BACKGROUND

Name: Dr. Cecil E. Bohanon

Rank: Tenured

Office Address: WB 135

Area of Academic Discipline Specialization:

Degrees

Ph.D. Degree:

Name of Degree: Ph.D.

Year Conferred: 1981

Degree-Granting Institution: Virginia Polytechnic Institute and State University

Principal Academic Units:

Major Fields of Study:

Minor Field of Study:

Dissertation Title: The Tax Price Implications of Tax Expenditures

### SCHOLARLY ACTIVITIES

#### Non-Credit Instruction:

Continuing Education

Adam Smith and Jane Austen. High Street Methodist Church. September 10, 2014 - November 10, 2014.

Students for Liberty -- On-line class on Adam Smith/Jane Austen. September 2013 - December 2013.

Hoosier Congressional Leadership Series. June 2005 - June 2013.

Pedagogical Seminar

January 2015 - May 2015.

#### Refereed Journals Publications:

Bohanon, C. E., Horowitz, J. B., McClure, J. E. (2014). Saying too little too late; Public Finance Textbooks and the Excess Burdens of Taxation. *Econ Journal Watch*, 11(3), 20 pages.

Bohanon, C. E. (2012). A Pedagogical Note on Bastiat. *Journal of Private Enterprise Education*.

Bohanon, C. E., Vachris, M. (2012). "Economics and Literature: The Gains from Trade" in *International Handbook on Teaching and Learning Economics*.

Bohanon, C. E., Vachris, M. (2012). Using Illustrations from American Novels to Teach about Labor Markets. *Journal of Economic Education*, 43(1), 72-82.

Bohanon, C. E. (2008). "Persistent Themes in Colleges of Business". *Journal of Education for Business*, 83(4), 239-245.

## Other Publications:

- Bohanon, C. E. (2007). "Prudence, Passion and Persuasion in Moby Dick". *Laissez- Faire*, 26-27, 23-31.
- Bohanon, C. E. (2007). "When Rhetoric Triumphs over Reason". *Indiana Policy Review*, 18(3), 3-8.
- Bohanon, C. E. (2005). *Archimedes and Economic Development*. Crawfordsville, Indiana: Crawfordsville Journal Review.
- Bohanon, C. E. (2005). *Archimedes and Economic Development*. Evansville Courier Press.
- Bohanon, C. E. (2005). *Archimedes and Economic Development*. Northwest Indiana Times.
- Bohanon, C. E. (2005). *Daniel's Plan Offers Refreshing Change*. Indianapolis, Indiana: Indianapolis Star.
- Bohanon, C. E. (2005). *Government and the Gospel*. Evansville, Indiana: Evansville Courier Times.
- Bohanon, C. E. (2005). *Government and the Gospel*. Decatur Daily Democrat.
- Bohanon, C. E. (2005). *Government and the Gospel* (2nd ed., vol. 16, pp. 28-31). Indiana Policy Review.
- Bohanon, C. E. (2005). *On the Benefits of University Construction*. Northwest Indiana Times.
- Bohanon, C. E. (2005). *On the Economic Benefits of University Construction*. Northwest Indiana Times.
- Bohanon, C. E. (2005). *On the Economic Benefits of University Construction*. Huntington Herald Press.
- Bohanon, C. E. (2005). The Economics of Alexander Solzhenitsyn. *Laissez- Faire*(22-23), 35-49.
- Bohanon, C. E., Van Cott, T. N. (2005). Tariffs, Immigration, and Economic Insulation: A New View of the U.S. Post-Civil War Era. *Independent Review*, 9(4), 529-542.
- Bohanon, C. E., Shansberg, E. (2004). *How to Succeed at Local Government* (pp. 9 - 19). Indiana Policy review Foundation, Ft Wayne: Indiana Policy Review.

## Books and Monographs

- Bohanon, C. E. Double Taxation. *Mercatus Policy Papers*. Fairfax , Va George Mason U: Mercatus Institute.
- Bohanon, C. E. (2015). "Review of Keith Tribe's *Economy of the Word: Language, History and Economics*" for *Journal of History of Economic Thought*.
- Bohanon, C. E. (2015). *Pride and Profit: The Intersection of Jane Austen and Adam Smith (with Michelle Albert Vachris)* Lexington Books, Latham Md. (reviews by Jim Otteson, Wake Forrest U and Tyler Cowen, George Mason).

