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**FIELDS:** State and Local Public Finance, Economic Development, Urban and Regional Economics

### **EDUCATION:**

Ph.D. in Economics, Georgia State University, Andrew Young School of Policy Studies, Atlanta, GA, 1999

Master of Arts in Economics, Georgia State University, Atlanta, GA, 1995

Bachelor of Arts - Summa cum Laude, Mount Vernon College, Washington, DC, 1991

### **EXPERIENCE:**

2008 – present, Director of Research and Research Professor (2016-present), Center for Business and Economic Research, Miller College of Business, Ball State University, Muncie, IN. *Courses Taught:* Urban Economics, Survey of Economic Ideas

2005-2008, Associate Professor of Economics, School of Business, Indiana University Southeast, New Albany, Indiana. Tenure granted: July 2006

1999-2005, Assistant Professor of Economics, School of Business, Indiana University Southeast, New Albany, Indiana. *Courses Taught:* Principles of Macroeconomics, Principles of Microeconomics, Business Statistics, Urban Economics, Current Topics in Economics, Fundamentals of Economics, Intermediate Microeconomics.

2004, Senior Fiscal Analyst, Office of Fiscal and Management Analysis, Indiana Legislative Services Agency, Indianapolis, IN (while on leave from IU Southeast for a semester and summer).

1997-99, Research Associate, Fiscal Research Program, Georgia State University, Atlanta, Georgia.

1997, Instructor, Department of Economics, Georgia State University, Principles of Microeconomics.

1996-99, Graduate Teaching Assistant, and substitute lecturer for Undergraduate, Master's and Ph.D. courses in Public Finance, Department of Economics, Georgia State University.

1993-97, Graduate Research Assistant, Policy Research Center, Georgia State University, Atlanta, GA.

1997, Summer Internship, World Bank (Eastern Europe & Central Asia Region): Washington, D.C.

1996, Summer Internship, U.S. Department of Housing & Urban Development: Washington, D.C.

1992-93, Research Assistant, World Bank (Urban Development Division): Washington, D.C.

1991, Assistant Desk Officer for Sri Lanka and Nepal, U.S. Agency for International Development: Washington, D.C. (Semester Internship)

**RESEARCH:** <https://scholar.google.com/citations?user=qRLIzDQAAAAAJ&hl=en>

### **Refereed Articles, Books, Book Chapters**

Hicks, Michael and Dagney Faulk. Forthcoming. Do Entrepreneur-Focused Facility Incentives Create Economic Impacts? Evidence from Indiana. *Journal of Entrepreneurship and Public Policy*.

Taylor, Charles, Dagney Faulk and Pamela Schaal. 2017. Remaking Local Government: Success and Failure under Indiana's Government Modernization Act. *Journal of Public and Nonprofit Affairs*, 3.2, 2017, pp. 155-175. <http://www.jpna.org/index.php/jpna/article/view/89>

Schaal, Pamela, Charles Taylor and Dagney Faulk. 2017. To Consolidate or Not to Consolidate: An Analysis of State Enabling Legislation that Facilitates City-County Consolidation, (book chapter) in Thomas F. Reilly, ed. *The Governance of Local Communities: Global Perspectives and Challenges*, Commack, NY: NOVA Publishers.

Faulk, Dagney and Larita Killian. Special Districts and Local Government Debt: An Analysis of "Old Northwest Territory" States. *Public Budgeting and Finance*, 37.1, 2017, 112-134.

Taylor, Charles, Dagney Faulk and Pamela Schaal. Where are the Cost Savings in City-County Consolidation? *Journal of Urban Affairs*, 39.2, 2017, pp. 185-204. doi:10.1111/juaf.12308.

Killian, Larita, Dagney Faulk and Michael Hicks. The Hidden Costs of Underfunded Pensions, *Journal of Government Financial Management*, 65.1, 2016, pp. 20-24.

Faulk, Dagney and Michael Hicks. The Impact of Public Transit on Employee Turnover in Small Cities: Evidence from Quasi-Experimental Samples. *Urban Studies*, 53.9, 2016, pp. 1836-52. Media attention includes: <http://bit.ly/1L6wxdZ>, <http://www.citylab.com/cityfixer/2015/04/why-great-transit-is-worth-loads-of-money-to-local-businesses/391829/>

Faulk, Dagney, Michael Hicks and Larita Killian. What Factors Affect the Underfunding of Local Pensions? Evidence from Indiana. *Public Finance and Management*. 16.2, 2016, pp. 98-120.

Faulk, Dagney and Zhenlei Wang. Undergraduates with Employer-Sponsored Aid: Comparing Group Differences. *Journal of Student Financial Aid*. 43.3, 2014, pp. 132-147.

Devaraj, Srikant, Sushil K. Sharma, Michael Hicks and Dagney Faulk. The Human Development Index of Indiana Counties – An Exploratory Study. *International Journal of Business and Economic Development*. 2.1, 2014, pp. 1-15.

Faulk, Dagney, Pamela Schaal and Charles D. Taylor. How Does Local Government Amalgamation Affect Spending? Evidence from Louisville, Kentucky. *Public Finance and Management*. 13.2, 2013, pp. 80-98.

Thaiprasert, Nalitra, Dagney Faulk and Michael Hicks. A Regional Computable General Equilibrium Analysis of Property Tax Rate Caps and a Sales Tax Rate Increase in Indiana. *Public Finance Review*, 41.4, 2013, pp. 446-472.

Faulk, Dagney, Arun Srinivasan and Jon Bingham. Sources of Funding and Academic Performance in Economics Principles Courses. *Journal of Economic Education*, 43.2, 2012, pp. 165-181.

Faulk, Dagney and Georg Grassmuck. City-County Consolidation and Local Government Expenditures. *State and Local Government Review*, 44.3, 2012, pp. 196-205. Reprinted in *State and Local Government 2013-2014 edition*, edited by Kevin B. Smith and Jayme Neiman, Sage/CQPress 2014.

Faulk, Dagney and Michael Hicks. Local Government Consolidation in the United States, (book) Cambria Press, January 2011. Reviewed in *Journal of Regional Analysis & Policy*, 41.1:82.

