# Michael Joseph Hicks

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#### Education

Ph.D. University of Tennessee, 1998

Dissertation: *Hierarchical Delays as a Source of Sticky Prices: Evidence from Two Workably Competitive Industries*, Chair: Sidney Carroll

Graduate: U.S. Army Command & General Staff College, 2004

M.A., Economics, University of Tennessee, 1997

B.A., Economics, Virginia Military Institute, 1984

# **Previous Academic Appointments & Employment History**

George and Frances Ball Distinguished Professor of Economics, Ball State University: 2014-present Professor of Economics and Director, Center for Business and Economic Research, 2007-present Syndicated Columnist: 25-30 outlets weekly, McClatchy, Gannett, Inc., (weekly Business and Economics Column, 2007-present).

Host, The Roundtable (WIPB and syndicated) a monthly public affairs television show

**Associate Professor of Economics,** Air Force Institute of Technology (2004-7)

**Assistant Professor of Finance and Economics, Director of Research,** Center for Business and Economic Research, Marshall University, (1999-2004, tenured and promoted 2004)

**Visiting Research Assistant Professor & Visiting Assistant Professor of Economics**, Center for Business and Economic Research, University of Tennessee, Knoxville, (1998-9)

Lieutenant Colonel, Infantry, Army of the United States (Retired), (active duty 1984-1992; Reserve to 2012) Combat and peacekeeping service, command and staff positions, including leadership of 300+ soldiers with more than \$80 million in equipment, culminating as Chief of Plans, US Army Japan and Assistant Plans Officer, United Nations Command

# Other Academic and Public Service Appointments

Secretary/Treasurer: Association of University Business and Economic Research (2018-present)
Indiana Governor's Council on the Water Economy (2010) (Gov. Daniels (R) nomination)
West Virginia Special Reclamation Fund Advisory Council (Gov. Wise (D) nomination, Senate confirm 2003)
Advisory Board: West Virginia Small Business Development Centers (2003-2004)
Editorial board: American Journal of Business, 2000-4; Applied Research in Economic Development, 2002-5

Current Ad-Hoc Referee: Journal of Regional Science, Contemporary Economic Policy, Economic Geography, Eastern Economic Journal, Economics Bulletin, Peace Economics, Peace Science and Public Policy, Applied Economics, Managerial and Decision Economics, Review of Regional Studies, Journal of Economics and Finance Education, Energy Journal, Education Economics, The Cato Institute, Regional Science and Urban Economics, Journal of Urban Affairs, National Science Foundation

# **Awards and Honors**

- 2019, Paul Polzin Prize for the Best Paper at the Fall Conference, Association of University Business and Economic Research for "Must access laws for opioid prescription and county gross domestic product." With Pankaj Patel and Srikant Devaraj
- 2019, Award of Excellence for Print Publications, from the Association of University Business and Economic Research for "Fiscal, Economic, & Social Effects of Immigration in the Hoosier State" by Emily Wornell and Michael Hicks, with graphic design by Victoria Meldrum and Sydnee Kuebler.
- 2019, Emerald Literati Award for Highly Commended Paper (with Dagney Faulk) for "Do Entrepreneur-Focused Facility Incentives Create Economic Impacts? Evidence from Indiana," Journal of Entrepreneurship and Public Policy.
- 2019, Outstanding Ph.D. Alumnus Award, Haslam College of Business, University of Tennessee
- 2016, Ray Lewis Lecture, Hardin-Simmons University
- 2014, George and Frances Ball Distinguished Professor of Economics, Ball State University
- 2011, Nathan B. Stubblefield Distinguished Lecture on Telecommunications Systems Management, Murray State University
- 2009, Award of Excellence in Publications, Association of University Business and Economic Research for <u>Local</u> <u>Government Reform in Indiana</u> (with Dagney Faulk and Victoria Meldrum)
- 2009, Award of Excellence in Publications, Association of University Business and Economic Research for <a href="Indiana County Profiles">Indiana County Profiles</a> (with Nalitra Thaiprasert, Victoria Meldrum, Jessica Booth and Graham Watson)
- 2008, Award of Excellence in Publications, Association of University Business and Economic Research for Manufacturing Scorecard (with Jessica Booth and Victoria Meldrum)
- 2008, Extraordinary Year Award, Miller College of Business, Ball State University
- 2008, MITRE Incentive Award (with James Smirnoff)
- 2008, Sir Antony Fisher International Memorial Award (contributed two chapters to winning book).
- 2007, Commander's Award for Civilian Service, United States Army (research involving Hurricane Katrina),
- 2005, Instructor of the Quarter, Air Force Institute of Technology Student Association
- 2003, John Forbes Nash, Jr. Lecture, Marshall University
- 2002, Distinguished Artist and Scholar's Award, Marshall University (with Mark L. Burton)
- 1998, Graduate Teaching Award, College of Business, University of Tennessee
- 1997, The Bonham Dissertation Fellowship (the top dissertation fellowship, College of Business)
- 1996, The Fred J. Holly Fellowship (top department financial fellowship)
- 1991, Bronze Star Medal and Army Commendation Medal (Desert Shield/Storm) (over 30 additional awards from the Army, Air Force and Joint Forces for skill qualification, combat and peacekeeping service)

# **Research & Publications**

#### **Books**

<u>Local Government Consolidation in the United States</u>, Amherst, New York, Cambria Press, January 20, 2011, ISBN-10: 1604977485 (with Dagney Faulk).

Reviewed in: Journal of Regional Analysis and Policy; Forward by Governor Mitch Daniels

<u>The Local Economic Impact of Wal-Mart</u>, Cambria Press. Amherst, New York, 2007. pp. 1-337. ISBN 1-934043-38-9.

Reviewed in: Eastern Economic Journal, Journal of Regional Analysis and Policy, and Choice; Forward by Lawrence Reed. Selected Media: The New Yorker "When Walmart Leaves Town" Brian Barrett, Jan 30, 2016 Pilkington, Ed "What Happened When WalMart Left" The Guardian, July 9, 2017

MEGA: A Retrospective Assessment. Mackinac Center for Public Policy, pp 1-141. ISBN 1-890624-43-8. 2005. (with Michael LaFaive)

Selected Media: Wall Street Journal, Review & Outlook "The Michigan Example: How government investment in business failed to create jobs." Sep 3, 2009.