- Bohanon, C. E. (in press). "Excess Burden" in *An Encyclopedia of Progress and Poverty*. ABC-CLIO publications, Santa Barbara, Cal., Robert Rycroft, Professor of Economics, University of Mary Washington editor.
- Bohanon, C. E., Vachris, M. (in press). *Pride and Profit: The Intersection of Jane Austen and Adam Smith* (pp. 167). Lanham < Maryland: Lexington Books.
- Bohanon, C. E. (2014). Tale of Three Taxpayers. *Mercatus Policy Briefs* (pp. <http://mercatus.org/sites/default/files/Bohanon-Taxpayers.pdf>). Fairfax, Va Mercatus Institute, George Mason U: Mercatus Institute.
- Bohanon, C. E. (2009). *Book Review, Science of Success, By Charles Koch*; (1st ed., vol. 24, pp. 1-4). Muncie, Indiana: ; American Journal of Business, 24:1 (Spring 2009) 1-4..
- Bohanon, C. E., Grabovach, Z. (2006). "The Impact of Lower Cable Rates on Indiana Consumers". Ball State U, Muncie, Indiana: Digital Policy Institute.

### Presentations at Conferences

- APEE, "Adam Smith and Jane Austen APEE, Cancun, Mexico, April 2015," APEE, Cancun. (April 2015).
- APEE, "'Virtues and Vices in Jane Austen and Adam Smith'," APEE, Las Vegas, Nv. (April 14, 2014).
- Association for Private Enterprise Education Annual Conference, "'Filmmaking and Economics for Academic Credit: Opportunities for Undergraduate Education'," Association for Private Enterprise Education Annual, Las Vegas, Nevada. (April 14, 2014).
- BSU-Kandahar U Workshop, "Business Books at BSU," BSU-- US State Dept, Kabul, Afghanistan. (June 19, 2013).
- APEE, "'The Role of Virtue in a Market Economy: Common Themes from Adam Smith and Jane Austen'," APEE, Maui, Hawaii. (April 16, 2013).
- Public Choice Society, "'The Role of Virtue in a Market Economy: Common Themes from Adam Smith and Jane Austen'," Public Choice Society, New Orleans, La. (March 9, 2013).
- AEA Teaching and Learning Conference, "Can a University Art Museum Be Used to Teach Economics?," American Economics Association, Stanford, California. (June 2011).
- AEA Teaching and Learning Conference, "Comment on: MARTIN P. SHANAHAN, University of South Australia, and JOHN K. WILSON, University of South Australia, and WILLIAM E. BECKER, JR., Indiana University/University of South Australia – Applying Nobel Laureates' Acceptance Speeches to Teaching Economics," American Economics Association, Stanford, California. (June 2011).
- AEA Teaching and Learning Conference, "How Economists Benefit from the Study of Literature," American Economics Association, Stanford, California. (May 2011).
- Association of Private Enterprise Education, "'Economics with Literature: How Far Have We Come and Where Do We Go from Here?'" Michelle A. Vachris (Christopher Newport

University) Cecil E. Bohanon (Ball State University)," APEE, Nassau, Bahamas. (April 2011).

Association of Private Enterprise Education, "Cecil E. Bohanon (Ball State University) Topic: "Hazlitt, Bastiat, and Smith: Ongoing Themes", " APEE, Nassau, Bahamas. (April 2011).

APEE Annual Conference, "Can Ayn Rand and Lord Acton Get in Bed with Each Other?: An Analysis of the Films Call of the Entrepreneur and Fountainhead," APEE, Las Vegas. (April 2010).

APEE Annual Conference, "'Statewide Cable Franchise and Broadband Adoption'," APEE, Las Vegas, Nevada. (April 2010).