Bott, Jennifer, Dagney Faulk, Aswin Guntupali, Srikant Devaraj and Michael Holmes. Generational Differences in Media Exposure: Examining Millennials, Generation X, and Baby Boomers Exposure to Media. *Journal of Applied Management and Entrepreneurship*, 16.4, 2011, pp. 78-103.

Faulk, Dagney and Michael Hicks. The Economic Effects of Bus Transit in Small Cities. *Public Finance Review*, 38.5, 2010, pp. 513-539.

Faulk, Dagney and Eric Schansberg. An Examination of Selected Economic Development Outcomes from Consolidation, *State and Local Government Review*, 41.3, 2009, pp. 193-200.

Faulk, Dagney, Jorge Martinez-Vazquez and Sally Wallace. Using Human-Capital Theory to Establish a Potential Income Tax, *Finanzarchiv: Public Finance Analysis*, 63.3, 2007, pp. 415-435.

Faulk, Dagney. The Process and Practice of Downtown Revitalization, *Review of Policy Research*, 23.2, 2006, pp. 625-645.

Faulk, Dagney. Do State Economic Development Incentives Create Jobs? An Analysis State Employment Tax Credits, *National Tax Journal*, 55.2, 2002, pp. 263-280.

Faulk, Dagney. The Participation of Firms in Tax Incentive Programs, *Review of Regional Studies*, 31.1, 2001, pp. 39-50.

Faulk, Dagney. The Personal Property Tax in Georgia: Issues and Options, *Journal of Property Tax Management* 10.4, 1999, pp. 11-35.

Buckley, Robert M. Dagney Faulk and Leke Olajide. Private Sector Participation, Structural Adjustment and Nigeria's New National Housing Policy: Lessons from Foreign Experience, *Journal of African Economics* 3.3, 1994, pp. 387-411.

### **Editor-Reviewed Articles**

Hicks, Michael and Dagney Faulk. The Fiscal Impact of Local Property Tax Abatement in Indiana. *Journal of Public and Nonprofit Affairs*, 2.2, 2016, 161-73. <http://www.jpna.org/index.php/jpna/article/view/70> (The Current Issues in Practice section of JPNA is editor reviewed.)

Faulk, Dagney. The Revenue Effects of Indiana's Caps on Property Tax Rates. *State Tax Notes*, 69.9, 26 August 2013, 557-562.

Killian, Larita and Dagney Faulk. Special Districts and Local Government Reform, *State Tax Notes*, 64.13, 25 June 2012, 893-900.

Faulk, Dagney, Alexander Falevich, Michael Hicks and John Ledbetter. Tax Structure and Senior Migration: An Analysis of Indiana, *State Tax Notes*, 54.11, Dec. 2009, 795-808.

Bohanon, Cecil, Dagny Faulk and Michael Hicks. Property Tax Restructuring in Indiana: The Role of Tax Rate Variability, *State Tax Notes*, 51.4, January 2009, 239-246.

Faulk, Dagny. The Economics and Politics of Property Taxes. *Indiana Policy Review*, Winter-Spring 2008, pp. 12-16.

Faulk, Dagny. The Efficacy of State Business Income Tax Credits as a Policy Tool. *State Tax Notes*, 49.1, July 2008, 35-44.

Faulk, Dagny. Manufacturing Employment in Indiana: 1963-2002, *Indiana Policy Review*, Summer 2007, pp. 9-13.

Faulk, Dagny and Eric Shansberg. The Effects of City-County Consolidation: A Review of the Recent Academic Literature, *Indiana Policy Review*, Winter 2006, pp. 3-19.

Bingham, Jon and Dagny Faulk. Economic Self-Sufficiency: the Minimum Cost of Family support in Indiana's Metropolitan Areas, *Indiana Business Review*, 80.3 2005, pp. 1-5.

Landers, Jim and Dagny Faulk. In the Zone: A Look at Indiana's Enterprise Zones, *Indiana Business Review*, 80.2. 2005, pp. 7-12.

Faulk, Dagny and Jim Landers. Indiana's Business Income Taxes: Who Pays? *Indiana Business Review*, 79.3, 2004, pp.1-3.

Faulk, Dagny. How We Got Here from There: A Chronology of Indiana Property Tax Laws, *Indiana Business Review*, 79.2, 2004, pp. 1-3.

Faulk, Dagny. An Analysis of the Participation Decision and Employment Impact of State Employment Tax Credits, *State Tax Notes*, March 6, 2000, pp. 761-765.

### **Research Articles in Progress**

Hicks, Michael, Dagny Faulk and Srikant Devaraj. Tax Increment Financing: Capturing or Creating Growth (invited to revise and resubmit).

Faulk, Dagny, Charles Taylor and Pamela Schaal. Local Government Responses to Property Tax Caps: An Analysis of Indiana Municipal Governments.

Faulk, Dagny and Nathan Law. Ferguson and the Fiscal Common Pool: An Analysis of Ticketing Intensity.

Devaraj, Srikant, Dagny Faulk and Michael Hicks. School District Size and Student Performance: Evidence from Indiana.

Faulk, Dagny and Lee Spector. Merit Aid, Student Debt and the Market Value of a College Degree.

Taylor, Charles D., Dagny Faulk and Pamela Schaal. Consolidation Derailed: Aborted Attempts at Consolidation Under Indiana's Government Modernization Act.

### **Outlook Articles**

Muncie Forecast 2018. *Indiana Business Review*, 92.4, Winter 2017, (with Kera Fenimore).