## **Peer Reviewed Journal Publications**

- **Hicks, Michael J.**, Dagney Faulk and Srikant Devaraj "Tax Increment Financing: Capturing or Creating Growth" *Growth and Change*, (online first, 8 April, 2019)
- **Hicks, Michael** and Dagney Faulk. (2018). Do Entrepreneur-Focused Facility Incentives Create Economic Impacts. *Journal of Entrepreneurship and Public Policy*, 7(3), 222-234. (2019 Emerald Literati Highly Commended Award)
- Devaraj, Srikant, Dagney Faulk and **Michael J. Hicks** (2018). School District Size and Student Performance. *Journal of Regional Analysis and Policy*, 48(4), 25-37.
- Patel, Pankaj, Srikant Devaraj, **Michael J. Hicks** and Emily Wornell "County-level job automation risk and health: Evidence from the United States" *Social Science & Medicine* 202 pp 54-60
- Dagney Faulk, **Michael J. Hicks** "The Fiscal Impact of Local Property Tax Abatement in Indiana" *Journal of Public and Non-Profit Affairs*, vol 2(2), October, 2016, pp 161-173.
- Faulk, Dagney, Larita Killian and **Michael J. Hicks** "What Factors Affect the Underfunding of Local Pensions? Evidence from Indiana" *Public Finance and Management*, vol. 16(2)
- Faulk, Dagney, Larita Killian and **Michael J. Hicks** "The Hidden Costs of Underfunded Pensions" *Journal of Government Financial Management*, spring 2016 vol. 65(1) p 20-24.
- **Hicks, Michael J.**, Michael LaFaive and Srikant Devaraj. "Right to Work Effects on Total Factor Productivity and Population Growth" *Cato Journal*, vol. 36(1) pp 101-120.
- **Hicks, Michael J** "Does Wal-Mart Cause an Increase in Anti-Poverty Expenditures?" *Social Science Quarterly*. Vol 96(4) pp 1136-1152. 2015
- Faulk, Dagney and **Hicks, Michael J.** "The Impact of Bus Transit on Employee Turnover: Evidence from Quasi-Experimental Samples" *Urban Studies* (53, no. 9 (2016): 1836-1852.
- **Hicks, Michael J**. "Estimating the Impact of Highway Economic Activity: Evidence from Appalachian Development Corridor G" *Journal of Regional Analysis and Policy*. 44(2) pp 132-142. 2014
- Devaraj, Srikant, Sushil K. Sharma, **Michael J. Hicks** and Dagney Faulk "Comparing human development index with community asset inventory rankings and its impact on income, poverty and employment in Indiana" *The Business & Management Review* 4(4) 297.
- Devaraj, Srikant, Sushil K. Sharma, **Michael J. Hicks** and Dagney Faulk "The Human Development Index of Indiana Counties" *International Journal of Business and Economic Development*, Vol 2(1) pp 1-15.

- **Hicks, Michael J.,** "Do Good Fences Make Good Neighbors? The cross border impact of casino entrance" *Growth and Change, vol. 445(1) pp 5-20. 2014*
- **Hicks, Michael J.,** "Labor Markets after the Great Recession: Unemployment and Policy for Indiana" *Labor Law Review*, Vol. 64(2) summer 2013, pp. 103-113.
- Faulk, Dagney, Nalitra Thaiprasert and Michael J. Hicks "Regional Computable General Equilibrium Analysis of Property Tax Rate Caps and a Sales Tax Rate Increase in Indiana" *Public Finance Review*, Volume 41 Issue 4 July 2013 pp. 446 472.
- Nyikos, Dimitrios, Alan Thal, Sonia Leach and **Michael J. Hicks** "To LEED or not to LEED: Analysis of Cost Premiums Associated with Sustainable Facility Design" *Engineering Management Journal*, Dec 2012 vol 24(4) pp 50-63
- **Hicks, Michael J.,** Stanley R. Keil, and Lee C. Spector. "Mom-and-pops or big box stores: Some evidence of walmart impact on retail trade." Economic Development Quarterly 26, no. 4 (2012): 311-320.
- **Hicks, Michael J.** and Nalitra Thaiprasert "A first look at the Cash for Clunkers program" *Economics Bulletin*, Vol. 32 No.1. 2012. 567-573.
- **Hicks, Michael J.** and Nalitra Thaiprasert "Indiana's Industrial Growth: Demand Side Decomposition, 2001-2006" *Journal of Regional Analysis and Policy*, 2011. 41(1): 53-70.
- **Hicks, Michael J.** and Michael LaFaive "The Influence of Targeted Economic Development Tax Incentives on County Economic Growth: Evidence from Michigan's Mega Credits" *Economic Development Quarterly* Volume 25 Issue 2 May 2011 pp. 193 205.
- **Hicks, Michael J.** and Dagney Faulk "The Economic Effects of Bus Transit in Small Cities" *Public Finance Review*, September 2010 38: 513-539.
- Hicks, Michael J. "Wal-Mart and Small Business: Boon or Bane?" Review of Regional Studies, 38, 73–83. 2010.
- **Hicks, Michael J.** and Jeffrey Smith "The Spatial Implications of Cross Border Conflict: Evidence from South America, 1950-2000", *Peace Economics, Peace Science and Public Policy* 15(1) 6. 2009.
- **Hicks, Michael J** "Racino Gaming's Impact on Wages, Employment, Economic Diversity and Stability: Evidence from a Spatial Model of West Virginia", *Journal of Economics*, XXXV(1). 2009.
- **Hicks, Michael J** "Estimating Wal-Mart's Impacts in Maryland: a Test of Identification Strategies and Endogeneity Tests" *Eastern Economic Journal*, vol 33(3), 2008, pp 56-73.
- Smirnoff, James P. and **Michael J. Hicks** "The Impact of Economic Factors and Acquisition Reforms on the Cost of Defense Weapons Systems", *Review of Financial Economics*, 17(1) December 2007. pp 3-13.(recipient of 2008 MITRE Incentive Award)
- **Hicks, Michael J** "A Quasi-Experimental Test of Large Retail Stores Impacts on Regional Labor Markets: The Case of Cabela's Retail Outlets" *The Journal of Regional Analysis and Policy*, 37(2) 2007. pp 116-122.
- **Hicks, Michael J** "Hierarchical Delays as a Source of Nominal Price Rigidities: Evidence from the Microcomputer Industry." *Managerial and Decision Economics*, 28(7), October 2007. pp 803-817.
- **Hicks, Michael J** "Job Turnover and Wages in the Retail Sector: The Influence of Wal-Mart" *Journal of Private Enterprise*, Vol XXIII(3). March 2007. pp 137-160.