APEE Annual Meeting, "'Making Films to Promote Free Enterprise Education: The Virginia Ball Model'," APEE, Las Vegas, Nevada. (April 2010).

at United States Association for Small Business and Entrepreneurship, "'Using the new digital media in entrepreneurship education'," at United States Association for Small Business and Entrepreneurship, Nashville, Tenn. (January 2010).

Association of Private Enterprise Education, "'The Search for Employment in American Literature" (w/Michelle Vachris," APEE, Guatemala City, Guatemala. (April 13, 2009).

Ball State Teachers College. (2008).

NTA Annual Meeting, "'Property Tax Reform in Indiana: The Role of Tax Volatility'," NTA, Philadelphia, PA. (November 2008).

Annual Ball State Business Education Conference, "Evolution of Indiana's Economy," Department of Information Science and Office Management, Muncie, Indiana. (October 2008).

APEE Annual Conference, "The Economics of Fahrenheit 451," APEE, Las Vegas, Nevada. (April 2008).

Southern Economic Association Annual Meeting, "The Political Economy of Chinese Immigration Restrictions," Southern Economic Association, New Orleans, LA. (November 2007).

2007 ALSB Annual Meeting, "A Critical Role for Business Law in Business School Curriculum Integration," Academy of Legal Studies in Business, Indianapolis, Indiana. (August 2007).

2007 ALSB Annual Meeting, "'A Critical Role for Business Law in Business School Curriculum Integration'," Academy of Legal Studies in Business, Indianapolis, Indiana. (August 16, 2007).

APEE Annual Meeting, "Prudence, Passion and Persuasion in Moby Dick," APEE, Cancun Mexico. (April 2007).

Manufacturing Economics: The 2007 KCSCT Technical Symposium "The Future is Green", "Pricing Difficulties in Industry," Kansas City Society of Coating Technology, Harrah's North Kansas City Casino & Hotel. (March 20, 2007).

Academy for Community Leadership. (2006).

APEE, "The Economics of Fireworks Displays," APEE, Las Vegas, Nevada. (April 3, 2006).

APEE, "The Economics of Alexander Solzhenitsyn," APEE, Orlando, Florida. (April 3, 2005).

APEE, "The Costs and Benefits of Natural Gas Use in 1889," APEE, Nassau, Bahamas. (April 5, 2004).

Wabash College- Society for a traditional Wabash. (2003).

### Professional Presentations

"Panel on Political Civility," Indiana Policy Review Foundation. (December 14, 2013).

"Immigration for Republicans," Kokomo GOP Club. (November 12, 2013).

"The Future of the Euro," Gerat Decisions Indianapolis. (January 29, 2013).

GDP and Student Entrepreneurs. (September 2011).

"Fun with Fungibility," Hoosier Leadership Conference. (June 2011).

"Ayn Rand and the Free Market", " Hoosier Congressional Leadership Series. (May 2010).

"Ayn Rand and the Free Market", " Hoosier Congressional Leadership Series. (May 2010).

"Panel On Health Care Reform," Ball State U. (November 10, 2009).

"4 films on Entrepreneurial Themes," Entrepreneurship Center and Economics Department. (September 11, 2009).

"The Private Sectors Role in a Healthy Economy", " Hoosier Congressional Leadership Series; (June 25, 2009).

"On Indiana Economic Conditions," Kyung Hee University. (December 2008).

"On the Economic Crisis." (September 2008).

"The Non- Economic Case Against the Progressive Income Tax." (June 26, 2008).

"On Outsourcing." (April 2008).

"Property Rights and Economics", " Ft Wayne Observed. (November 16, 2006).

"Is a Graduated Income Tax a Good Idea for Indiana?" and "Shareholders, Stakeholders and Business Ethics", " Indiana Family Institute. (September 28, 2006).

"East Central Indiana Economy," Academy for Community Leadership, School of Continuing Education, Ball State. (September 21, 2006).