<http://www.ibrc.indiana.edu/ibr/2017/outlook/muncie.html>

Muncie Forecast 2017. *Indiana Business Review*, 91.4, Winter 2016, (with Nathan Law).  
Muncie Forecast 2016. *Indiana Business Review*, 90.4, Winter 2015, (with Nathan Law).  
Muncie Forecast 2015. *Indiana Business Review*, 89.4, Winter 2014, (with Kurt Waldier).  
Muncie Forecast 2014. *Indiana Business Review*, 88.4, Winter 2013, 33-35 (with Phillip Morris).  
Anderson Forecast 2013. *Indiana Business Review* 87.4, Winter 2012, 11-14 (with Emmett Dulaney).  
Muncie Forecast 2013. *Indiana Business Review* 87.4, Winter 2012, 34-36 (with Phillip Morris).  
Anderson Forecast 2012. *Indiana Business Review* 86(4), Winter 2011, 12-15.  
Muncie Forecast 2012. *Indiana Business Review* 86(4) Winter 2011, 37-39 (with Phillip Morris).  
Anderson Forecast 2011, *Indiana Business Review*, 85.4, Winter 2010, 13-15.  
Muncie Forecast 2011, *Indiana Business Review*, 85.4, Winter 2010, 36-38 (with Kevin Kuhlman).  
Anderson Forecast 2010, *Indiana Business Review*, 84.4, Winter 2009, 12-14.  
Muncie Forecast 2010, *Indiana Business Review*, 84.4, Winter 2009, 34-36.  
Muncie Forecast 2009, *Indiana Business Review*, 83.4, 2008, 31-33.  
Outlook 2006 for New Albany, IN, *Indiana Business Review* 80.4, 2005, pp. 23-26.  
Outlook 2005 for New Albany, IN, *Indiana Business Review*, 79.4, 2004, pp. 22-24.  
Outlook 2004 for New Albany, IN, *Indiana Business Review*, 78.4, 2003, pp. 22-24.  
Outlook 2003 for New Albany, IN, *Indiana Business Review*, 77.4, 2002, pp. 26-28.  
Outlook 2002 for New Albany and the Louisville MSA, *Indiana Business Review*, 76.4, 2001, pp. 25-27.  
The Economic Outlook for Southern Indiana and the Louisville Metropolitan Area, *Indiana Business Review*, 75.4, 2000, pp. 32-35.

### **Proceedings**

Property Tax Restructuring in Indiana: The Role of Tax Rate Variability, *Proceedings of the 101<sup>st</sup> Annual Conference on Taxation*, Philadelphia, PA: National Tax Association, 2008, pp. 241-247.

The Effects of Business Property Tax Incentives, *Proceedings of the 99<sup>rd</sup> Annual Conference on Taxation*, Boston, MA: National Tax Association, 2007, pp. 231-240.

The Goals and Limitations of Corporate Tax Credits as a Policy Tool, *Proceedings of the 93<sup>rd</sup> Annual Conference on Taxation*, Santa Fe, NM: National Tax Association, 2000, pp. 195-201.

The Employment Participation Decision and State Employment Tax Credits, *Proceedings of the 92<sup>nd</sup> Annual Conference on Taxation*, Atlanta, GA: National Tax Association, 1999, pp. 481-86.

### **Selected Technical Reports/Research Studies/Policy Briefs**

Devaraj, Srikant, Dagney Faulk and Michael Hicks. School Corporation Size and School Performance: Evidence from Indiana. August 15, 2017. <http://projects.cberdata.org/124/school-corporation-size-student-performance-evidence-from-indiana>

Hicks, Michael and Dagney Faulk. A Brief Review of School Financing, Performance, & Enrollment in Delaware County, IN, March 15, 2017. <http://projects.cberdata.org/120/a-brief-review-of-school-financing-performance-and-enrollment-in-delaware-county-in>

Hicks, Michael and Dagney Faulk. Attracting Jobs or Attracting People? A Microsimulation of the Local Tax Revenue Impacts of New Businesses and Households on Hoosier Communities May 16, 2016. <http://projects.cberdata.org/reports/TaxMicrosimulation-20160516.pdf>

Faulk, Dagney and Michael Hicks. Residential Property Tax Deductions & Effective Tax Rates in Indiana, February 29, 2016. <http://projects.cberdata.org/110/residential-property-tax-deductions-effective-property-tax-rates-in-indiana>

Hicks, Michael, Dagney Faulk and Srikant Devaraj. The Fiscal Impact of Tax Increment Financing in Indiana, January 29, 2016. <http://projects.cberdata.org/reports/FiscalTIF-20160129.pdf>

Hicks, Michael and Dagney Faulk. What Comes First, People or Jobs: Evidence and Lessons for Indiana, January 21, 2016. <http://projects.cberdata.org/reports/CountyPopulationGrowth.pdf>

Hicks, Michael, Dagney Faulk and Srikant Devaraj. Some Questions and Answers on Federal Unemployment Tax Act Debt, October 6, 2015.

Faulk, Dagney and Srikant Devaraj. The Economic Impact of the Academy of Model Aeronautics in Muncie, Indiana, May 21, 2015.

Faulk, Dagney and Michael Hicks. Assessment Quality: Sales Ratio Analysis of Residential Properties in Indiana, February 2015 (with Michael Hicks) <http://projects.cberdata.org/reports/IAR-SalesRatio-030415.pdf>

Faulk, Dagney and Kurt Waldier. Analysis of Ridership Surveys and the Fiscal Impact of Neighborhood Transportation Services, Inc., February 23, 2015. <http://projects.cberdata.org/reports/NTS-022315.pdf>

Hicks, Michael, Dagney Faulk and Pam Quirin. Some Economic Effects of Tax Increment Financing in Indiana, January 2015. <http://projects.cberdata.org/reports/TifEconEffects-012815.pdf>

Faulk, Dagney, Michael Hicks and Alyssa Allen. The Effect of Rail Noise Abatement on Property Values (Center Township, Muncie, Indiana) December 2014 (with Michael Hicks and Alyssa Allen)

Faulk, Dagney and Michael Hicks. A Brief Examination of Tax Incentive Research, June 2014 (with Michael Hicks). <http://projects.cberdata.org/85/a-brief-examination-of-tax-incentive-research>

Hicks, Michael and Dagney Faulk. Tax Simplicity and a Sound Tax System in Indiana, June 2014. <http://projects.cberdata.org/84/tax-simplicity-and-a-sound-tax-system-in-indiana>

Hicks, Michael and Dagney Faulk. School Corporation Size and the Cost of Education, CBER Policy Brief, February 2014. [http://projects.cberdata.org/reports/School\\_Corp\\_Size-web.pdf](http://projects.cberdata.org/reports/School_Corp_Size-web.pdf)

Hicks, Michael and Dagney Faulk. Local Tax Abatements in Indiana, CBER Policy Brief, December 2013. [http://projects.cberdata.org/reports/Tax\\_Abatement-12.02.2013.pdf](http://projects.cberdata.org/reports/Tax_Abatement-12.02.2013.pdf)