- **Hicks, Michael J**. and Mark L. Burton "Tax Increment Financing Implications of Municipal Parks in West Virginia: Spatial and Semi-Parametric Estimates", *Journal of Park and Recreation Administration, Special Issue on the Economic Values of Parks, Recreation and Open Space. V25(2) Summer 2007.* pp 1-11.
- **Hicks, Michael J** Wal-Mart's Impact on Local Revenue and Expenditure Instruments in Ohio, 1988-2003", *Atlantic Economic Journal*, Vol 35, No. 1, March 2007. pp 77-95.
- Moore Terry, Alan Johnson, Michael Rehg and **Michael J. Hicks** "Examining the Impact of Quality Assurance Manning Practices in Air Force Aircraft Maintenance Units", *Journal of Quality in Maintenance Engineering*. Vol 13 No. 1, 2007. pp 33-48.
- Burton, Mark, **Michael J. Hicks** and Kent Sowards "Transportation and Market Feasibility Analysis for Innovative Coal Combustion By-Products: Woodbrik in Greenbrier County, West Virginia" *International Journal of Environment and Waste Management*, Vol 1, I (2/3), 2007. pp 128-144.
- **Hicks, Michael J** "The Demand for Alternative Fueled Vehicles in the United States. Do State Tax Incentives Matter?" *Empirical Economics Letters*, November *2006. pp 1-9*.
- **Hicks, Michael J** "Transportation Infrastructure, Retail Clustering and Local Public Finance: Evidence from Wal-Mart's Expansion" Federal Reserve Bank of St. Louis, *Regional Economic Development*, Vol 2(2). Winter 2006. 100-114.
- **Hicks, Michael J** "Risk to the Special Reclamation Fund and Mine Operations in West Virginia" *International Journal of Risk Assessment and Management*, Vol. 7 (5) 2006. pp 739-757.
- Burton, Mark and **Michael J. Hicks** "Do University based biotechnology centres impact regional biotechnology related (commercial) employment?" *International Journal of Technology Transfer and Commercialization*, Vol 5, No. 4, 2006. pp 390-400.
- Burton, Mark and **Michael J. Hicks** "Economic Analysis of Coal Waste Disposal: Research Considerations for Environmental Regulation", *Minerals and Energy*, 2005 Vol 16:1 pp 3-15.
- **Hicks, Michael J** "Industry Performance Gradient Indexes and Market Entrance: an empirical tool for market researchers" *International Journal of Business Performance Management* 7(2). 2005. pp 1-10.
- **Hicks, Michael J** "Do Rural Areas in the U.S. Need Microfinance? Some Early Evidence from the CRA Data" *Journal of Banking Regulation*, Vol 5(4) March 2004. 243-257.
- Richardson, Donald, **Michael J. Hicks** and Robert Walker "Falls in the Rural Elderly" *The Journal of the American Board of Family Practice*. 2002 May-Jun; 15(3):178-82.
- **Hicks, Michael J** and Kristy Wilburn "The Regional Impact of Wal-Mart Entrance: A Panel Study of the Retail Trade Sector in West Virginia", *Review of Regional Studies*, 31(3). pp 305-313. 2001.
- **Hicks, Michael J**. and Mark Boyer "What Caused the Decline in Welfare Caseloads in the 1990's: Evidence from a State AFDC Program", *Journal of Applied Social Sciences*, vol. 24(2) Spring/Summer 2000. pp 29-39.
- **Hicks, Michael J** "Entrance, Exit and Merger Activity in Tennessee's Banks: A Multivariate Analysis of Market Behavior and the Business Cycle" *Journal for Economic Educators*, Fall 1999, pp 1-10.
- **Hicks, Michael J** "A History of Pleasant Grove and Gunnell's Chapel" *Journal of the Fairfax County Historical Society*, vol 15, 1979.

## **Invited and Editorially Reviewed Articles**

- Faulk, Dagney, **Michael J. Hicks** and John Ketzenberger "To Collect Sales Tax or Not: Indiana's E-Commerce Conundrum" *State Tax Notes* 63(4), 2012 pp 307-315. (Editorially reviewed)
- **Hicks, Michael J** "BP: Social Responsibility and the Easy Life of the Monopolist" *American Journal of Business*, fall 2010, vol 25(2). Pp 9-11. (Invited article).
- Faulk, Dagney, **Michael J. Hicks**, Alexander Falevich and John Ledbetter "Tax Structure & Senior Migration: an Analysis of Indiana" *State Tax Notes*, vol 54(1) pp. 795-808. (Editorially reviewed)
- Hicks, Michael J "Why Does Emerging Media Matter?" American Journal of Business, v.29(2), 2009 pp16-24.
- Bohanon, Cecil, Dagney Faulk and **Michael J. Hicks** "Property Tax Restructuring in Indiana: The Role of Tax Rate Variability" *State Tax Notes*, vol 51(4) pp 239-246. January, 2009. (editorially reviewed)
- **Hicks, Michael J** "Property Tax Rates and Tax Increment Financing" *Indiana Policy Review*, January 2008. (Invited article).
- **Hicks, Michael J** "An Evaluation of Governor Daniels' Property Tax Proposal" *Indiana Policy Review*, January 2008. (Invited article).
- Hicks, Michael J "The Robust State of the U.S. Aircraft Industrial Base" *Air & Space Power Journal*, Vol XX(4) Winter, 2006. (a Reply) pp 20-26. (also appearing as A Robustez da Base Industrial Aeronáutica dos EUA, <u>ASPJ Em Português 2° Trimestre 2007</u>) (Editorially reviewed, but specially peer reviewed for this edition)
- **Hicks, Michael J** "What do we know about Wal-Mart's local impact, and why is it important" *Economic Development Journal*, Vol 5(3) summer 2006. pp 23-31. (Editorially reviewed)
- **Hicks, Michael J**, Richard Hatcher and Kristy Wilburn "Workers' Compensation Fiscal Structure and Economic Growth-- A West Virginia Problem?" *State Tax Notes*, Vol. 23 no. 11. 18 March 2002, pp 965-971. (Editorially reviewed)
- Burton, Mark L. **Michael J. Hicks**, and Calvin A. Kent "Evaluating Comprehensive Tax Reform: Lessons from West Virginia." *State Tax Notes*, V. 17, no.19. November 8, 1999. (Editorially reviewed)

# Selected Proceedings, Monographs and Book Chapters

- **Hicks, Michael J.** and Michael LaFaive "An Analysis of State-Funded Tourism Promotion." Mackinac Center for Public Policy pp 1-25, ISBN 978-1-942502-09-8
- **Hicks, Michael J.** and Michael LaFaive "Right to Work laws and Economic Growth" Mackinac Center for Public Policy, October 2013.
- **Hicks, Michael J**. and Kevin Kuhlman "The Puzzle of Indiana's Economy Through the Great Recession" Sagamore Institute, October, 2011.

- **Hicks, Michael J** "Do Growth Models Explain Midwest City Growth Differences? Evidence from a Panel of Great Lakes Cities" in <u>After the Factory</u>, ed. James Connolly, 2010.
- **Hicks, Michael J** "Forecasting State Level Economic Activity: An Error Correction Model with Exogenous National Structural Forecast Components" Proceeding of the 101<sup>st</sup> Annual Conference of the National Tax Association.
- Hicks, Michael J "The Economic Costs of West Virginia's Civil Litigation System" <u>Unleashing Capitalism: Why Prosperity Stops at the West Virginia State Line, and How to Fix It</u>. in Public Policy Foundation of West ed. Joshua Hall and Russel Sobel.2007. *(winner of the 2008 Sir Antony Fisher International Memorial Award)*.
- Hicks, Michael J. and William Shughart "Quit Playing Favorites: Why Business Subsidies Hurt Our Economy"

  <u>Unleashing Capitalism: Why Prosperity Stops at the West Virginia State Line, and How to Fix It</u>. in

  Public Policy Foundation of West ed. Joshua Hall and Russel Sobel. Virginia. 2007 ((winner of the 2008