### Newspaper Editorial

"IBJ Columns and Blogs"

"Once a Fortnight"

"Occupiers and Tea Party have Valid Points"

"Shedding Light on Energy Efficient Bulbs"

"Smoking: An Issue of Freedom and Responsibility"

"Some People Just Should Not Vote"  
"Tax Fairness"  
"Forced Sharing leads to Dissapointment"  
"Unlikely fiscal reform is key"  
"Federal funding for water park makes a constitutional splash"  
"“On Financial Regulation”, "  
"“Economics of earmarking poses perplexing case of mixed feelings”"  
"“Greed Doesn’t Set Gasoline Prices”"  
"“Refiner Profits and Indiana Gasoline Prices”"  
"“State has enabled local governments to make poor decisions on spending”"  
"“Don't get your Hopes up before the November election”"  
"“The Irony in Intelligent Design”"  
"“State Shouldn't Try to Enforce Healthy Behavior”"  
"On the Economic Benefits of University Construction"  
"Ball State Freshman Reader Program Fails to Promote Serious Scholarship"  
"Ball State Freshman Reader fails to Promote Serious Scholarship"  
"Ball State Freshman Reader fails to Promote Serious Scholarship"  
"Ball State Freshman Reader Program Fails to Promote Serious Scholarship"  
"Moses and Outsourcing"  
"The Myth of More Money and Better Schools"  
"How Ball Glass Came to Muncie"  
"How Ball Glass Came to Muncie"  
"The Furiners' Gonna Get You if You Don't Watch Out"

#### Work-in-Progress

"Double Taxation"  
"• Public Finance: Tear Down These Walls!"  
"Persistent Themes in Colleges of Business"

#### Grants:

##### Focus

Proposal Number: 163-16  
Title: Koch Foundation Grant for Student Activities  
Agency: Charles G. Koch Charitable Foundation

Amount:  
Date submitted: November, 2015  
Status: Pending review Grant Account Number:  
Starting and ending date: September 15, 2015 - June 30, 2016  
Principal investigator:  
Co-principal investigator(s):  
Competitive vs. non-competitive:  
Responded to:

Proposal Number: 453-15  
Title: Indiana Memory Teacher Support Campaign  
Agency: Indiana State Library  
Amount:  
Date submitted: October, 2015  
Status: Pending review Grant Account Number:  
Starting and ending date: January 5, 2015 - May 31, 2016  
Principal investigator:  
Co-principal investigator(s):  
Competitive vs. non-competitive:  
Responded to:

Proposal Number: 336-13  
Title: Buffalo Bills Wild West in Britain  
Agency: Buffalo Bill Historical Center  
Amount: \$ 37,144.00  
Date submitted: November, 2012  
Status: Funded Grant Account Number: GAXN0372A  
Starting and ending date: October 2013 - September 2015  
Principal investigator:  
Co-principal investigator(s):  
Competitive vs. non-competitive:  
Responded to:

Proposal Number: 532-15  
Title: Ball State University Economics Department Programs 2014-15  
Agency: Charles G. Koch Charitable Foundation  
Amount: \$ 20,000.00  
Date submitted: March, 2015  
Status: Funded Grant Account Number: G5000575A  
Starting and ending date: December 18, 2014 - June 30, 2015  
Principal investigator:  
Co-principal investigator(s):  
Competitive vs. non-competitive:  
Responded to:

Proposal Number:  
Title: Student Activity Grant-- Koch Foundation  
Agency: Charles Koch Foundation  
Amount: \$ 20,000.00  
Date submitted: December, 2014  
Status: Unknown Grant Account Number:  
Starting and ending date: January 15, 2015 - June 15, 2015

Principal investigator: bohanon, cecil e  
Co-principal investigator(s):  
Competitive vs. non-competitive:  
Responded to:

Proposal Number: 336-14

Title: Ball State University Economics Department Programs Spring 2014

Agency: Charles G. Koch Charitable Foundation

Amount: \$ 10,000.00

Date submitted: January, 2014

Status: Funded Grant Account Number: G5000437A

Starting and ending date: December 2013 - May 2014

Principal investigator:

Co-principal investigator(s):

Competitive vs. non-competitive:

Responded to:

Proposal Number:

Title: Liberty Grant- Essay

Agency: Koch Foundation

Amount: \$ 8,300.00

Date submitted:

Status: Unknown Grant Account Number:

Starting and ending date: 2011

Principal investigator:

Co-principal investigator(s):