Faulk, Dagney and Michael Hicks. An Analysis of State and Local Tax Incentives in Indiana, Indiana Economic Development Corporation, November 2013. <http://projects.cberdata.org/reports/IEDC-TaxIncentives-2013Nov21-web.pdf>

Faulk, Dagney. The Impact of Property Tax Rate Caps on Local Property Tax Revenue in Indiana, CBER Policy Brief, May 2013. <http://cms.bsu.edu/-/media/WWW/DepartmentalContent/MillerCollegeofBusiness/BBR/Publications/PropTaxRevenueMay2013.pdf>

Morris, Phillip and Dagney Faulk. Indiana Migration Flows: An Analysis of IRS Data. CBER Business Brief, February 2013. <http://cms.bsu.edu/sitecore/shell/-/media/WWW/DepartmentalContent/MillerCollegeofBusiness/BBR/Publications/MigrationFlows.pdf>

Faulk, Dagney, Michael Hicks and Kevin Kroll. Public Transportation in Indiana An Analysis of Ridership Surveys, Indiana Transportation Association. January 2013 (with Michael Hicks and Kevin Kroll).



<http://cms.bsu.edu/sitecore/shell/-/media/WWW/DepartmentalContent/MillerCollegeofBusiness/BBR/Publications/ITA-BusRoute-small.pdf>

Hicks, Michael and Dagney Faulk. The Effects of Gasoline Prices on Public Bus Ridership in Indiana. Indiana Transportation Association. January 2013 (with Michael Hicks). <http://cms.bsu.edu/sitecore/shell/-/media/WWW/DepartmentalContent/MillerCollegeofBusiness/BBR/Publications/ITA-GasPrice-small.pdf>

Hicks, Michael and Dagney Faulk and Kevin Kroll. Fixed-Route and Demand-Response Bus Systems: Financing Methods, Benefits and Costs in Indiana. Indiana Transportation Association. January 2013 (with Michael Hicks and Kevin Kroll). <http://cms.bsu.edu/sitecore/shell/-/media/WWW/DepartmentalContent/MillerCollegeofBusiness/BBR/Publications/ITA-FiscalFed-small.pdf>

Larita Killian and Dagney Faulk. Special Districts and Local Government Reform. CBER Policy Brief, March 2012. (Also Published in *State Tax Notes*) <http://cms.bsu.edu/-/media/WWW/DepartmentalContent/MillerCollegeofBusiness/BBR/Publications/SpecialDistricts2012.pdf>

Ketzenberger, John, Michael Hicks and Dagney Faulk. To collect sales tax or not? Indiana's E-commerce conundrum. Indiana Fiscal Policy Institute, Information Brief, November 2011 (also published in *State Tax Notes* 63.4 23 Jan 2012, 307-313). <http://cms.bsu.edu/Academics/CentersandInstitutes/BBR/~media/DepartmentalContent/MillerCollegeofBusiness/BBR/Publications/IFPISalesTax112111.ashx>

Thaiprasert, Nalitra, Dagney Faulk and Michael Hicks. An Examination of the Economic Impact of Property Tax Levy Caps on Economic Activity in New Jersey, New Jersey Association of REALTORS® Governmental Research Foundation, October 2011. <http://cms.bsu.edu/Academics/CentersandInstitutes/BBR/~media/DepartmentalContent/MillerCollegeofBusiness/BBR/Publications/NJPropertyTaxLevyCaps093011.ashx>

Faulk, Dagney and Michael Hicks. Local Government Consolidation: Potential Savings Due to Economies of Scale and Efficiency Gains, Analysis of Local Government Functions, New Jersey Association of REALTORS® Governmental Research Foundation, October 2011 (with Michael Hicks). <http://cms.bsu.edu/Academics/CentersandInstitutes/BBR/~media/DepartmentalContent/MillerCollegeofBusiness/BBR/Publications/NJ-LGC-Gov.ashx>

Faulk, Dagney and Michael Hicks. Local Government Consolidation: Potential Savings Due to Economies of Scale and Efficiency Gains, Analysis of School Districts, New Jersey Association of REALTORS® Governmental Research Foundation, October 2011 (with Michael Hicks). <http://cms.bsu.edu/Academics/CentersandInstitutes/BBR/~media/DepartmentalContent/MillerCollegeofBusiness/BBR/Publications/NJ-LGC-Schools.ashx>

Faulk, Dagney, Devaraj, Srikant, Uygur, Mert and Hicks, Michael. Educational attainment in Indiana: An exploratory analysis. CBER Policy Brief. July 2011. <http://cms.bsu.edu/Academics/CentersandInstitutes/BBR/~media/DepartmentalContent/MillerCollegeofBusiness/BBR/Publications/EdAttainment.ashx>

Faulk, Dagney and Michael Hicks. *Reflections on State Tax Incentives*, Dec. 2010, Policy Brief, Center for Business and Economic Research, Ball State University. <http://cms.bsu.edu/Academics/CentersandInstitutes/BBR/CurrentStudiesandPublications.aspx>.

Faulk, Dagney, Srikant Devaraj, Judy Lane, Aswin Guntupalli, Jennifer Bott, and Michael Holmes. *Media in the Workplace: An Analysis of the Video Consumer Mapping Study Data*, August 2010, Center for Business and

Economic Research, Center for Media Design, Ball State University.

<http://cms.bsu.edu/Academics/CentersandInstitutes/BBR/CurrentStudiesandPublications.aspx>.

Thaiprasert, Nalitra, Dagney Faulk and Michael Hicks. *The Economic Effects of Indiana's Property Tax Rate Limits*. Center for Business and Economic Research, Ball State University, Feb. 2010.

<http://cms.bsu.edu/Academics/CentersandInstitutes/BBR/~media/54E0D0CFB50C478EB5E4A2F96A0AF426.ashx>

Hicks, Michael, Dagney Faulk and John Ketzenberger. *Intrastate Distribution of State Government Revenues and Expenditures in Indiana*, Information Brief, Indiana Fiscal Policy Institute, Jan 2010,

[http://indianafiscal.org/docs/IFPI\\_IntrastateTax.pdf](http://indianafiscal.org/docs/IFPI_IntrastateTax.pdf) (with Michael Hicks and John Ketzenberger).