  Sir Antony Fisher International Memorial Award).
- **Hicks**, **Michael J** "Coal in the Industrial Revolution" in <u>The Encyclopedia of the Age of the Industrial Revolution</u> ed. Christine Rider. Greenwood Press, 2007.
- **Hicks, Michael J** "Transportation Infrastructure, Retail Clustering and Local Public Finance: Evidence from Wal-Mart's Expansion" *Transportation Research Board, National Academy of Sciences, Proceedings, Transportation and Economic Development, 2006.*
- Burton, Mark L. and **Michael J. Hicks** "Intermodal Terminal Locations, Economic Efficiency and Local Economic Impacts" *Transportation Research Board, National Academy of Sciences, Proceedings, Transportation and Economic Development*, 2006 (with Mark Burton)
- **Hicks**, **Michael J** "A Quasi-experimental Analysis of the Impact of Casino Gambling on Regional Economic Performance" *Proceedings of the National Tax Association*, 2003. pp. 181-188.
- **Hicks, Michael J** "The Impact of Appalachian Corridors on Small Business" Transportation Research Board, National Academy of Sciences, Proceedings, Transportation and Economic Development 2002. TR Circular E-C050. pp 1-18.
- **Hicks, Michael J**. and Viktoriya Rusalkina "<u>Individual Returns to Education</u>. A Monograph: The Education <u>Alliance</u>. pp 1-35. 2002.
- **Hicks, Michael J.** and Marc L. Simpson <u>The West Virginia Econometric Model</u>. Lewis College of Business Monograph. pp 1-84. 2002

#### SELECTED TECHNICAL REPORTS & PROGRAMS

- Wornell, Emily and **Hicks, Michael J.** "Fiscal, Economic and Social Effects of Immigration in the Hoosier State", Center for Business and Economic Research, Ball State University (2019)
- Faulk, Dagney and **Michael J. Hicks** "Economic Considerations for Indiana's Housing Markets" Center for Business and Economic Research, Ball State University (2019)

- Faulk, Dagney and **Michael J. Hicks** "Assessment Quality: Sales Ratio Analysis Update for Residential Properties in Indiana" Center for Business and Economic Research, Ball State University. 2018. (\$35,000)
- **Hicks, Michael J.** and Srikant, Devaraj 2018 "Manufacturing and Logistics Report Card", Center for Business and Economic Research, *Ball State University* (2018)
- **Hicks, Michael J.** and Emily Wornell "Population Decline in Muncie is Accelerating" Center for Business and Economic Research, Ball State University (2018)
- **Hicks, Michael J.** "Regional Cities Initiative: Preliminary Economic Impacts" Center for Business and Economic Research, Ball State University (2017)
- **Hicks, Michael J.** "Indiana Economic Outlook for 2018" Center for Business and Economic Research, Ball State University 2017
- Devaraj, Srikant, Sushil. Sharma S., **Michael J. Hicks** and Emily Wornell "Assessing Indiana's E-Readiness in the Development of the Digital Society: An Exploratory Study" Center for Business and Economic Research Ball State University 2017.
- Devaraj, Srikant, **Michael J. Hicks**, Emily J. Wornell, and Dagney Faulk. "How vulnerable are American communities to automation, trade & urbanization?" Center for Business and Economic Research, Ball State University, 2017.
- **Hicks, Michael J.** and Dagney Faulk "School Corporation Size & Student Performance." Center for Business and Economic Research, Ball State University. 2017. (\$35,000)
- **Hicks, Michael J.** and David Terrell. "Footloose Jobs and Urbanization" Center for Business and Economic Research, Ball State University 2017.
- **Hicks, Michael J.** and Srikant, Devaraj "2017 Manufacturing and Logistics Report Card", Center for Business and Economic Research, Ball State University. 2017.
- **Hicks, Michael J.** "Indiana Economic Outlook for 2017" Center for Business and Economic Research, Ball State University 2016
- **Hicks, Michael J.** and Srikant, Devaraj "2016 Manufacturing and Logistics Report Card", Center for Business and Economic Research, Ball State University (2016)
- Devaraj, Srikant, **Michael J. Hicks** and S. Shamsi "Indiana Healthy, Wealthy, Wise Index" Center for Business and Economic Research, Ball State University 2016.
- **Hicks**, **Michael J.** and Srikant, Devaraj. "Indiana's 21<sup>st</sup> Century Research & Technology Fund "Center for Business and Economic Research, Ball State University 2016. (\$80,000)
- **Hicks, M. J.** and David Terrell "Why Have Local Economic Development Efforts Been So Disappointing?." Center for Business and Economic Research, Ball State University (2016).

- **Hicks, Michael J.** and Dagney Faulk "Attracting Jobs or Attracting People? A Microsimulation of the Local Tax Revenue Impacts of New Businesses and Households on Hoosier Communities." Center for Business and Economic Research, Ball State University 2016.
- Faulk, Dagney and **Michael J. Hicks** "Residential Property Tax Deductions & Effective Property Tax Rates in Indiana" Center for Business and Economic Research 2016.
- **Hicks M.J.**, Dagney Faulk and Srikant, Devaraj "The Fiscal Impact of Tax Increment Financing in Indiana", Center for Business and Economic Research, Ball State University 2016
- **Hicks, Michael J.** and Dagney Faulk What Comes First, People or Jobs: Evidence and Lessons for Indiana Center for Business and Economic Research, Ball State University 2016
- Hicks, Michael J. "Indiana Economic Outlook for 2016" Center for Business and Economic Research, 2015
- **Hicks, Michael J.**, and Srikant, Devaraj. "The myth and the reality of manufacturing in America." Center for Business and Economic Research, Ball State University. 2015.
- **Hicks, Michael J.** and Srikant, Devaraj "2015 Manufacturing and Logistics Report Card", Center for Business and Economic Research, Ball State University. 2015.
- **Hicks, Michael J.** "Indiana's Demand & Supply Issues for K-12 Educators" Center for Business and Economic Research, Ball State University 2015.
- Devaraj, Srikant, S. Sharma, **Michael J. Hicks** and Dagney Faulk. "The Human Development of Indiana Counties: A Policy Perspective Center for Business and Economic Research, Ball State University. 2015.
- **Hicks**, **Michael J.** What do Ancient Cities and an Obscure Mathematical Law Tell Us about Indiana's Regional Cities?" Center for Business and Economic Research, Ball State University. 2015
- **Hicks, Michael J.** et. al. "Key Economic Sectors in Indiana: Regions 1-12 (twelve reports)" Center for Business and Economic Research, Ball State University. 2015 (\$180,000)
- Devaraj, Srikant and **Michael J. Hicks** "A Cost-Benefit Analysis of Pseudoephedrine Drug Policy in Indiana "Center for Business and Economic Research, Ball State University 2015.
- **Hicks, M.J.**, Anderson, B. Carter, T. Faulk, D. Florea, L. Hicks, R. Hill, M. Hogue, S. Kawa, N. Lauer, T, Messineo, M. Murray, C. Nolan, K, Rice-Snow, S. "Mounds Lake Reservoir Project Peer Review", Ball State University Ball State University. 2015.
- Faulk, Dagney and **Michael J. Hicks** "Assessment Quality: Sales Ratio Analysis of Residential Properties in Indiana" Center for Business and Economic Research, Ball State University. 2015. (\$50,000)
- **Hicks, M.J.**, Richard Heupel and David Terrell "Regional Cities, Small Towns and Rural Places: Policy Issues for Indiana." Center for Business and Economic Research, Ball State University. 2015.
- **Hicks, Michael J.** and Faulk, Dagney "Some Economic Effects of Tax Increment Financing in Indiana." Center for Business and Economic Research, Ball State University. 2015.