Competitive vs. non-competitive:

Responded to:

Proposal Number:

Title: Liberty Project

Agency: Charles G. Koch Charitable Foundation

Amount: \$ 8,300.00

Date submitted:

Status: Unknown Grant Account Number:

Starting and ending date: 2010 - 2011

Principal investigator:

Co-principal investigator(s): Van Cott, Theodore Norman

Competitive vs. non-competitive:

Responded to:

Proposal Number:

Title: Liberty Project

Agency: Charles G. Koch Charitable Foundation

Amount: \$ 8,300.00

Date submitted:

Status: Unknown Grant Account Number:

Starting and ending date: 2009 - 2010

Principal investigator:

Co-principal investigator(s): Cotet, Anca M., Bohanon, Cecil E., Van Cott, Theodore Norman

Competitive vs. non-competitive:



Responded to:

Proposal Number:

Title: OPASTCO Research Project

Agency: Organaztion for the Promotion of Small Telephone Companies

Amount: \$ 250,000.00

Date submitted:

Status: Unknown Grant Account Number:

Starting and ending date: 2008 - 2009

Principal investigator: Yadon, Robert

Co-principal investigator(s): Bohanon, Cecil E., Hicks, Michael J., Umansky, Barry,  
Hanley, Michael, Gillete, Jay

Competitive vs. non-competitive:

Responded to:

Proposal Number:

Title: Provost Teaching Initiative Grant for Immersion Learning

Agency: Office Of Provost

Amount: \$ 3,000.00

Date submitted:

Status: Unknown Grant Account Number:

Starting and ending date: 2008

Principal investigator: Bohanon, Cecil E.

Co-principal investigator(s):

Competitive vs. non-competitive:

Responded to:

Proposal Number:

Title: Retransmission Consent, Must Carry and the Public: Current Economic and Regulatory  
Realities of Multichannel Video Providers , Oct. 2, 2007

Agency: National Telecommunications Cooperative Association

Amount: \$ 10,000.00

Date submitted:

Status: Unknown Grant Account Number:

Starting and ending date: 2007

Principal investigator:

Co-principal investigator(s): Bohanon, Cecil E., Caristi, Dom, Richardson, Alan, Umansky,  
Barry, Yadon, Robert

Competitive vs. non-competitive:

Responded to:

Proposal Number:

Title: NTCA Digital Policy Institute Grant

Agency: National Telecommunications Cooperative Association

Amount: \$ 10,000.00

Date submitted:

Status: Funded Grant Account Number:

Starting and ending date: July 2007

Principal investigator:

Co-principal investigator(s): Yadon, Robert E., Umansky, Barry D., Caristi, Dominic G.,  
Richardson, Alan, Bohanon, Cecil E.

Competitive vs. non-competitive:

Responded to:

**Business and Other Professional Experience:**

Professional, Independent Review, Ad-Hoc Reviewer, Reviewed paper for Independent Review. (2008).

Professional, SEIC, Ad-Hoc Reviewer, At request of ISOM colleague Allen Truel I refereed economic portions of a collection of articles he was editing. (2008).

Professional, Associated Builders and Contractors - Indiana Chapter, Panelist, Annual Meeting, Indianapolis, IN. (November 2007).

Professional, SERC Showcase, Software Engineering Research Center, Panelist, Impact of Globalization Ball State University/Purdue University. (June 2007).

Professional, Independent Review, Ad-Hoc Reviewer, refereed a paper for editor. (July 2005).

**SERVICE ACTIVITIES**

**Student Advising**

Stevens, A., Master's Thesis Committee Member, ECON (Economics), "Survey of Use of Microfinance in Indiana High Schools", Completed. (term: 1st Summer 2013, end: November 2013).

Bergen, K., Directed Individual Study, ECON (Economics), 495, 3 credit hours, "Project on International Economics-- Honor's Thesis", Completed. (Fall April 2013).

Huisman, L., Doctoral Advisory Committee Member, English Dept, "Doctoral Dissertation", In-Process. (term: 1st Summer 2010, end: June 2011).