Faulk, Dagney, Keshia Atwood, Alex Falevich, John Ledbetter and Michael Hicks. *Public Policies Influencing Migration and the Retirement/Work Decision in Indiana*, Indiana Chamber of Commerce Foundation, Sept. 2009,

[http://www.workforcewise.com/media/pdf/Senior\\_Migration.pdf](http://www.workforcewise.com/media/pdf/Senior_Migration.pdf).

Faulk, Dagney and Michael Hicks. *Local Government Reform in Indiana*. Center for Business and Economic Research, Ball State University, Jan. 2009 (with Michael Hicks).

<http://cms.bsu.edu/Academics/CentersandInstitutes/BBR/~media/995AFE81828E409193E6C8273059A552.ashx> Winner of the 2009 Award of Excellence for Publications in Special Studies, Technical or Contract Reports, Association for University Business and Economic Research (AUBER).

Economic Self-Sufficiency: The Minimum Cost of Family Support in Southern Indiana, for Southern Indiana 2020, May 2005.

The Corporate Income Tax in Indiana. Indiana Legislative Services Agency, July 2004.

Business Income Subject to Indiana's Individual Income Tax. Indiana Legislative Services Agency, July 2004.

Business Tax Credits and Deductions in Indiana. Indiana Legislative Services Agency, July 2004.

The Economic Impact of Indiana University Southeast on the Louisville Region. Indiana University Southeast, May 2002.

An Analysis of Georgia's Economic Development Tax Credit Incentives. Georgia State University, *Fiscal Research Program*. Report No. 42, January 2000 (with Keith Ihlanfeldt, David Sjoquist, William Smith, Jeanie Thomas, Kathleen Thomas).

An Analysis of the Employment Impact of Georgia's Job Tax Credit. Georgia State University, *Fiscal Research Program*. Report No. 38, December 1999.

Corporate Tax Credits Considered for Social Policy. *Fiscal Facts*, Georgians for Children, September 1999.

Economic Self-sufficiency: The Minimum Cost of Family Support in Atlanta, 1998, prepared for the Greater Atlanta United Way, May 1999.

Addressing Noncompliance in the Earned Income Tax Credit. Policy Memorandum prepared for the Honorable Mac Collins, U.S. House of Representatives, *Fiscal Research Program Policy Brief*, May 1999.

An Analysis of Business Activity in Georgia's 12 Service Delivery Regions, 1989-97, for the Georgia Department of Industry Trade and Tourism, Fall 1998.



Growth and Change: Understanding State Economic Development Issues, Georgia State University, School of Policy Studies, *Issues and Policies*, Oct. 1998 (with Jeanie Thomas).

The Taxation of Personal Property in Georgia, Georgia State University, *Fiscal Research Program*, Report 18, Aug. 1998.

Georgia's Job Tax Credit: An Analysis of the Characteristics of Eligible Firms, Georgia State University, *Fiscal Research Program*, Report No. 8, June 1998.

Is There a Latin-American Debt Crisis Building Up in Eastern Europe? A Comparative Analysis, *World Bank*, processed, Sept. 1997 (with Marcelo Giugale).

Georgia's Job Tax Credit: Characteristics of Participating Firms, Report for the Income Tax Section of the Southeastern Association of Tax Administrators, Richmond, VA, July 1997.

Service Contracting, *Research Atlanta, Inc.* Report Series: 1997 (with Dave Sjoquist and Marshall Sanders).

City-Suburban Earnings Differentials: Do They Exist? A Comparison of Private Sector Workers by Occupation, processed, HUD, Sept. 1996 (with John Ross and Kirk Usowski).

Creating an Action Plan for Community Revitalization: A Case Study of the West Jackson Community Development Corporation 1993-1995, *Martin Luther King Center for Nonviolent Social Change*. Community Empowerment Initiative, Dec. 1995.

### **Research Grants/Fellowships/Contracts (selected):**

Principal Investigator: Various studies. Indiana Association of Realtors, June 2012-present

Co-Principal Investigator: The Impact of Public Transit in Indiana. Indiana Transportation Association, June 2011-January 2013.

Principal Investigator: Local Government Consolidation in New Jersey and Economic Impact of Property Tax Caps in New Jersey. New Jersey Realtors Foundation, Sept. 2010-March 2011.

Principal Investigator: Public Policies Influencing Migration and the Retirement/Work Decision in Indiana, Indiana Chamber of Commerce Foundation, May -Sept. 2009.

Student Assistant Grant 2006: Evaluating the Employment Effects of City-County Consolidation, Research Assistant: Danielle Doughlin.

Summer Faculty Fellowship 2005: The Effectiveness of Local Property Tax Incentives in Indiana, Indiana University Southeast.

Summer Faculty Fellowship 2002: Aging Downtowns in Metropolitan Areas: Revitalization or the Wrecking Ball? Indiana University Southeast.

Grant-in-Aid of Research, Spring 2001: City-Suburban Earnings Differentials: An Analysis of Earnings by Occupation. Indiana University Southeast, Funding to purchase the 1990 Census Public-Use Microdata Set.

Summer Faculty Fellowship 2000: Developing a Database of Local Economic Variables and Basic Economic Indicators for Southern Indiana and the Louisville Metropolitan Area, Indiana University Southeast.

Dissertation Grant, Fall 1998: State Employment Tax Credits: An Experimental Analysis of the Firm's Participation Decision, Georgia State University.

Researcher, Analysis of Rural Economic Development Programs in Georgia, May-August 1998: Profiles of the 11 non-Atlanta Service Delivery Regions. Final Report for the Georgia Department of Industry, Trade and Tourism (with R. Lann, A. Meek, A. O'Neill, S. Paul).

## **CONFERENCE ACTIVITY:**

### **Presentations at Invited Conferences, Symposia, Roundtables, Seminars, Panels**

Tax Increment Finance: Policy and Administrative Challenges. Presented at the International Association of Assessing Officers 82<sup>nd</sup> Annual Conference on Assessment Administration, Tampa, FL, August 29, 2016 (organized by the Lincoln Institute of Land Policy).