- **Hicks, Michael J.** "Why Tax Incentives Don't Work: The Altered Landscape of Local Economic Development," Center for Business and Economic Research, Ball State University. 2014.
- **Hicks, Michael J.** "Indiana Economic Outlook for 2015" Center for Business and Economic Research, Ball State University. 2014
- Faulk, Dagney and **Michael J. Hicks**. "A Brief Examination of Tax Incentive Research." Center for Business and Economic Research, 2014
- **Hicks M.J.** and Faulk, Dagney "Tax Simplicity & A Sound Tax System in Indiana," Center for Business and Economic Research, Ball State University. 2014
- **Hicks, Michael J.** "How Real is the STEM Shortage in Indiana" Center for Business and Economic Research. Ball State University. 2014.
- **Hicks, Michael J.** and Dagney Faulk. "School corporation size and cost of education." Ball State University Center for Business and Economic Research. Ball State University. 2014.
- **Hicks, Michael J.** and Srikant, Devaraj 2014 Manufacturing and Logistics Report Card, Center for Business and Economic Research, Ball State University. 2014.
- **Hicks, Michael J.** "Indiana Economic Outlook for 2014" Center for Business and Economic Research, Ball State University. 2013
- **Hicks, Michael J.** and Srikant, Devaraj 2013 Manufacturing and Logistics Report Card, Center for Business and Economic Research, Ball State University. 2013
- **Hicks, Michael J.** and D. Heupel "Community Asset Inventory and Rankings" Center for Business and Economic Research, Ball State University. 2012. (\$50,000)
- Faulk, Dagney, **Hicks, Michael J.** and N. Thaiprasert "An Examination of the Economic Impact of Property Tax Caps on Economic Activity in New Jersey" Center for Business and Economic Research, Ball State University.2011. (\$75,000)
- McGeary, Kerry Anne, Ian Reid and **Hicks, Michael J.** "Potential economic impact of resource facilitation for post-traumatic brain injury workforce re-assimilation. Center for Business and Economic Research, Ball State University, 2011.
- Devaraj, Srikant and **Hicks, M.J** "A Comprehensive Evaluation of Indiana's 21<sup>st</sup> Century Research and Technology Funds" Center for Business and Economic Research, Ball State University. 2010. (\$90,000)
- **Hicks, Michael J.** and Nalitra Thaiprasert "Tourism-Related Commerce in Indiana" Center for Business and Economic Research, Ball State University, January, 2009 (\$25,000)
- **Hicks, Michael J.** and Mark L. Burton "Preliminary flood Damage Estimates for Iowa: Great Flood of 2008" Center for Business and Economic Research, Ball State University. 2008.
- **Hicks, Michael J.** "What Causes Cost Overruns in Defense Acquisition Programs" Office of the Secretary of Defense, Program Evaluation and Economics.2006 (\$26,000).

- Burton, Mark L. and **Michael J. Hicks,** "The Residential and Commercial Benefits of Rural Broadband: Evidence from Central Appalachia" *Center for Business and Economic Research, prepared for the West Virginia Development Office.* (\$55,000)
- Burton, Mark L., **M.J Hicks,** C. Riche and C. Kent "Options for Alternative Energy Markets in West Virginia" *Appalachian Regional Commission*, July 2006. (\$27,000)
- **Hicks, Michael J.** "The Impact of Appalachian Development Corridors on Small Business: Evidence from Corridor G" Federal Highways Administration, US Department of Transportation. 2006. (\$80,000)
- Burton, Mark L. and **Michael J. Hicks** "Hurricane Katrina: Preliminary Estimates of Commercial and Public Sector Damages" Center for Business and Economic Research, Marshall University. 2005.
- **Hicks, Michael J.** "Innovative Highway Financing Options" Federal Highways Administration, US Department of Transportation, May 2005. (\$80,000)
- Burton, Mark L., **Michael J. Hicks,** Calvin Kent and Christine Riche "Regional Markets for FutureGen Products" West Virginia Development Office and the U.S. Department of Energy. April 2005. (\$55,000)
- **Hicks, Michael J.** "A Note on Productivity and Staffing of Foreign Military Sales", Air Force Material Command, Foreign Military Sales Office, February 2005.
- **Hicks**, **Michael J.** Calvin Kent and Christine Riche "Determinants of Industrial Park Success" Center for Business and Economic Research, Marshall University. 2005. (\$70,000)
- **Hicks, Michael J.** and Viktoriya Rusalkina "School Consolidation and Educational Performance: An Economic Analysis of West Virginia High Schools." West Virginia School Building Authority. (\$35,000)
- **Hicks, Michael J.** and Viktoriya Rusalkina "School Quality and Educational Outcomes: An Analysis of West Virginia Middle and High Schools. Regional Correlates of Educational Performance in West Virginia Middle and High Schools," West Virginia Legislature, Senate Committee on Education. January 2004.
- Burton, Mark L. and **Michael J. Hicks** "Comprehensive Flood Damage Estimates of the Upper Mississippi." Rock Island District, US. Army Corps of Engineers. April 2003. (\$35,000)
- Burton, Mark L. and **Michael J. Hicks** "Expected Flood Damages to Transportation Infrastructures as a Proportion of Total Event Costs: A Methodological Exploration." Rahall Appalachian Transportation Institute and Tennessee Valley Authority. January 2003. (\$55,000)
- **Hicks, Michael J.** and Asha Puttaiah "Growth Assessment and Recommendations: I-64 High Technology Corridor" Rahall Appalachian Transportation Institute. February. (\$80,000)
- Burton, Mark L. and **Michael J. Hicks** "Economic Analysis of Coal Waste Disposal: Social, Environmental and Commercial Cost Considerations", A White Paper, Committee on Coal Waste Impoundments, National Academies of Science, July 2002.
- **Hicks, Michael J.,** Marc. Simpson and Kristy Wilburn "The West Virginia Clean Water Trust Fund", West Virginia Division of Environmental Resources, November 2001. (\$96,000)