Mansfield, C., Directed Individual Study, ECON (Economics), 495, 3 credit hours, "South Africa Economics", Completed. (term: Fall 2010, end: January 10, 2011).

students, a. b. o., Directed Individual Study, T-Comm and Business, various credit hours, "DVD Film: "Increasing the Odds" The film has been accepted for National Distribution and will be nominated for Emmy Awards", Completed. (term: Spring 2009, end: May 2009).

Matthews, E., Directed Individual Study, econ 499, 6 credit hours, "immigration enforcement and business cycles", Completed. (term: Fall 2003, end: May 2004).

jonathan, l., Directed Individual Study, 499, 3 credit hours, "Sports Economics", Completed. (term: Fall 2003, end: May 2004).

**University, College, Departmental Committees**

College - General, Curriculum Committee, Committee Member. (January 2004 - Present).

University Service, president's Immersion Committee, Committee Member, she left. (January 2014 - July 2014).

University Service, UEC, Committee Member, 6 a year, Oversees University Undergraduate Education. (September 2005 - December 2012).

University Service, Presenter for Cardinal Preview Day on Immersive learning (100-200+ in attendance), Panelist, Big Recruiting Event for University. (January 2011 - December 2011).

University Service, Immersion Committee, Other, 6. (January 2010 - December 2011).

University Service, University Immersion Committee, Committee Member, 4+, This is the panel that evaluates immersive learning proposals. A lot of work, little reward. (2009).

University Service, E.B. and Bertha Ball Center, Committee Member. (May 2004 - 2009).

University Service, Curriculum Integration Project, Committee Chair. (January 2004 - 2008).

College - General, Promotion and Tenure, Committee Chair. (September 2005 - August 2006).

Department/Program, Promotion and Tenure, Committee Chair. (January 2005 - August 2006).

College - General, Big Sky Implementation Committee, Committee Chair, a lot!, Arranged, hosted and sponsored three Big Sky Brewing executives visit to the Miller College. Executives lectured in 11 classes and made evening presentation attended by 300+ students. (February 2006).

University Service, Organizer of COB panel on Fast Food Nation, Panelist. (November 2004).

Department/Program, Hiring, Committee Member. (January 2004 - November 2004).

College - General, Promotion and Tenure, Committee Member. (September 2004).

### Professional and Academic Organization Activities

Other, BSU ECON CLUB, Student Organization Advisor, Trip to Chicago! (January 2014 - December 2014).

Public/Community, Ball State Art Museum, Committee Member, 6, Ball State Art Museum is a cultural jewel of East Central Indiana. (January 2008 - December 2013).

Public/Community, Muncie Sunrise Rotary, President/Elect/Past. (July 2010 - July 2011).

Public/Community, Muncie Sunrise Rotary, President/Elect/Past, 60. (January 2010 - December 2010).

Public/Community, Christian Ministries of Delaware County, Committee Member, CMDC is a community-wide social service agency, providing a food

pantry, homeless services and other support. I am on the Board and the Chair of Development Committee. (1997 - 2009).

Public/Community, U.S News and World Report, Quoted in Media, Quoted in U.S. News and World Report Dec 25, 2006 "Bayh and Sell" by Dan Gilgoff. (December 2006).

Other, Unitarian Universalist Christian Fellowship, President/Elect/Past, 700 member national group. (January 2005 - June 2006).

Public/Community, WIPB Sponsored program for community discussion, Panelist. (May 2004).

Public/Community, Indiana Policy Review Local Government Seminar, Panelist, Presentation to the City Council Of Terre Haute Indiana. (January 2004).

Other (such as community-related activities, including consulting and advisory board activity if service-related)

Consultation with Indiana Congressional Delegation, U.S. Congress, Washington. D.C. (September 2008).

#### Honors, Awards, and Recognitions

Outstanding Educational Note, Association for Private Enterprise Education. (April 15, 2013).

Miller College Teaching Award, Miller College. (August 2011).

Virginia Ball Fellowship for Spring 2009, Virginia Ball Center, Ball State University. (March 2008).

Great Teachers in Economics, Gus A Stavros Center for Free Enterprise and Economic Education, Florida State University, Tallahassee. (January 2007).