Tax Competitiveness Panel, Indiana Tax Conference Competitiveness and Simplification, Indianapolis, IN, June 24, 2014. <http://www.in.gov/dor/5119.htm> <http://www.in.gov/dor/5123.htm>

Bus Transit in Small Cities, Community Transportation Association EXPO, St. Paul, MN, June 11, 2014.

School District Size and the Cost of Education, Courage to Connect NJ's Fourth Annual Seminar for School and Municipal Officials and Citizens, Holmdel, NJ, May 2, 2014.

Roundtable: From Theory to Practice – Economic Development in the Midwest, Panelist, Midwest Public Affairs Conference, Fort Wayne, IN, March 29, 2014.

The Impact of Bus Transit on Employee Turnover: Evidence from Quasi-experimental Samples. Presented at the Eighth Federal Reserve Community Development Research Conference, Washington, DC, April 12, 2013.

State Government, Tax Incentives and Real Economic Growth, keynote speaker, Program on Law and State Government Annual Fellowship Symposium, IU McKinney School of Law, Indianapolis, Sept. 28, 2012.

Emerging Media in the Workplace: Analysis of the Middletown Media Studies II Data. Emerging Media Initiative Faculty Symposium, Ball State University, April 8, 2009.

Bus Transit in Small Cities: Economic Development Strategy and/or Social Service? Presented at the Andrew Young School Conference on Government Programs, Distribution and Equity, Georgia State University, Atlanta, GA, Oct. 30, 2009.

Building a Better Community: Roles and Resources. GIFT Spring Conference for Community Foundations, Indianapolis, IN, April 24, 2009.

Center for Competitive Economics, UNC Chapel Hill, December 2008. Economic development incentives symposium panelist discussing the effectiveness and best practices in state economic development incentive programs.

Taxing Potential Income: A Second Look at Presumptive Taxes. Presented at the conference on Alternative Methods of Taxing Individuals, Andrew Young School of Policy Studies, Annual Conference on Public Finance Issues, Stone Mountain, GA, June 7-9, 2006.

### **Academic Conference Presentations (National)**

Ferguson and the Fiscal Common Pool: An Analysis of Ticketing Intensity. 2017 Urban Affairs Association (UAA) Conference, Minneapolis, MN, April 22, 2017.

Local Government Responses to Recession and Property Tax Caps: An Analysis of Indiana Municipal Governments. 2017 Annual Conference of the American Society for Public Administration (ASPA), Atlanta, GA, March 20, 2017.

Assessment Quality: Sales Ratio Analysis of Residential Properties in Indiana. 2015 AUBER Annual Conference, Orlando, FL, October 11, 2015 (also session chair).

The Impact of Special Districts on Local Government Debt. 2014 American Accounting Association Annual Meeting, Atlanta, GA, August 4, 2014.

An Empirical Test of the Impact of State Economic Development Incentives: Evidence from Indiana. 2013 National Tax Association Annual Conference, Tampa, FL, November 21, 2013 (also moderated session).

The Impact of Public Transit in Small Cities: Evidence from Quasi-Experimental Samples. 2013 AUBER Annual Conference, Richmond, VA, Oct 15, 2013.

The Retail Revolution: The Impact of Online Retail Sales on State, County and municipal Economies. 2012 Academy of Marketing Science Annual Conference, New Orleans, LA, May 16-19, 2012.

Does City-County Consolidation decrease local government spending? 64<sup>th</sup> Annual AUBER Conference, Charleston, WV, Oct. 16-19, 2011.

Potential Savings from Consolidating Public Safety Services: Estimates of Economies of Scale and G-Inefficiency. Presented at the 102<sup>nd</sup> Annual Conference on Taxation, National Tax Association, Denver, CO, Nov 12-14, 2009 (organized and moderated session).

Property Tax Volatility and Property Tax Reform: An Analysis of Indiana. Presented at the 101<sup>st</sup> Annual Conference on Taxation, National Tax Association, Philadelphia, PA, Nov. 20-22, 2008 (organized and moderated session).

The Effects of Business Property Tax Incentives. Presented at the 99<sup>th</sup> Annual Conference on Taxation, National Tax Association, Boston, MA, Nov. 16-18, 2006.

The Goals and Limitations of Corporate Tax Credits as a Policy Tool. Presented at the 93<sup>rd</sup> Annual Meeting of the National Tax Association, Santa Fe, NM, November 9-11, 2000.

An Analysis of the Participation Decision and Employment Impact of State Employment Tax Credits. Presented at the 92<sup>nd</sup> Annual Meeting of the National Tax Association, Atlanta, Oct. 24-26, 1999.

An Inter-University Research Consortium: Cooperative Policy Development for a State Agency. Panelist, Seventh Annual LINKS Conference, Sacramento, CA, April 1999.

### **Academic Conference Presentations (Regional)**

Local Government Responses to Property Tax Caps: an Analysis of Indiana Municipal Governments. Presented at the 2018 Small Cities Conference, Muncie, IN, May 11-12, 2018.

School District Size and Student Opportunity: Evidence from Indiana. Presented at the Mid-Continent Regional Science Association 48<sup>th</sup> Annual Conference, Oregon, OH, June 7-9, 2017.

Local Government Responses to Property Tax Caps: an Analysis of Indiana Municipal Governments. Presented at the Midwest Public Affairs Conference, Omaha, NE, May 31-June 2, 2017.

Ferguson and the Fiscal Common Pool. Presented at the Midwest Public Affairs Conference, Columbus, Ohio, June 2-4, 2016 (with Nathan Law).

What Factors Impact the Underfunding of Local Pensions? Evidence from Indiana. Presented at the Midwest Public Affairs Conference, Milwaukee, WI, July 9-11, 2015 (session chair).

The Impact of Special Districts on Local Government Debt: Evidence from the “Old Northwest Territory” States. Presented at the Midwest Public Affairs Conference, Fort Wayne, IN, March 27-29, 2014.

Local Government Consolidation: An Examination of Potential Savings Due to Economies of Scale and Efficiency Gains. Presented at the 51<sup>st</sup> Annual Meeting of the Southern Regional Science Association, Charlotte, NC, March 21-24, 2012.