- Burton, Mark L., **Michael J. Hicks**, and C. Kent "The Fiscal Implications of Judicially Imposed Surface Mining Restrictions in West Virginia", West Virginia Legislature, Joint Committee of Government and Finance, June, 2001. (\$100,000)
- Burton, Mark L., **Michael J. Hicks**, and C. Kent "Coal Production Forecasts and Economic Impact Simulations in Southern West Virginia", West Virginia Legislature, A Report to the Joint Committee of Government and Finance, June, 2000 (\$100,000)
- Burton, Mark L. and **Michael J. Hicks** "The Economic Impact of Marshall University, 2000", A Report for Marshall University, 2000.
- Hicks, Michael .J., "An Economic Development Report to the St. Albans Renaissance Group", July. (\$25,000)
- Murray, Matthew, William Fox, **Michael J. Hicks**, Lee Greer and Vickie Cunningham, "Infrastructure and the Tennessee Economy" Tennessee Advisory Commission on Intergovernmental Relations. Knoxville, TN: Center for Business and Economic Research, The University of Tennessee, April 2000.
- Fox, William, **Michael J. Hicks, Michael J., Mark** Boyer and Don Schunk "Families First Program Forecast 1998-2000" Knoxville, TN: Center for Business and Economic Research, August 2000.
- Fox William, **Michael J. Hicks** and Joan Snodderly "Tennessee Employment Security Impact Model and Forecast, 1998-2000", Knoxville, TN: Center for Business and Economic Research, October 2000.
- Fox William, Matthew Murray, **Michael J. Hicks** and Sanela Porca "Tennessee in the World Economy" An Economic Report to the Governor of the State of Tennessee 1999." Knoxville, TN: Center for Business and Economic Research, January 1999.
- Fox, William, Matthew Murray, Don Schunk, **Michael J. Hicks** and Betty Vickers "Population Projections for Tennessee Counties and Municipalities: 2000-2020. Prepared for the Growth Policy Law Implementation Steering Committee, Knoxville, TN: Center for Business and Economic Research, The University of Tennessee. March 1999.

# **Major Presentations Not Elsewhere Listed**

- "Rural and Urban Differentials in Casino Impacts" *National Tax Association*, November, 2010
- "Property Tax Reform in Indiana: The Role of Tax Volatility" *National Tax Association*, November, 2008 (With Dagney Faulk and Cecil Bohanon)
- "The Local Economic Impact of Wal-Mart" Association of University Business and Economic Research, October, 2007
- "Wal-Mart and Income Distribution: Evidence from Arkansas, 1960-2000" *Allied Social Science Association, January 2008*
- "Intermodal Terminal Locations, Economic Efficiency and Local Economic Impacts" *Transportation Research Board, National Academy of Sciences*, Proceedings, Transportation and Economic Development, March 2008 (with Mark Burton)

- "The Vector Error Correction Model Meets Forecasting Roundtable" *Association of University Business and Economic Research*, October, 2008
- "Wal-Mart and the Fair Share Health Care Tax" *National Association of Business Economics*, National Health Economics Roundtable, August 23, 2006.
- "Wal-Mart and Corporate Social Responsibility" at Is Corporate Social Responsibility Serious Business? *American Enterprise Institute*, March 3, 2006.
- "Endogenous Growth and Human Capital in West Virginia" A paper presented to the *Appalachian Studies Association*, March 2003.
- "The Trade Weighted Dollar Index and Economic Performance: Evidence from the U.S., Southeast and Tennessee" paper presented to the *Southern Economics Association*, November, 1999 (with Sanela Porca)
- "Anti-trust Deterrence in the Modern Corporation: A Model of Punitive and Actual Damage Assessment" paper presented to the *National Association of Forensic Economists*, Applications in Commercial Damages Session at the Allied Social Science Association Meetings, 4 January, 1999.

# **Student Supervision & Classes Taught**

#### **Dissertation**

Krowel, April Committee member, Ph.D. Counseling Psychology, Ball State University (2013, Tillman Scholar) "Transitioning Student veterans: An Empirical Analyses of College Adjustment of an Underserved Population on Campus" (committee member) July, 2016.

## Master's Theses

- Armstrong, Patrick, CAPT: "Wing Level and Aggregate Cost Per Flying Hour Forecast Models in a Time-Series Cross Sectional Setting" (sponsored by CAIG) March, 2006, Air Force Institute of Technology, *Dean's Award Winner, the top departmental graduate (annual competition of over 75 students)*
- Burke, Kenneth, MSGT: "A Consensus Forecast of Petroleum Prices" March, 2006, Air Force Institute of Technology
- Davis, Judy, MAJ: "Defense Consolidation and Structural Adjustment in the Defense Sector: 1972-2003" March, 2006, Air Force Institute of Technology
- Ellis, Marc, CAPT: "An Efficient Model of Major Project Software Development Costs: An Analysis of NASA Mission data and the International Standards Bureau Study Group Data" (Sponsored by NASA), Air Force Institute of Technology, *Award for best thesis in cost analysis*
- Herald, Jenny, CAPT: "Paying for a Better Air Force: Revealed Preference in Aircraft Acquisitions, 1945-1995" March, 2006
- Montovani, Kevin CAPT "Does BRAC Adversely Affect Local Property Values?" March, 2006, Air Force Institute of Technology

- Smirnoff, James P. "The Impact of Economic Factors and Acquisition Reforms on the cost of Defense Weapons Systems" March, 2006, Air Force Institute of Technology
- Wagoner, Donald, MSGT "Simulating the Effect of USAF Deployment Expenditures on Local Communities in the Global War on Terror." (Sponsored by CENTAF-A4-LGC) March, 2006, Air Force Institute of Technology
- Kunkel, Tom, MAJ "Causative Factors in Brown-Out Aviation Accidents" (Sponsored by US Special Operations Command) June, 2006, Air Force Institute of Technology, **Dean's Award Winner, the top departmental graduate (annual competition of over 75 students)**
- Broas, Tina M. "The Effect of Downsizing on Attrition Rates in the Department of Defense" March, 2007, Air Force Institute of Technology
- Giacomazzi, Michael P. "An Analysis of the Impact of Defense Acquisition Reforms and External Factors on Schedule Growth of Defense Weapon Systems" March 2007\, Air Force Institute of Technology
- Bryant, Michael T. "Forecasting the KC-135 Aircraft Cost Per Flying Hour: A Panel Data Analysis" March, 2007, Air Force Institute of Technology
- Stelly, John M. "Price vs. Performance: The Value of Next Generation Fighter Aircraft" March, 2006, Air Force Institute of Technology
- Ruter II, Philip E. "Cost Growth in Weapons Systems: Re-Examining Rubber Baselines and Economic Factors" March, 2007, Air Force Institute of Technology, *Award for best thesis in cost analysis*
- Jones-Harris, Loren "Forecasting Costs Related to Department of Defense Vehicle Emissions at Wright-Patterson Air Force Base" A Cost/Benefit Comparison Between Alternative Fuels" March, 2007, Air Force Institute of Technology

#### **CLASSES TAUGHT**

## **Graduate**

Managerial Economics (Marshall, AFIT, Ball State)

Advanced Econometrics (AFIT) Introductory Econometrics (AFIT)

Statistics (AFIT)

Risk Management (AFIT)

Government & Business (Tennessee)

## **Undergraduate**

Honors Colloquium

Government & Business (Tennessee, Marshall) Industrial Economics (Tennessee, Ball State)

Money & Banking (Marshall)