The Economic Effects of Property Tax Rate Limits. Presented at the 49<sup>th</sup> Annual Meeting of the Southern Regional Science Association, Arlington, VA, March 25-27, 2010.

The Impact of City-County Consolidation on Local Government Employment and Expenditures. Presented at the 49<sup>th</sup> Annual Meeting of the Southern Regional Science Association, Arlington, VA, March 25-27, 2010.

Mass Transit Investment: Economic Development and/or Social Service? Presented at the Small Cities Conference, Center for Middletown Studies, Muncie, IN April 16-18, 2009.

The Determinants of City-County Consolidation in the U.S. Presented at the 48<sup>th</sup> Annual Meeting of the Southern Regional Science Association, San Antonio, TX, April 2-4, 2009.

The Employment Effects of City-County Consolidation. Presented at the Southern Regional Science Association Annual Meeting, Arlington, VA-Washington, DC, March 27-30, 2008.

The Process and Practice of Revitalizing Aging Downtowns within Metropolitan Areas. Presented at the Southern Regional Science Association Annual Meeting, Louisville, KY, April 11, 2003.

City/Suburban Earnings Differentials: An Analysis of Earnings by Occupation. Presented at the Midwest Economic Association Annual Meeting, Cleveland, OH, March 29-31, 2001.

Do State Economic Development Incentives Create Jobs? An Analysis of State Employment Tax Credits. Presented at the Midwest Economic Association Annual Meeting, Chicago, March 31- April 2, 2000.

Georgia’s Job Tax Credit: An Analysis of the Characteristics of Eligible Firms. Presented at the Southern Economic Association Meetings, Atlanta, GA, Nov. 22-24, 1997.

The Ability to Pay Principle, Human Capital and Taxation. Presented at the Southern Economic Association Meetings, Washington, DC, Nov. 21-23, 1996 (with J. Martinez-Vasquez and S. Wallace).

Property Tax Discrimination? Effective Property Tax Rate Differentials in Atlanta. Presented at the Southern Economic Association Meetings, New Orleans, Nov. 18-20, 1995.

## **PEDAGOGICAL ACTIVITY**

### **Conference/Workshops Presentations**

Formative and Summative Assessment in Economics Principles Courses: Are Applied Exercises Effective? Presented at the American Economic Association annual meeting, New Orleans, LA, January 2008.

Implementation of Assurance of Learning Assessment in Principles of Economics Courses. Presented at the 2005 University of Kentucky Economics Teaching Workshop, Lexington, KY, March 31, 2007. (with Jon Bingham and Arun Srinivasan)

*Effective Grading A Tool for Learning and Assessment.* Fall 2006 through Spring 2007, Faculty Learning Community, Organized and Facilitated.

Using Criterion-Based Grading in Economics Principles Courses. Presented at the 2005 University of Kentucky Economics Teaching Workshop, Lexington, KY, March 26, 2005.

### **Teaching Grants**

Improvement of Teaching Grant to attend a workshop: Interactive Teaching in Economics: Bridging the Gap between Current and Best Practices sponsored by the National Science Foundation and American Economic Association, May 2006.

Improvement of Teaching Grant to attend the National Science Foundation Short Course (3 days) on Geographic Information Systems, May 2003.

### **Student Research (Directed or Committee Member):**

Stephane Lewis-White, Master of Applied Gerontology, *Nursing Home Admissions: An Analysis of Secondary Data.* Ball State University, 2011. (Committee Member)

Jessica Watts, B.S. Business Economics and Public Policy, *Indiana Brownfields: An Analysis of Local Characteristics Impacting Brownfield Reporting.* Indiana University Southeast Undergraduate Summer Research Fellowship (\$1000), Summer 2001. (One of four fellowships awarded on the IU Southeast Campus through the IU Office of Research and the University Graduate School.) Ms. Watts presented this research at the Indiana University Undergraduate Research Conference, Oct. 2001.

Assessment of Housing Needs for the City of New Albany, Service Learning Project culminating in a report and presentation for the New Albany Housing Authority, April 2003. The research was conducted by 27 students in Urban Economics, 2003 Spring Semester.

## **SERVICE:**

### **University Service (Selected)**

*Search and Screen Committee*, Research Assistant Professor, ICI-RUPRI, Ball State, March-July 2016

*Search and Screen Committee*, Web Programming Specialist, CBER, Ball State University, Dec 2016-Jan 2017

*Search and Screen Committee*, Publications Manager, CBER, Ball State University, Fall 2012.

*2005-2008 School of Business Review Committee* (2007-08 chair), Indiana University Southeast: Committee to review the candidates for promotion, tenure, third-year review, peer review of teaching, and research release time.

*2004-08 Strategic Management Committee* (chair): School of Business, AACSB committee, Indiana University Southeast, Responsible for updating, implementing, and tracking the School's strategic plan. Conducted a SWOT analysis Spring 2006. Conducted analysis of competitive environment Spring 2007.

*Search and Screen Committee*, tenure-track macroeconomics faculty, 2007-08

*Interim Dean Search Committee*: Committee to facilitate the search for interim dean of the School of Business and make a recommendation to the administration, Spring 2006

*Dean Review Committee*, School of Business, Spring 2006

*2001-2006 Economic Outlook*: Presentation over the economy of Southern Indiana and the Louisville, KY region, Indiana University Southeast, November of each year

*Search and Screen Committee*, Dean of the School of Business, Indiana University Southeast, Fall 2002 – Spring 2003

*2002-03, 2003-04 International Programs Committee*, Indiana University Southeast

*2001-2002, 2002-03 Council on Equity and Diversity*, Indiana University Southeast

*Search and Screen Committee*, Economics Lecturer, Indiana University Southeast, May-June 2002

*Broadening Leadership Initiative 2001-02*, Indiana University Southeast, A year-long seminar on leadership and professional development for faculty and staff

School of Business Student Association, 2000-02, Faculty Sponsor

2000-01, 2001-02, 2002-03 *Campus Facilities and Safety Committee*, Indiana University Southeast

*2000-01, 2001-02 Honors Council*, Indiana University Southeast

*2000-01, 2001-02 School of Business Resource Committee*: Responsible for identifying funding sources for the School's initiatives

*School of Business Mission and Vision Committee*: Responsible for developing a new mission and vision statement, Indiana University Southeast, Spring 2000, and revising the mission and vision, Fall 2002

*Search and Screen Committee*: Computer Programmer/Analyst, Indiana University Southeast, December 1999 - February 2000

### **Community Service (Selected)**

*West View Community Association (WVCA)* West View Elementary's Parent Teacher Organization, Muncie IN. President 2013-14, Vice President 2012-13, 2011-12, Co-chair of Playground Improvement Committee 2011-2014. Raised funds for two new playgrounds, raised funds for iPads for technology improvement plan,



organized email list of West View families, planned dozens of events and fundraisers, recruited volunteers and officers.

*Board of Directors*, Development New Albany (The New Albany Organization of the National Main Street Association), June 2000-2005. Secretary of the Board, August 2002-December 2003, May-December 2005. *DaVinci Festival Task Force*, 2005; *Economic Restructuring Committee*, November 2000-December 2005.

*Leadership Southern Indiana*, 2002-03.

*Downtown Development Plan Steering Committee*, New Albany, IN, June 2000-Dec. 2005.

*New Albany Rotary Club*, June 2002-Aug. 2008.

### **Testimony to State Legislative Committees/State Boards (Indiana)**

Ways and Means, Commission on State Tax and Financing Policy, Interim Study Committee on Economic Development, Indiana Economic Development Corporation, Interim Study Committee on Fiscal Policy

### **Media Interviews (Selected)**

*Louisville Courier Journal* (KY), *Indianapolis Star* (IN), *Muncie Star Press* (IN), *New Albany Tribune* (IN), *Jeffersonville Evening News* (IN), *WAVE 3 TV* (Louisville, KY), *WDRB-TV FOX41 News*, (Louisville, KY), *WHAS-TV11 News* (Louisville, KY), *WAVG 1450 AM Radio* (IN), *Inside Indiana Business*, *WFYI-TV 20* and *WISH-TV Ch. 8* (Indianapolis, IN), *Stateline* (Pew Charitable Trusts)

### **Academic/Professional Service**

*Referee/Reviewer*: *African Journal of Business Management* (2013, 2015, 2016, 2017), *Agenda – A Journal of Policy Analysis and Reform* (2016), *Cities* (2016), *Eastern Economic Journal* (2008), *Economic Development Quarterly* (2017), *Growth and Change* (2004, 2013), *International Journal of Public Sector Management* (2016, 2017, 2018), *International Review of Economics Education* (2013), *Journal of Business Disciplines* (2001, 2002, 2003, 2005), *Journal of Economic Education* (2012), *Journal of Public and Nonprofit Affairs* (2014, 2015, 2016), *National Tax Journal* (2013, 2016), *Political Studies* (2012), *Public Finance and Management* (2014, 2016, 2017, 2018), *Public Finance Review* (2007, 2009, 2014), *Review of Economics and Statistics* (2016), *Review of Regional Studies* (2001), *State and Local Government Review* (2002, 2004, 2009, 2010, 2011, 2013, 2014), *Southern Economic Journal* (2011), *Urban Studies* (2015)

*Indiana Revenue Forecast Technical Committee*, Advisor, October 2016-present

*Board of Trustees*: Midwest Public Affairs Conference, <http://midwestpac.com/>, July 2015-present

*American Society for Public Administration, Indiana Chapter (INASPA)* June 2012-present, Events Planning Committee, Strategic Planning Committee, Board of Directors 2015-present (Membership Director).

*Guest Editor*: *Journal of Public and Nonprofit Affairs*, Special Issue of Indiana research, July 2014-Jan. 2015  
[http://www.jpna.org/index.php/jpna/issue/viewIssue/1/pdf\\_1](http://www.jpna.org/index.php/jpna/issue/viewIssue/1/pdf_1)

*Advisory Board*, Indiana Workforce Intelligence System (IWIS), 2012-2013.

*Reviewer*: Palgrave Macmillan Publishers, book on Economic Development, October 2015

*Reviewer*: Pew Center for the States, *Promises Without Price Tags*, August and October 2012

*Reviewer*: George Washington University/Lincoln Land Institute, book chapter on homestead exemptions, February 2012

*Reviewer*: National Science Foundation research grant in economics, October 2010

*Reviewer:* George Washington University/Lincoln Land Institute, Significant Features of the Property Tax (Indiana), March 2009

*Reviewer:* Houghton Mifflin Company, new Urban Economics text, March 2004

*Reviewer:* Doctoral Dissertation Research Grant, U.S. Department of Housing and Urban Development, (grant recipients receive a maximum of \$25,000 per grant), FY2003, FY2000

*Reviewer:* Early Doctoral Student Research Grant, U.S. Department of Housing and Urban Development, (grant recipients receive a maximum of \$15,000 per grant), FY2002

*Reviewer:* Houghton Mifflin Company, Urban Economics text prospectus, June 2002

#### **PROFESSIONAL AFFILIATIONS:**

National Tax Association, Southern Regional Science Association, American Society for Public Administration, Urban Affairs Association, Mid-Continent Regional Science Association

#### **HONORS:**

2012 Fisher Institute Friend of Wellness and Gerontology Award, *Ball State University*

2009 Award of Excellence in Publications, Association for University Business and Economic Research

2008 Indiana University Trustees Teaching Award

2007 Indiana University Trustees Teaching Award

2005 Listed in 40 Under Forty in Louisville, Business First

2004-05 School of Business Distinguished Service Award, *Indiana University Southeast* (AACSB accreditation)

2003 Admitted to the Faculty of the University Graduate School, *Indiana University*

2002 Distinguished Research Award for Junior Faculty, *Indiana University Southeast*

2001 Rotary International's Group Study Exchange Program (to Northeastern Brazil)

2000-01 School of Business Distinguished Service Award, *Indiana University Southeast*

1997 George J. Malanos Economic Doctoral Award, *Georgia State University*.

1991 Valedictorian, *Mount Vernon College*.

1991 B.A. Award for Excellence in Political and Social Science, *Mount Vernon College*.

1991 Arts and Humanities Award, *Mount Vernon College*.