Intermediate Macro/Micro (multiple locations)
Introductory Economics (multiple locations)

## **TESTIMONY AND REMARKS (Federal & State Level)**

Indiana Senate, Tax Increment Financing (February, 2018)

Indiana House of Representatives, Tax Increment Financing (January 2017)

Indiana House of Representatives/Senate: Regional Cities Initiative (January 2015)

Indiana House of Representatives, Commerce, Small Business and Economic Development Cmte(January 2014)

Central Indiana Transportation Study Committee, General Assembly, (September 2013)

Indiana House of Representatives, Public Policy Committee (February, 2013)

Indiana Joint Study Committee, Department of Child Services (September 2012)

Indiana Joint Study Committee on Economic Development (September 2012)

Indiana Senate Utilities and Technology Committee (January, 2012)

United States House of Representative, Committee on Homeland Security (2011)

Indiana Senate Finance Committee (January, 2011)

Indiana Interim Study Committee on Economic Development (October, 2010)

Michigan Senate Finance Committee (May, 2010)

Indiana Senate Local Government Committee (January, 2009)

Indiana Senate Finance Committee (January, 2008, analysis entered into the record)

Michigan House of Representatives, Commerce Committee (April, 2005)

United States Senate (research cited in floor speech, October (2004)

West Virginia Senate, Committee on the Energy Industry and Mining (August, 2004)

United States Senate, Committee on Environment and Public Works (cited in hearing, March 2004)

West Virginia Joint Committee on Government Operations (June, 2004)

West Virginia Senate, Committee on Education (January 2004)

West Virginia Legislative Oversight Committee on Education (December, 2003)

Federal Reserve Bank of Kansas City (September, 2003)

West Virginia Legislative Oversight Committee on Workforce Investment (August, 2003)

West Virginia House of Delegates, Committee on Education, (January 2003)

West Virginia Joint Committee on Educational Accountability, (January 2003)

United States Senate, Committee on Environment and Public Works,

Subcommittee on Clean Air, Wetlands and Climate Change, (June 2002)

West Virginia House of Delegates, Committee on Education, March, 2001, (January 2003)

West Virginia Joint Legislative Committee on Government and Finance, (February 2001)

Colorado Legislative Select Committee on tax Reform (Dec 2000)

North Carolina Coal Institute, (July 2000)

West Virginia Joint Legislative Committee on Government and Finance, (June, 2000)

West Virginia Joint Legislative Committee on Government and Finance, (June, 1999)

#### SELECTED APPEARANCE OF RESEARCH IN LITIGATION

"The Board of Education of Shelby County, Tenn., vs The Memphis City Board of Education" U.S. District Court, Western District of Tennessee

"Ohio Valley Environmental Coalition v. Bulen", Federal District of Southern West Virginia, 4th Circuit Court of Appeals, The Fiscal Implications of Judicially Imposed Surface Mining Restrictions in West Virginia. (Burton, Hicks and Kent). and "The Goodwin Decision's Impacts on Coal Production and Economic Outcomes: A Preliminary Discussion" (Hicks and Burton, 2003)

"Bragg v. Robertson" Federal District of Southern West Virginia, 4th Circuit Court of Appeals, Richmond, Appeal Denied, U.S. Supreme Court. Coal Production Forecasts and Economic Impacts Simulations in Southern West Virginia (Burton, Hicks and Kent).

"Kentuckians for the Commonwealth v. Rivenburgh", Federal District of Southern West Virginia, 4th Circuit Court of Appeals, Federal The Fiscal Implications of Judicially Imposed Surface Mining Restrictions in West Virginia. (Burton, Hicks and Kent).

"Smith et. al. v. Stewart et. al" District Court of Kanawha County and the West Virginia Supreme Court. Hicks and Rusalkina "School Consolidation and Educational Performance: An Economic Analysis of West Virginia High Schools (2004) (deposition).

"Caperton v. Massey" District Court of Boone County, the West Virginia Supreme Court and the United State Supreme Court (a Top 50 US Tort Case, and US Supreme Court Case: deposition, testimony and unpublished analysis).

#### CITATIONS AND MEDIA

My research has been cited by or I have been quoted by the *Economist, Time, The Wall Street Journal, The New York Times, The Washington Post, The New Yorker, Rolling Stone, Fortune, USA Today,* the *Washington Times, the Atlantic Magazine, National Review, Huffington Post,* the *Los Angeles Times,* the *Christian Science Monitor, The Chicago Tribune, Kansas City Star,* the *Atlanta Journal Constitution,* the *Indianapolis Star,* the *Dallas Morning News, BusinessWeek, Newsday, Chronicle of Higher Education, Bloomberg, FOX, ABC, CNBC, CSPAN, NP, BBC* and have had wire stories appear in more than 500 papers across the world. I have appeared on over 250 national, state and local radio and television news programs.

# **Selected Media Highlights**

#### Radio/TV

Here & Now, NPR "Indiana Manufacturing Has Been on Trump's Mind. What's the State of the Industry Now?" Jeremy Hobson and Alex Ashlock, September 12, 2018

Morning Edition, NPR "Parents Lose their Daughter and their Life Savings to Opioids" Yuki Noguchi, April 19, 2018

Morning Edition, NPR "Anguished Families Shoulder the Biggest Burdens of Opioid Addiction" Yuki Noguchi, Apr. 18, 2018

Morning Edition NPR "Opioid Crisis Looms Over Job Market, Worrying Employers and Economists" Yuki Noguchi Sept 7, 2017

Weekend Edition, NPR, Scott Simon\_"Economist Says Manufacturing Job Loss Driven by Technology, Not Trade", Dec 10, 2016

NPR Here and Now "Economics Professor: Trump's Carrier Deal Addresses Only Part of the Problem", Dec. 1, 2016

NPR All Things Considered "Furniture buyers may boycott famed North Carolina Expo" Jorge Valencia Apr. 4, 2016

BBC News "US manufacturing: How did Indiana power a revival?" Kim Gittleson, June 4, 2015.

Voice of America "US Job Growth Slows, Jobless Rate Dips," April 15, 2013 Jim Randle

PBS Nightly Business Report "Blizzards Blow Away Budgets" February 2, 2011

Fox Business News, Television, "Property Tax Caps Boost Economy" New York City, N.Y. – March 3, 2010

Fox Business News, Television, the Diamond District, "Did Minimum Wage Hike Hurt Economy" Feb. 8, 2010

Bloomberg, "Wal-Mart Conference on Wal-Mart Draws Critics of Pay, Benefits" Lauren Coleman Nov 4, 2005

FOX News, "Wal-Mart Lowers Consumer Costs, Wages" Nov 5, 2005

ABC News, "Wal-Mart Sponsors Economic Conference" Nov 5, 2005

CSPAN "Wal-Mart and Society" November 4, 2005

#### **Print**

Fortune "What's behind the U.S., Legal Immigration Slowdown?" Tovin Lapan, May 21, 2019.

<u>Time Magazine</u>, "Trump wants you to buy American. Here's why that's almost impossible" Alana Semuels, May 14, 2019.

Marketwatch "Foxconn is reconsidering plans for Wisconsin plant touted by trump and then Gove. Scott Walker" Jan 31, Ciara Linnane

The Washington Post "Workers are ghosting their employers like bad dates" Danielle Paquette, Dec 12, 2018.

MarketWatch "7 ways to invest in automation megatrend" Jeff Reeves, September 19, 2018

<u>The Wall Street Journal</u> "The Future of America's Economy Looks a Lot Like Elkhart, Indiana" Bob Davis, April 12, 2018

Rolling Stone "Death of the American Trucker" Tim Dickinson, January 2, 2018.

The Atlantic "The False Promises of Worker Retraining" Jeffrey Selingo January 8, 2018

The Guardian "What Happened When WalMart Left", Pilkington, Ed July 9, 2017

The Washington Post "Trump is Selling Snake Oil to the Rustbelt" David Ignatius February 28, 2017

The Atlantic "America is Still Making Things" Alana Semuels, Jan 6, 2017

George Will Syndicated Column "Protectionisms Enduring Costs", December 28, 2016

New York Times, "The Long-Term Jobs Killer Is Not China. It's Automation." Dec 21, 2016

CNBC "The Real Reason for disappearing jobs isn't trade – it's Robots" Nov 21, 2016

Newsweek "The case for techno-skepticism: how innovation hurts workers" Nov 19, 2016

Financial Times, "Most US Manufacturing jobs lost to technology, not trade" Dec 2, 2016

Wall Street Journal: Opinion: "Understanding the Trump Trade Agenda" Phil Gramm and Michal Solon, Dec 1, 2016

Fortune "Don't Blame China for Taking US Jobs", Nov 8, 2016

New York Times "More Wealth, More Jobs, but Not for Everyone: What Fuels the Backlash on Trade", Sept 26, 2016

Los Angeles Times, "What Fuels the Backlash on Trade: Globalization isn't killing factory jobs" August 1, 2016

The New York Times "Indiana Economy Offers Caution and Inspiration as Primary Nears" May 1, 2016.

National Review "The Truth About Trade" Scott Lincicome, April 4, 2016.

<u>Chicago Tribune</u> "Don't fear global trade, no matter what scare-mongers like Trump, Sanders say" March 29, 2016

The New Yorker "When Walmart Leaves Town" Brian Barrett, Jan 30, 2016

The Hill "Study: "Good Time for Gas Tax Hike" Feb 22, 2016

Wall Street Journal "Texas, Ohio Among States to Receive an "A" Grade for Logistics", Robbie Whelan, June 22, 2015

USA Today "Wal-Mart Joins Initiative on Farmworker pay" Jan 16, 2014 Mike Schneider

Bloomberg "Indiana Loses as Politicians Block Small-Government" Mark Niquette Oct. 30, 2013

The Economist "New Labor, Alt-labor" Sept 14, 2013

USA Today "Temp jobs become way to go for many employers" Laura Newberry, August 17, 2013

LA Times "J.C. Penny woes may persist as Best Buy rebounds" Tiffany Hsu May 10, 2013

USA Today "Sunday Booze Restrictions remain Stringent in Indiana: Jan 20, 2013

HuffingtonPost "WalMart's Veteran Hiring Plan Draws Praise, Skepticism" Jan 15, 2013

Businessweek "Wal-Mart Ensures Customers' Voices are Heard by Campaigns" John McCormick, Aug 2, 2012

<u>Toronto Star</u> "Desperate Muncie, Indiana waits in hope of jobs from Caterpillars' closed. Locomotive Plant" Feb. 19, 2012.

USA Today "High affects home health care quality" 16 February, 2012 Kelly Kennedy

LA Times "Midwestern states stumble with foreclosures and job losses" Alena Samuels Aug 23, 2011

New York Times "Flooding Takes Vast Economic Toll, and it's Hardly Done" May 17, 2011

CNBC "Here's How we Get to Energy Independence" Feb. 25, 2011

AP (nationwide) "Wal-Mart Give s Boost to Healthier Food" Sarah Skidmore and Anne D'Innocenzio, Jan 20, 2011

New York Times "After the Deluge, Blackouts Spread" Nathaniel Gronewald, Oct 13, 2010

<u>USA Today</u> "Holiday Hiring May Signal Good Tidings for the Economy" Dana Hunsinger, Oct 9, 2010

Slate "Under Water" Nicholas Schmidle, Sept 1, 2010

New York Times "Pakistan Flood Sets Back Infrastructure by Years" Carlotta Gall, Aug 26, 2010.

AP (nationwide) "Indiana jobless rate continues slow rise for 2010" Aug 20, 2010

AP (nationwide) "Wal-Mart Profits rise 22 percent in 4Q" Anne D'Innocenzio, Feb 18, 2010

AP (nationwide) "Researcher: 'Clunkers' program boosted auto sales" Nov 11, 2009

Wall Street Journal, Review & Outlook "The Michigan Example: How government investment in business failed to create jobs." Sep 3, 2009.

San Francisco Chronicle "Housing, unemployment woes leave movers shaken" Tom Abate, June 24, 2009.

Wall Street Journal "Making the Best of Staying Put" Dale Buss, June 19, 2009.

The Christian Science Monitor "Seven Steps to Revitalizing Michigan" Yvonne Zipp, June 16, 2009.

Wall Street Journal "6 States Hitting Residents with Big Tax Hikes" Lisa Scherzer, June 16, 2009.

National Public Radio, All Things Considered "Tight economy forces some couples to live apart" Annie Baxter, May 26, 2009.

New York Times "Piecemeal Recovery Fills Void in Former GM Town" Mary Chapman, March 4, 2009.

New York Times "As Economy Stalls Fewer New Yorkers Moving Out of State" Sam Roberts, January 19, 2009.

McClatchey (nationwide) "What about the bankruptcy option?" Kevin Hall, Nov 19, 2008.

AP (nationwide) "\$4 gas may help rural towns as shoppers stay local" Anne D'Innocenzio and Kate Brumback.

Wall Street Journal "Floodwaters add Pressure on Gas Prices" Ben Casselman and Lauren Etter, June 18th, 2008.

<u>Bloomberg</u> "Bush offers Condolences, Hope in Flooded Iowa Towns" Holly Rosenkrantz and Roger Runningen, June 17, 2008.

Washington Post, June 18, 2006 "If This is the Senate's Soul" Michael Grunwald.

AP via Charleston Gazette January 17, 2006 "Understanding the Demonization of Wal-Mart"

Businessweek, Nov 2, 2005 "Some Uncomfortable Findings for Wal-Mart" Aaron Bernstein

USA Today Nov 6, 2005 "Studies find mixed results on Wal-Mart" Lorrie Grant

Newsday Nov 19, 2005 "Wal-Mart Debate Intensifies" Lauren Webber

New York Times, Nov 5, 2005 "Mixed Grade for Wal-Mart on Report Card" Steven Greenhouse

Washington Post, Nov 5, 2005 "All About the Conference that's All About Wal-Mart" Amy Joyce